

REZCO

INVESTMENT FORUM 2026

ROB SPANJAARD : Chief Investment Officer

In the age of indexing, does intrinsic value matter?

Back to Basics: Time to be patient

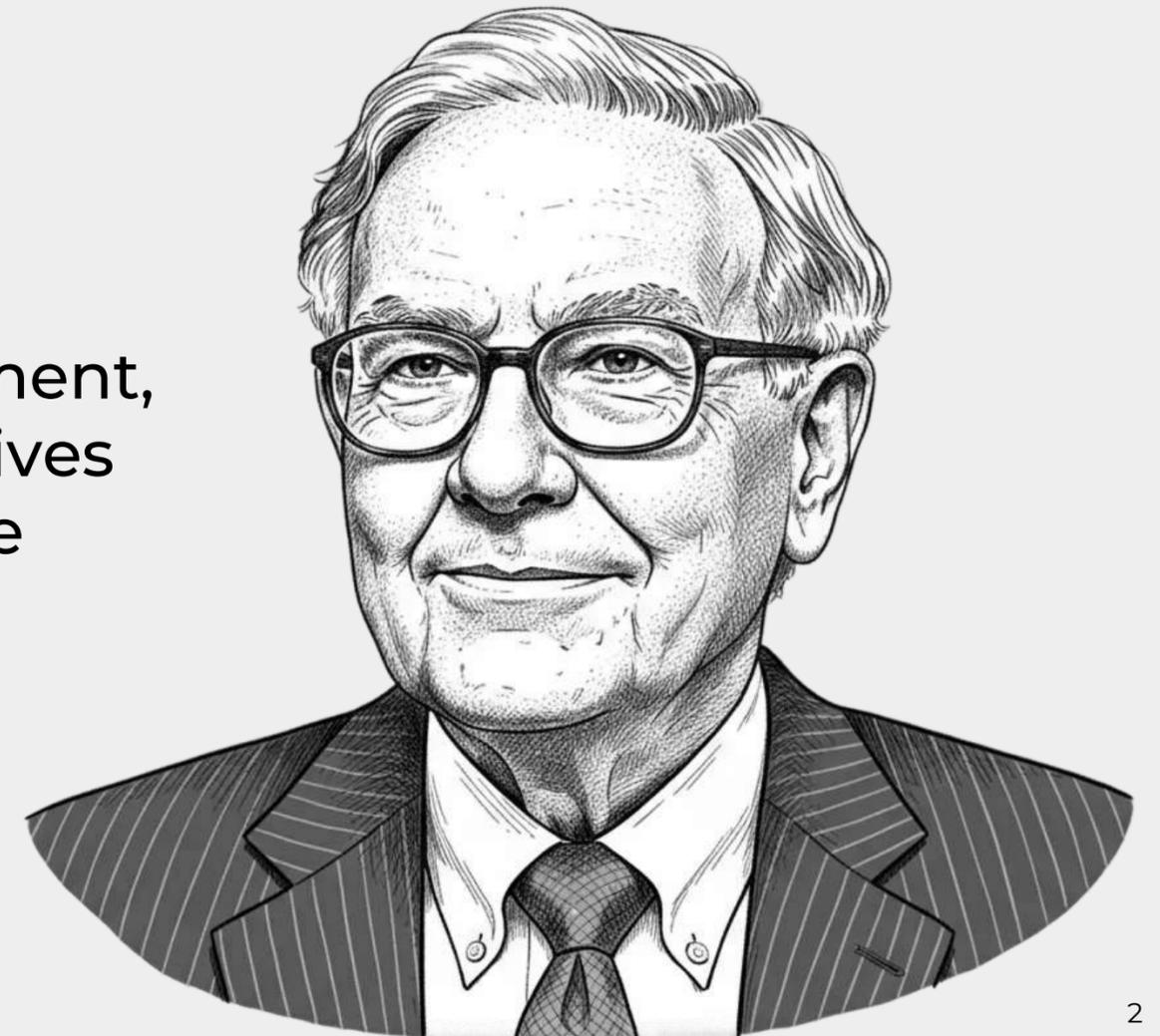
Advice from Warren Buffett:

BE PATIENT

“The stock market is a device for transferring money from the impatient to the patient.”

BE OK WITH BEING DIFFERENT

“The most important quality for an investor is temperament, not intellect. You need a temperament that neither derives great pleasure from being with the crowd or against the crowd.”



This is a great time to buy intrinsic value Especially in RSA

Are we at peak indexation?

Global rotations

- Market Cap to Equal Weight

- Growth to Value

- USA to Europe

- DM to EM

- USD to NON-USD Currencies

RSA Inc Story within EM is great

- Our index is unbalanced

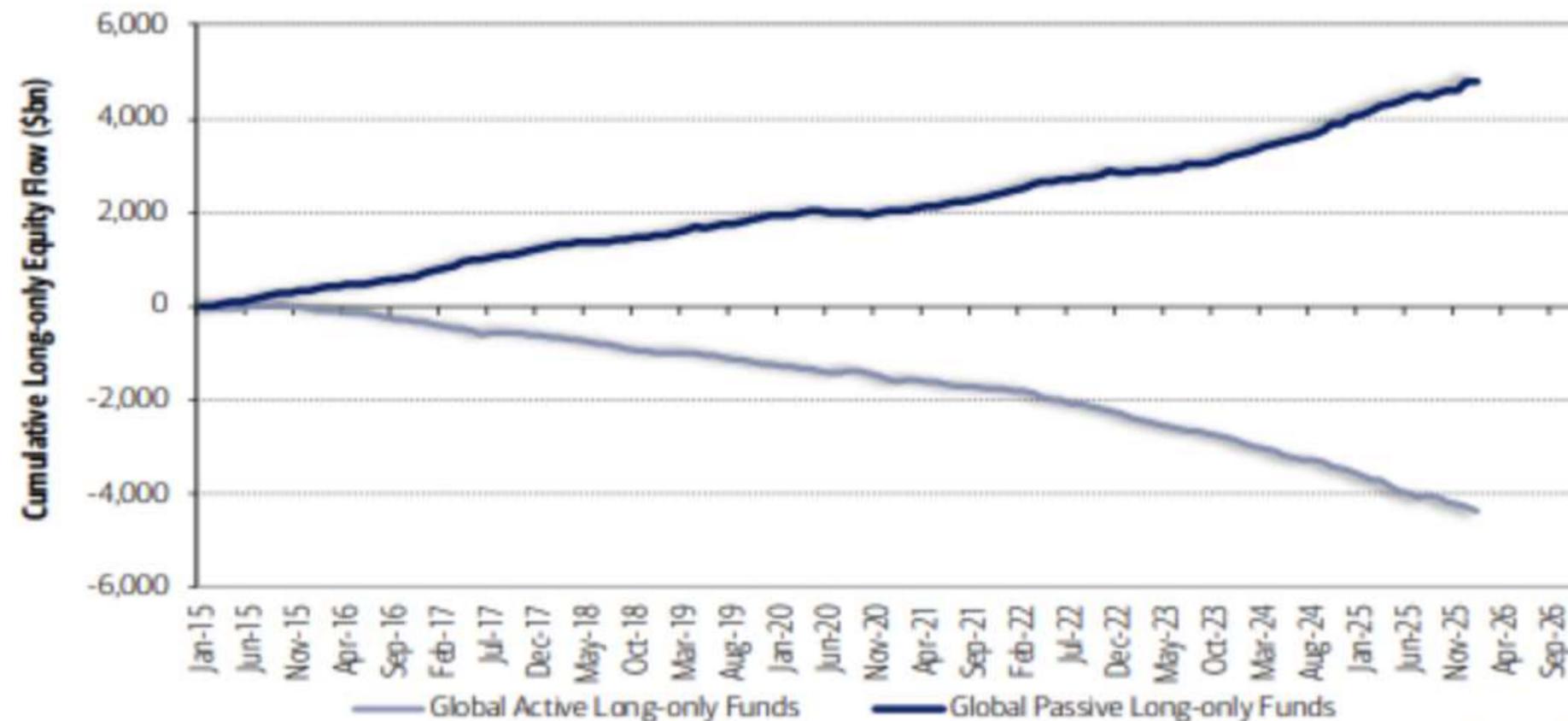
- SA Inc Time to invest

Global move of \$ 4.5 tn to passives

Is this peak passive?

Chart 4: Global Long-only Active and Passive Funds Cumulative Equity Flow (\$bn)

Long-only funds have been consistently buying Passive Funds and selling shares in Active Funds

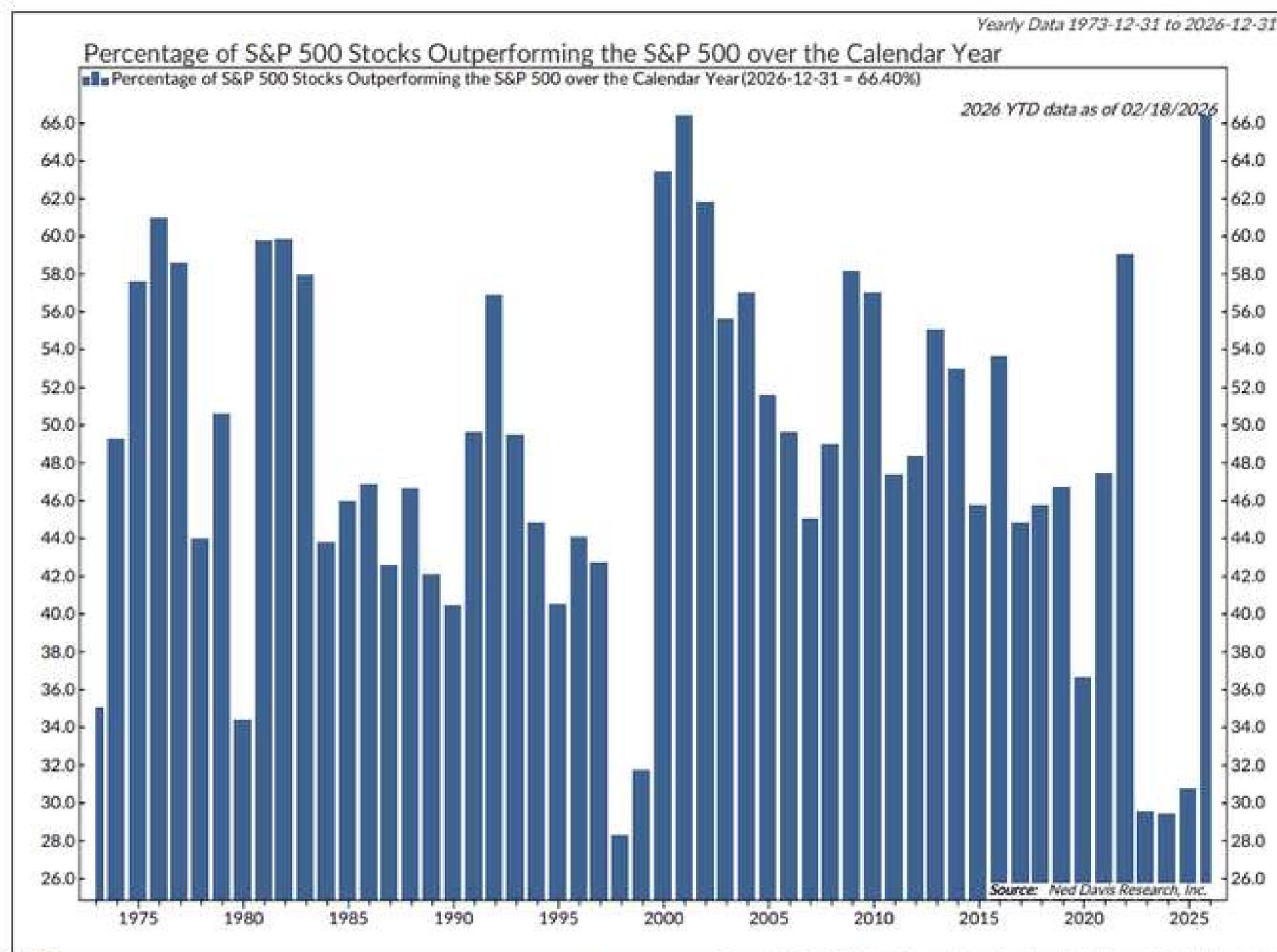


Source : BofA Global Quantitative Strategy, MSCI, FTSE, FactSet, Bloomberg, 13F Filings, Benchmark Indices, Count



BofA GLOBAL RESEARCH

% of S&P stocks beating the S&P

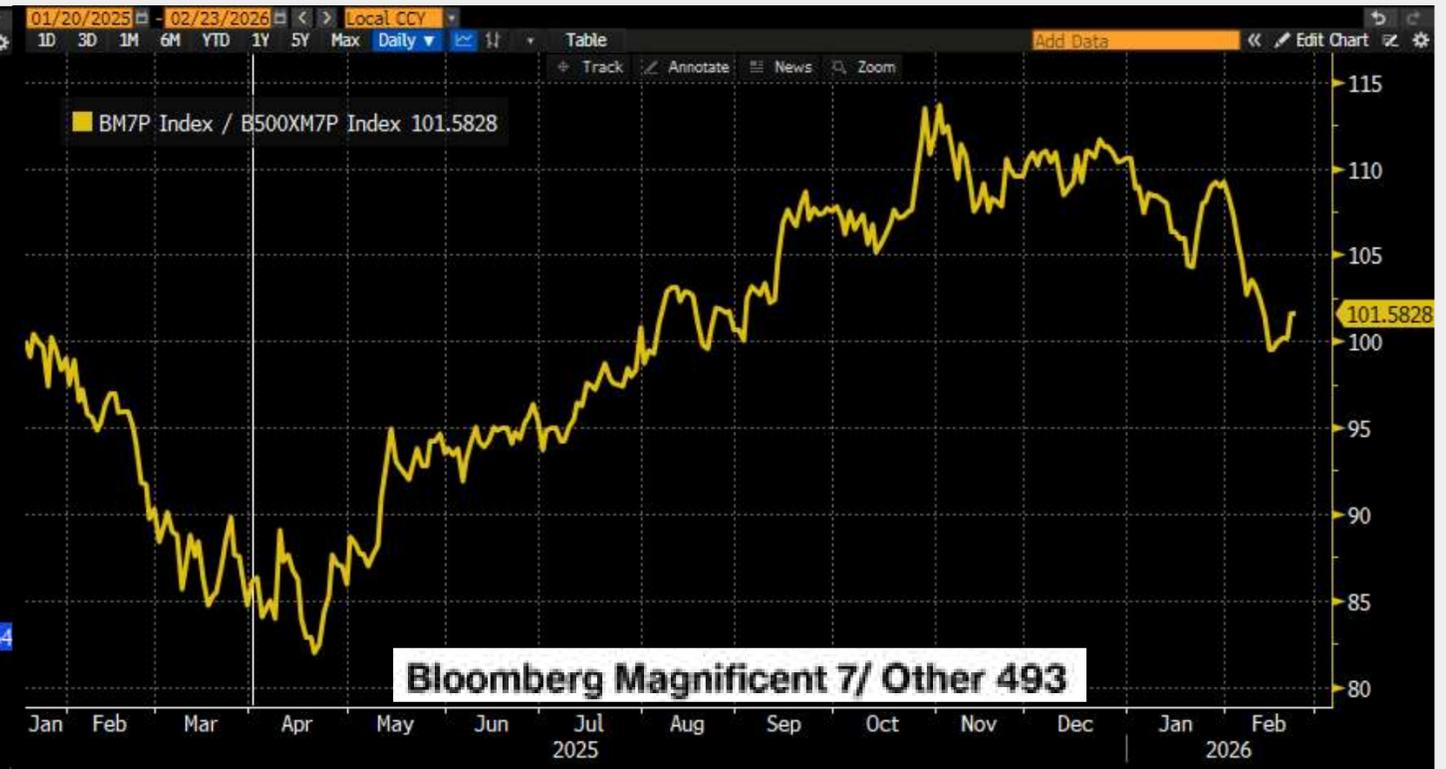
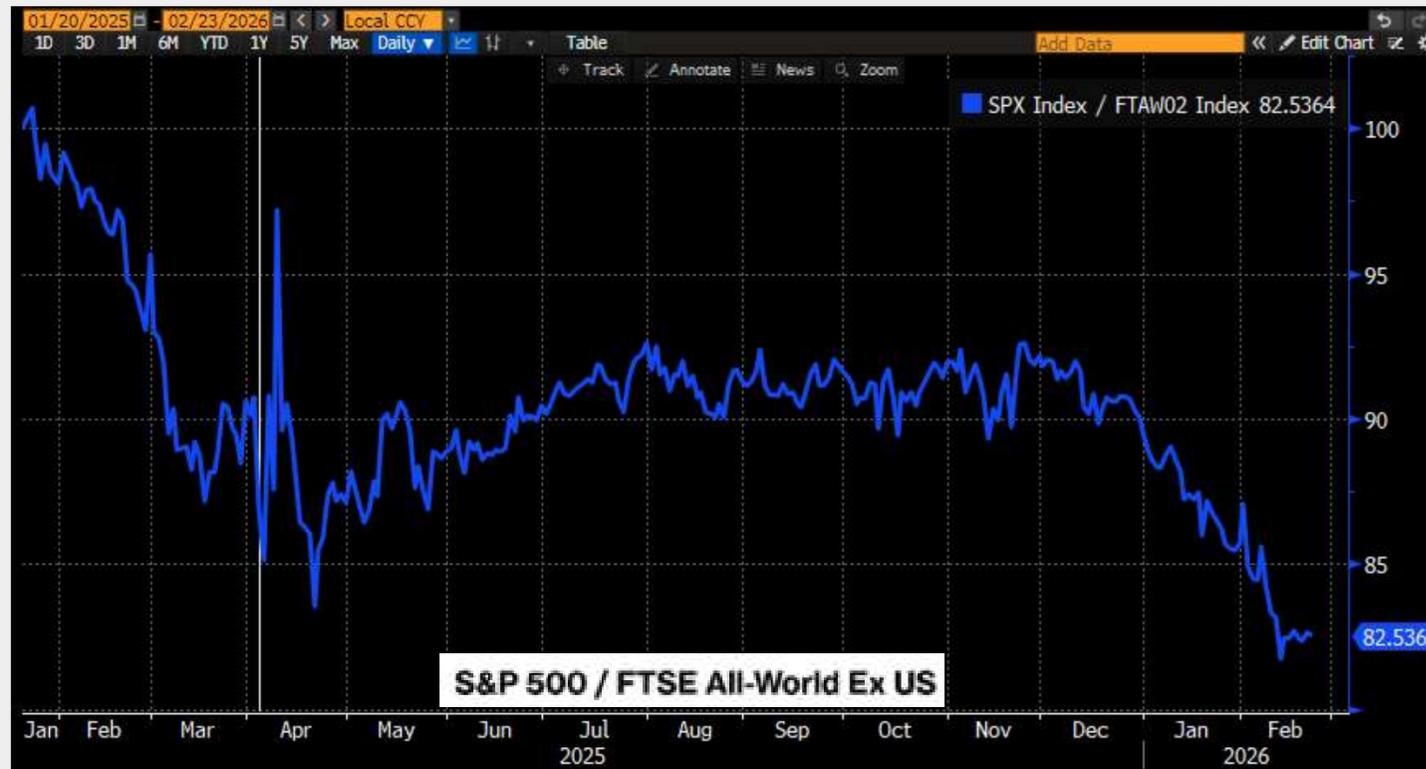


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Year to date : THE GREAT ROTATION



Rotation : Growth to Value



Source: LSEG Datastream / Rezco

Rotation Market Cap to Equal weight



Source: LSEG Datastream / Rezco

DM to EM : Cycles can be long - pays to be patient

Developed Markets relative to Emerging Market Equity Performance



Source: LSEG Datastream / Rezco

DM to EM rotations long cycles : When driven by cheap value and good growth

Given flow to passives, pricing efficiency can be noisy and take longer



Source: LSEG Datastream / Rezco

DM to EM Rotations : Long Cycle when Better growth and Value



Forward EPS Growth



Source: LSEG Datastream / Rezco

EM does well in a weak \$ environment



MSCI World forward P/E Relative MSCI EM forward P/E



Source: LSEG Datastream / Rezco

Change in sentiment to EM and RSA is significant.

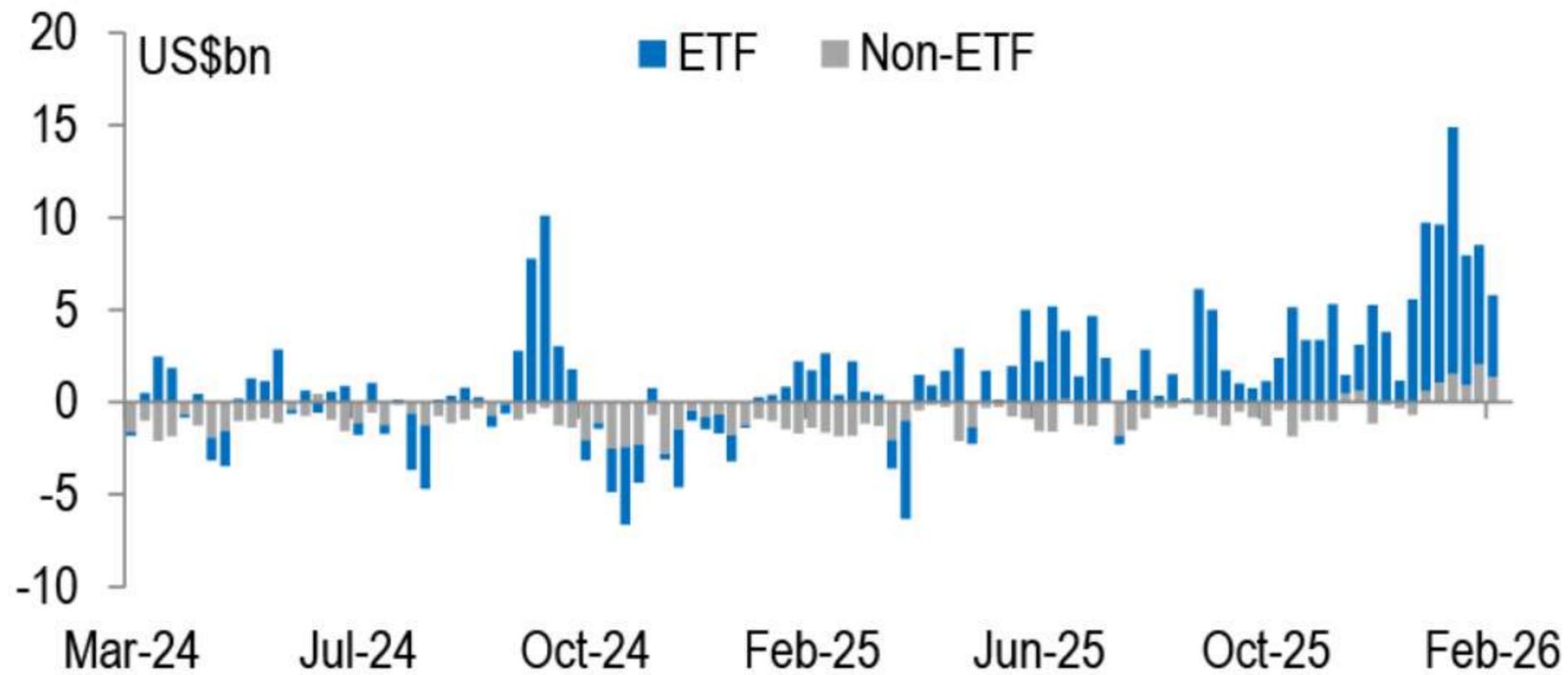
The investor flows are to EM

Strongest January on record

RSA Inc is a good story within EM

Cheap valuation and structural reform

Figure 1: Weekly EM equity fund flows: ETF vs non-ETF

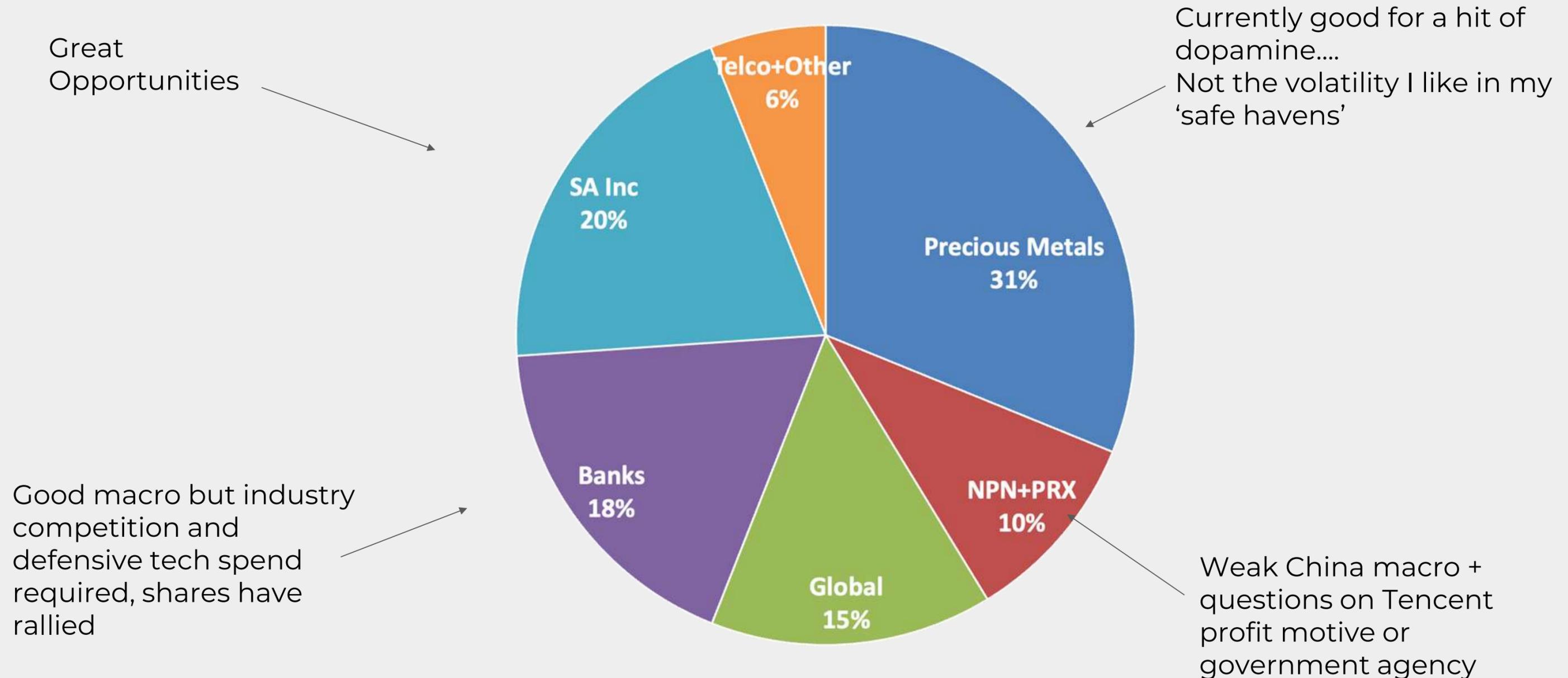


Source: EPFR Global, MSCI

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Is there a place for active managers

The SA Index is also now broken (Capped ALSI) Very overexposed to the momentum factor (precious metals)



This is dangerous



Precious Metals January correction : Too much volatility for 30% of your portfolio



	Max Drawdown (Intraday)
Gold Fields	-28.62%
Anglogold	-32.48%
Harmony	-26.56%
Valterra	-32.80%
Northam	-28.41%
Implats	-29.47%
Gold	-21.14%
Silver	-40.55%
Platinum	-32.29%
Palladium	-26.08%

Active vs Passive : The Picture in RSA is different Equity Managers beat Passive Managers

Morningstar 2025 report - (to Dec 2024)

Exhibit 4 Rolling Success Rates for Surviving Active South Africa & Namibia Equity Funds



Source: Morningstar Direct. Data as of Dec. 31, 2024.

Why the long term underperformance What is the anomaly from 5 -10 year (2014-2019)

- The asset weighted difference is only 50bps
- Active fees have come down a lot since then
- Naspers went to 25% of the All Share in 2017
 - Active managers were restricted by mandate
- Also probably explains why active managers better 1,3,5 yr

Exhibit 3 South Africa & Namibia Equity

	Active Funds		Passive Funds		Asset-Weighted Performance		Active Success Rate (%)
	# at Beginning of Period	Survivorship Rate (%)	# at Beginning of Period	Survivorship Rate (%)	Active (%)	Passive (%)	
Trailing Total Returns							
1-Year	201	97.0	44	93.2	14.4	10.2	83.6
3-Year	199	91.5	53	73.6	9.2	7.5	58.8
5-Year	203	82.8	54	66.7	11.3	10.1	53.7
10-Year	165	63.0	40	62.5	7.5	8.0	25.5

Source: Morningstar Direct. Data as of Dec. 31, 2024.

Exhibit 4 Rolling Success Rates for Surviving Active South Africa & Namibia Equity Funds

Which Index is the benchmark for SA Equity ????????

Time Period: Since Common Inception (2014/05/02) to 2026/02/23

Currency: Rand Source Data: Total Return



— FTSE/JSE All Share Capped TR ZAR

— (ASISA) South African EQ SA General

— Old Mutual SWIX Index

316,0

— FTSE/JSE Capped SWIX All Share TR ZAR

— FTSE/JSE All Share TR ZAR

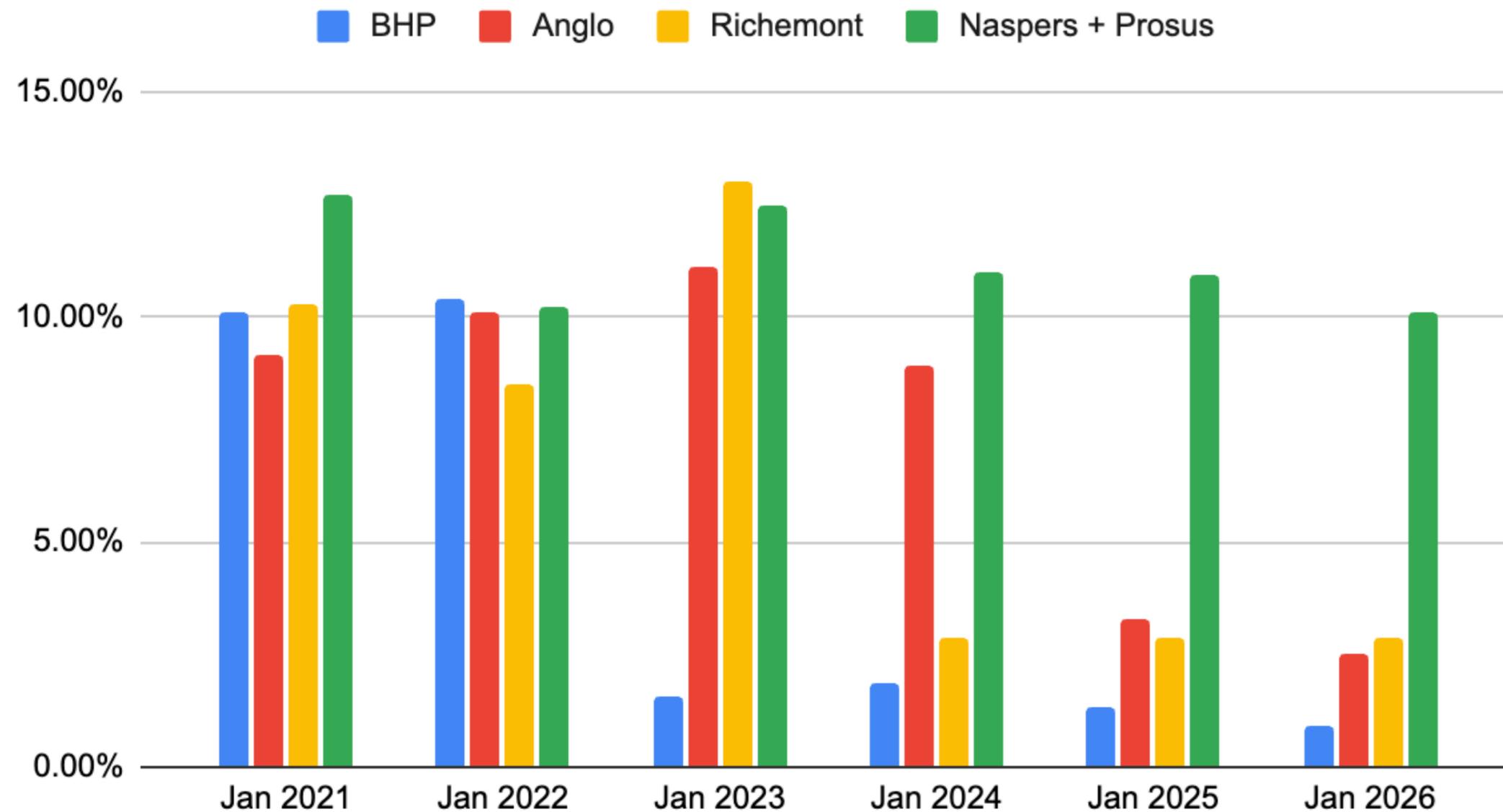
376,6

Source: Morningstar Direct

ALSI weights ??

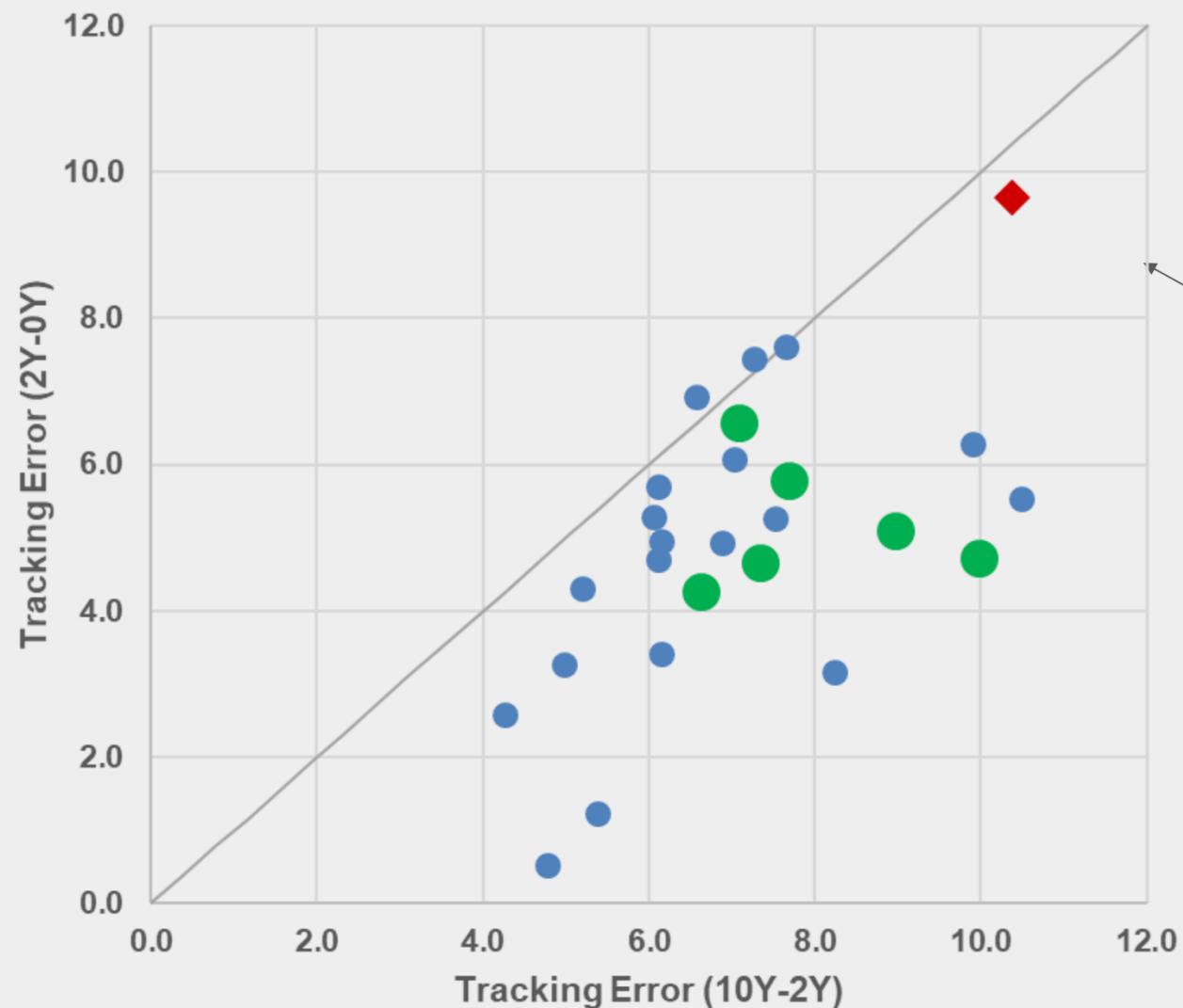
Massive index changes over time - what is passive?

Capped ALSI Weights Over Time



Beware : Active Managers in South Africa are becoming less active

Shift in Tracking Error: SA Equity Funds
(10Y-2Y vs 2Y-0Y)



*Career Risk vs Client Risk:
Successful managers moved
closer to the index, worked
well for 2025 under extreme
moves in risky shares*

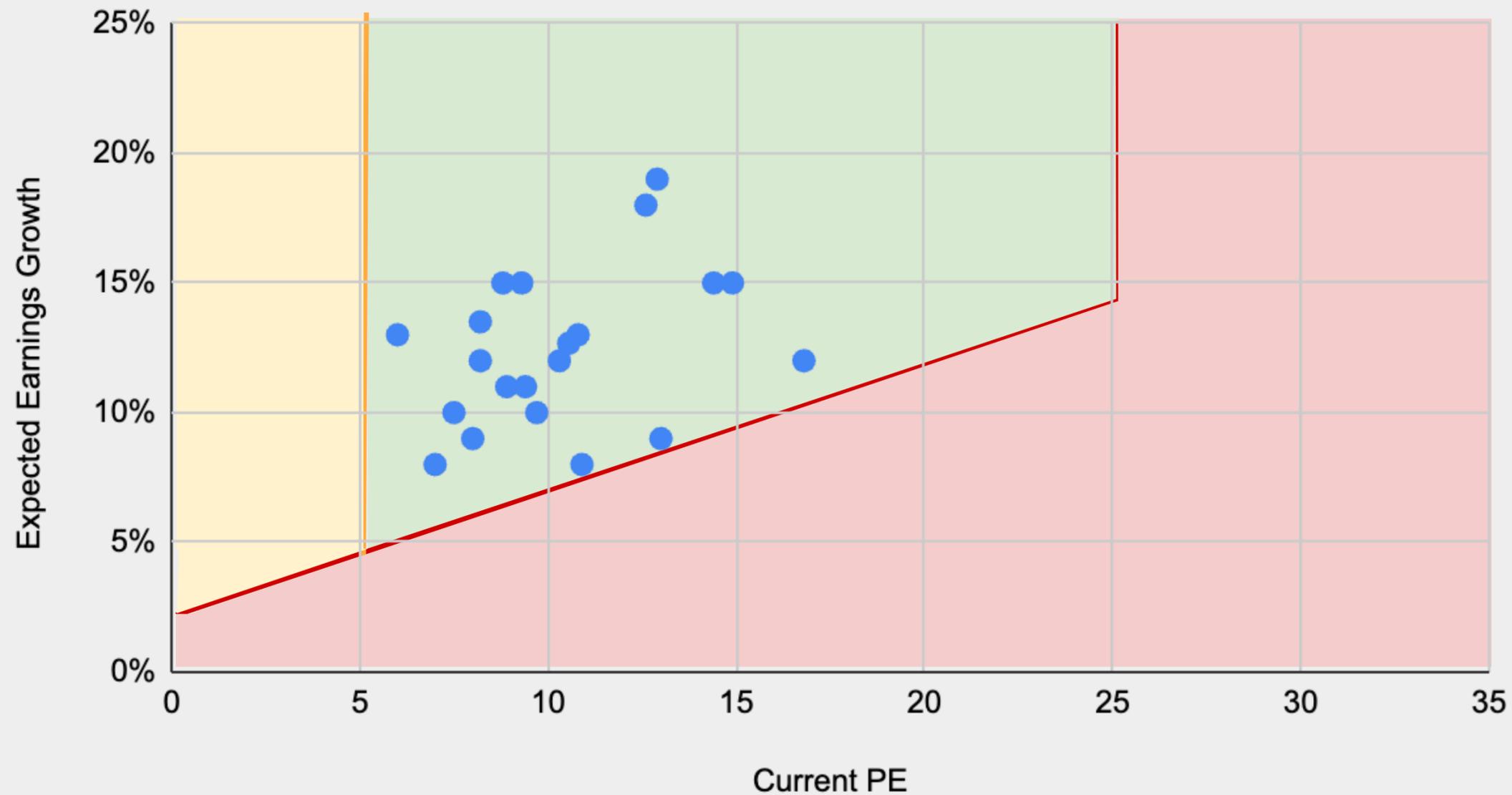
**If you are on this line,
it means you haven't
changed!**

REZCO are G.A.R.P Investors

Rather buy a great combination of Price and Growth

Rezco Equity Fund - Full Portfolio

Expected Earnings Growth vs Current PE



Rezco Fund Positioning

Equity Fund

RSA Inc

Finding growth at a reasonable price

Quality companies with compound growth rate PLUS Dividends.

Value has built up as precious metals have drained local buying power

The SA macro story is strengthening

Positive precious metals prices are a massive positive windfall

Multi Asset Funds

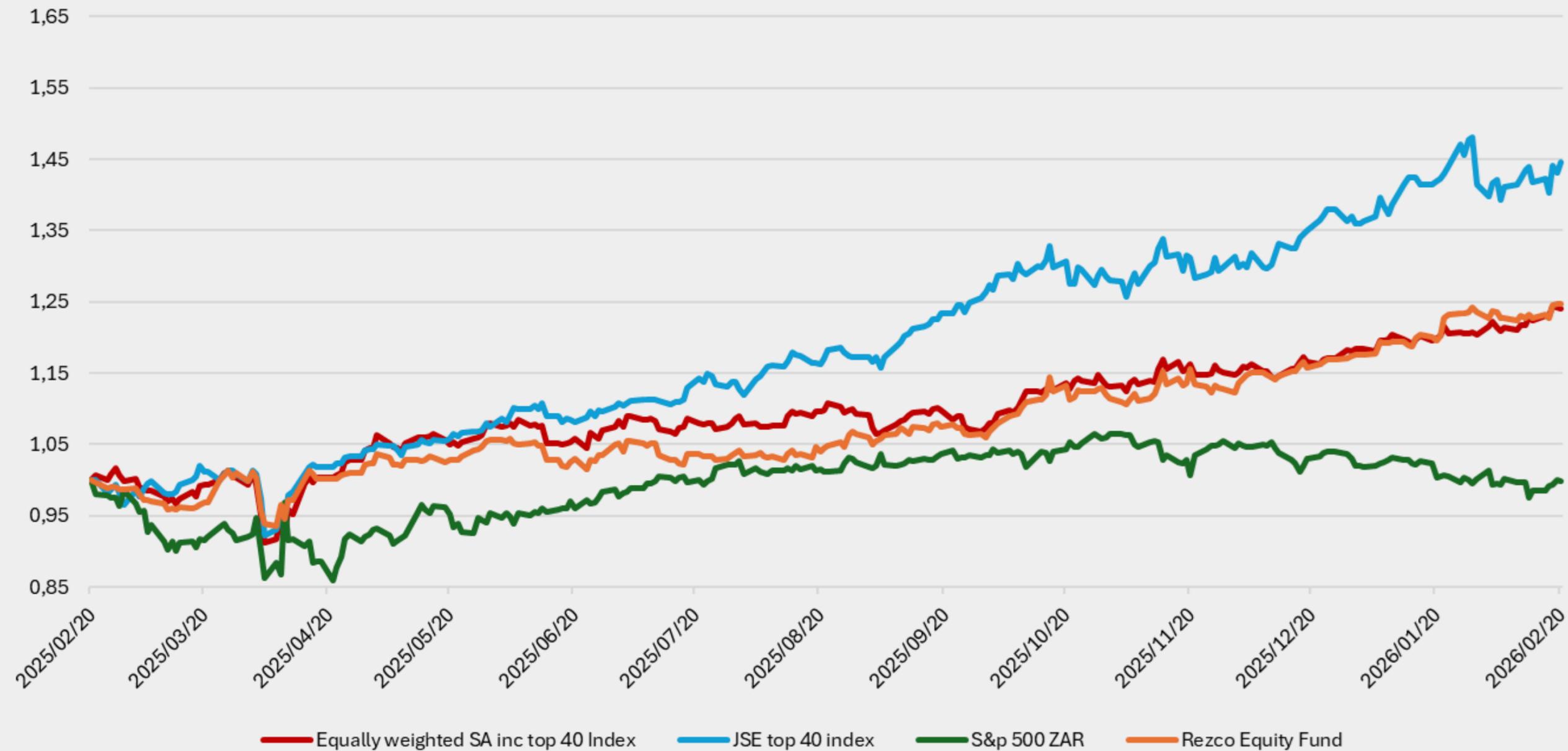
Low non Rand exposure

Equity exposure through RSA Inc shares



The RSA Inc trade over the last year

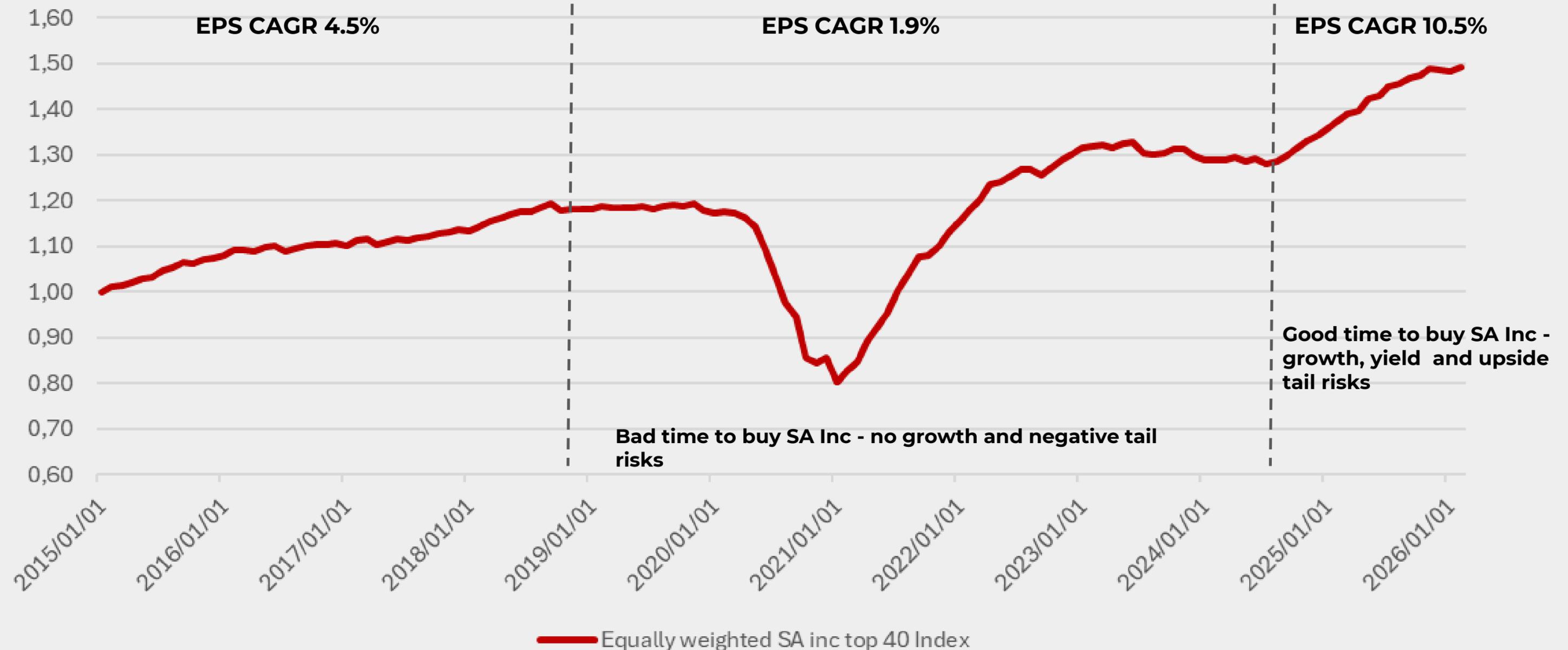
SA Inc Index vs JSE top 40 vs S&P 500 vs Rezco Equity 1 year total return



Time for RSA Inc :Early part of the growth phase

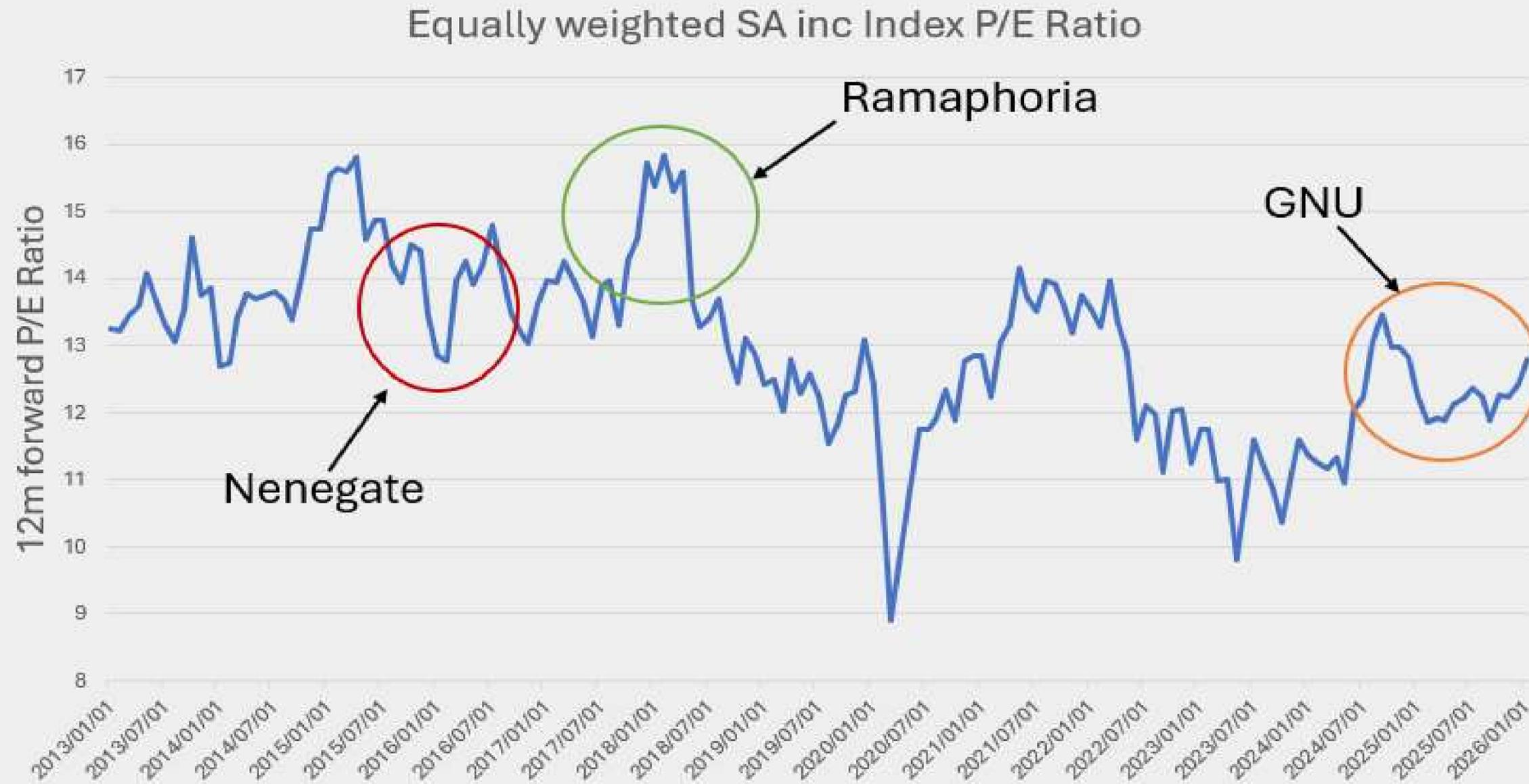
Clear change, but we expect multipliers to start working in the real economy

Equally weighted SA inc top 40 Index forward EPS rebased to 2015



SA Inc PE - Massive Undervaluation

Best Macro Backdrop since mid 2000's



Source: Refinitiv Datastream. Construction: A custom basket of equities, equally weighted consensus forward P/E's of the largest 40 largest JSE stocks each month, excluding miners, oil & paper producers or where a majority of the stocks earnings are derived from outside South Africa.

Does it work
Rezco long term SA Equity
and Value Trend records

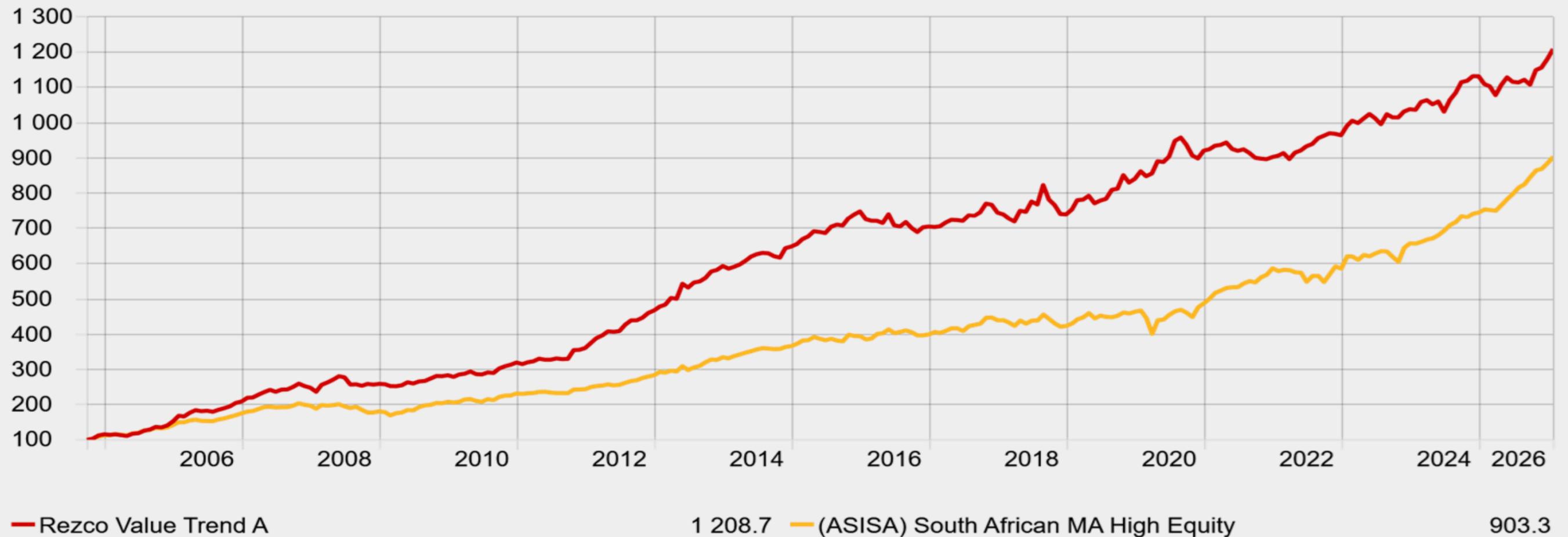
Rezco Value Trend

Long Term Record

CUMULATIVE RETURNS - Since Inception

Time Period: Since Common Inception (2004/10/01) to 2026/01/31

Currency: Rand Source Data: Total Return



Source: Morningstar Direct

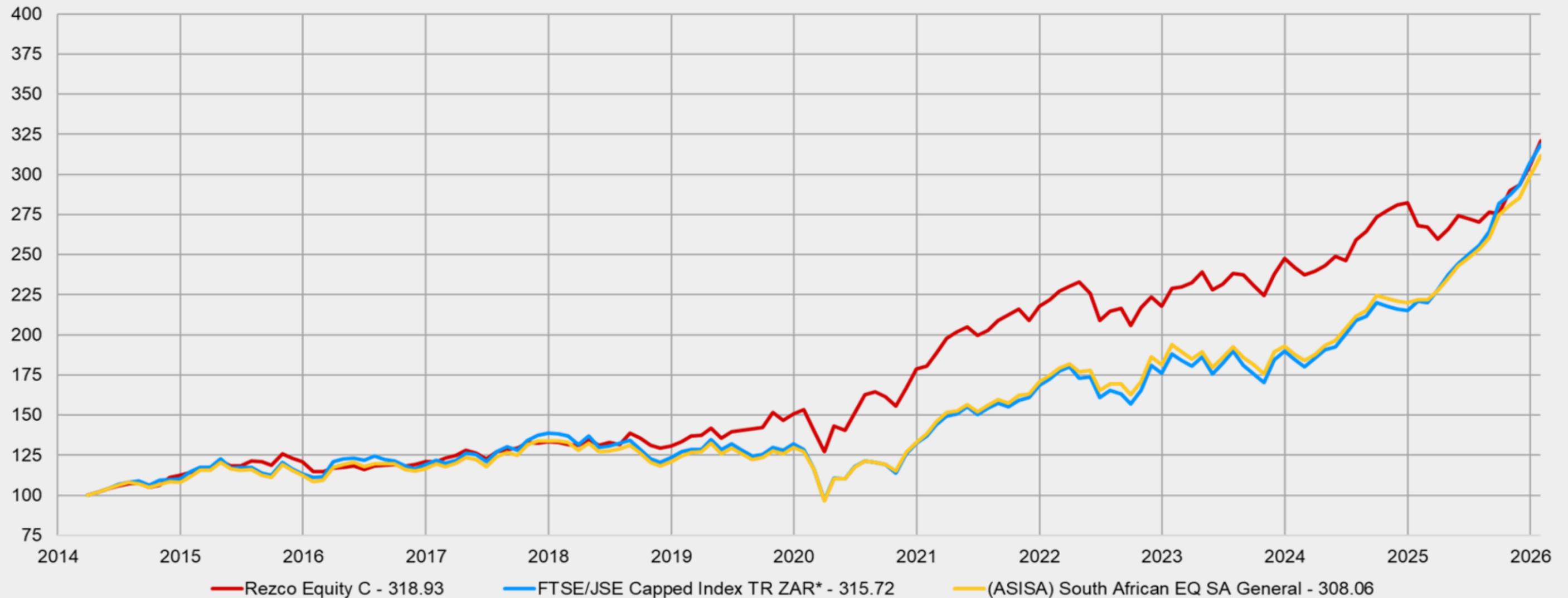
Rezco SA Equity

Long Term Record

CUMULATIVE RETURNS - Since Inception

Time Period: Since Common Inception (2014/04/01) to 2026/01/31

Currency: Rand Source Data: Total Return

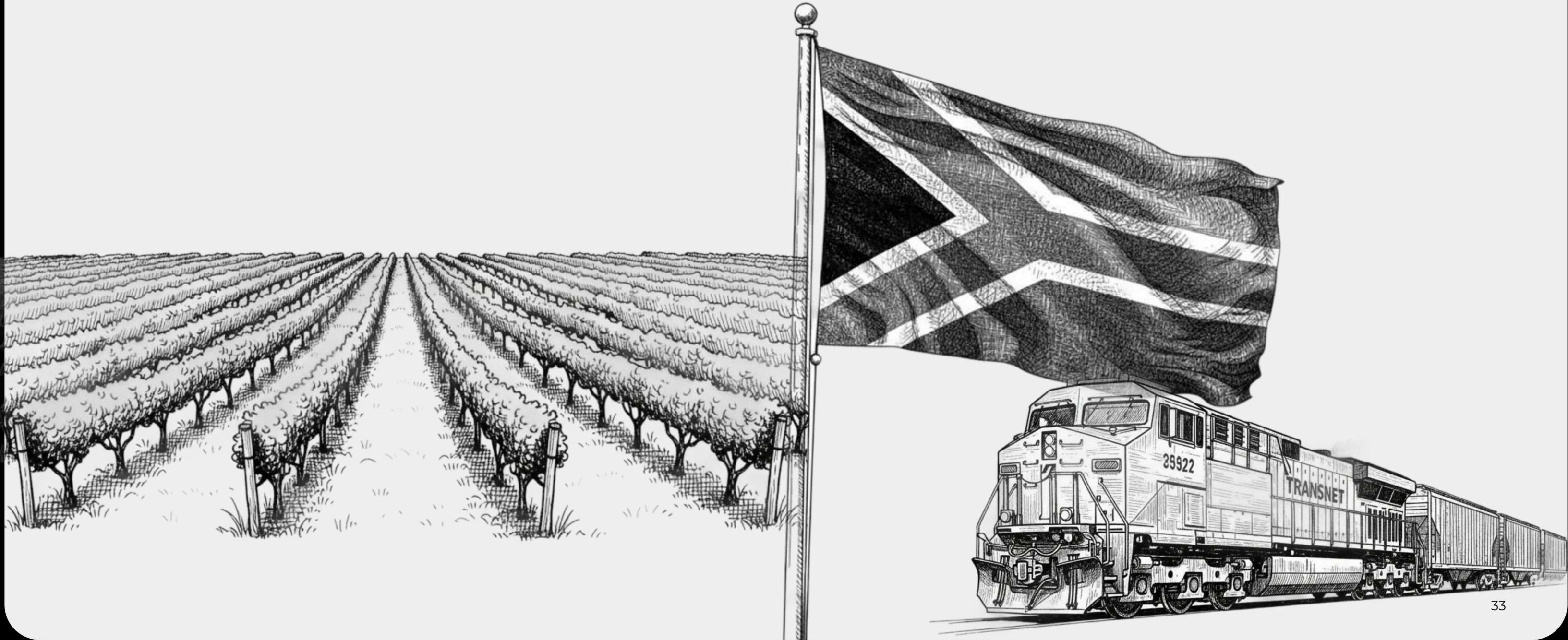


* FTSE/JSE Capped Index TR =FTSE/JSE Capped SWIX All Share TR until Dec 2025, then merged with FTSE/JSE All Share Capped TR

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The RSA story

SA Economy
The tailwinds for our companies
Stockpicker's heaven



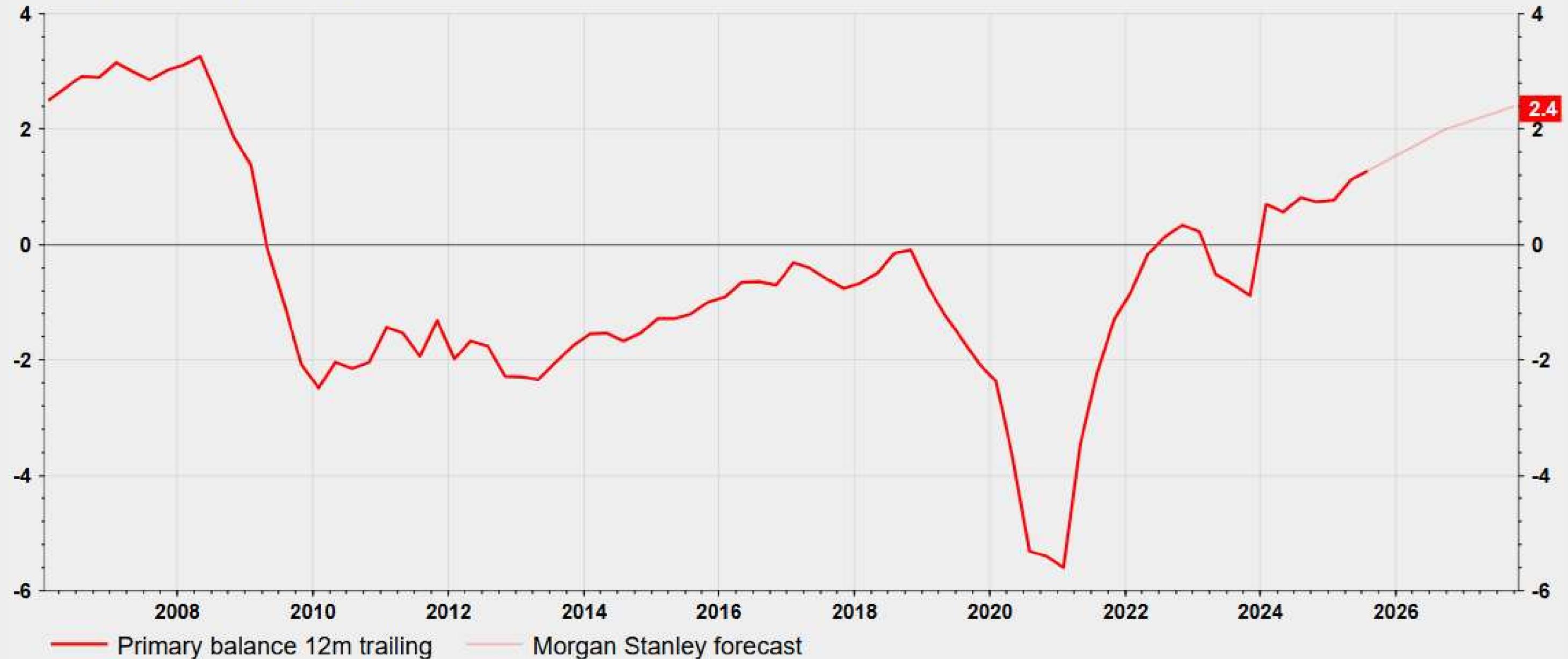
RSA Country Risk: Long Term Yield Spread

Market Price of SA Macro and Political Risk



Budget surplus :Fiscal austerity by cutting waste not growth

SA primary as % of GDP



Source: LSEG Datastream / Rezco

Interest Rates

Lots of room to cut: long term tailwind (short term hurting the retailers)

SOUTH AFRICAN RATES



Source: LSEG Datastream / Rezco

SA Balance Sheet is Strengthening

High precious metals prices flows through to the whole country

Value of South African Gold Reserves - ZARm



Rand Exchange Rate

Rand should strengthen more in 2026

ZAR/USD PPP Using CPI

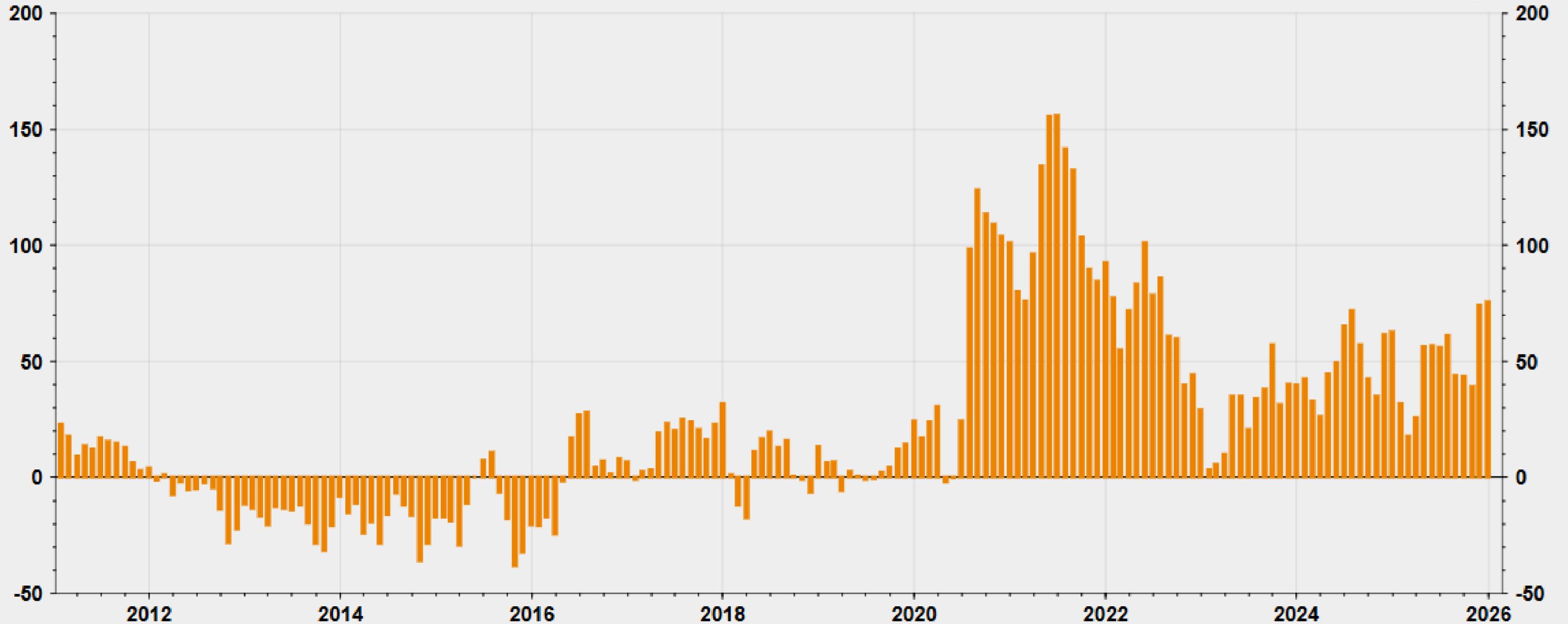


Source: LSEG Datastream / Rezco

Structural Improvement

SA Trade Balance Trends (R Bn)

updated: Feb 26
last data: Dec 25

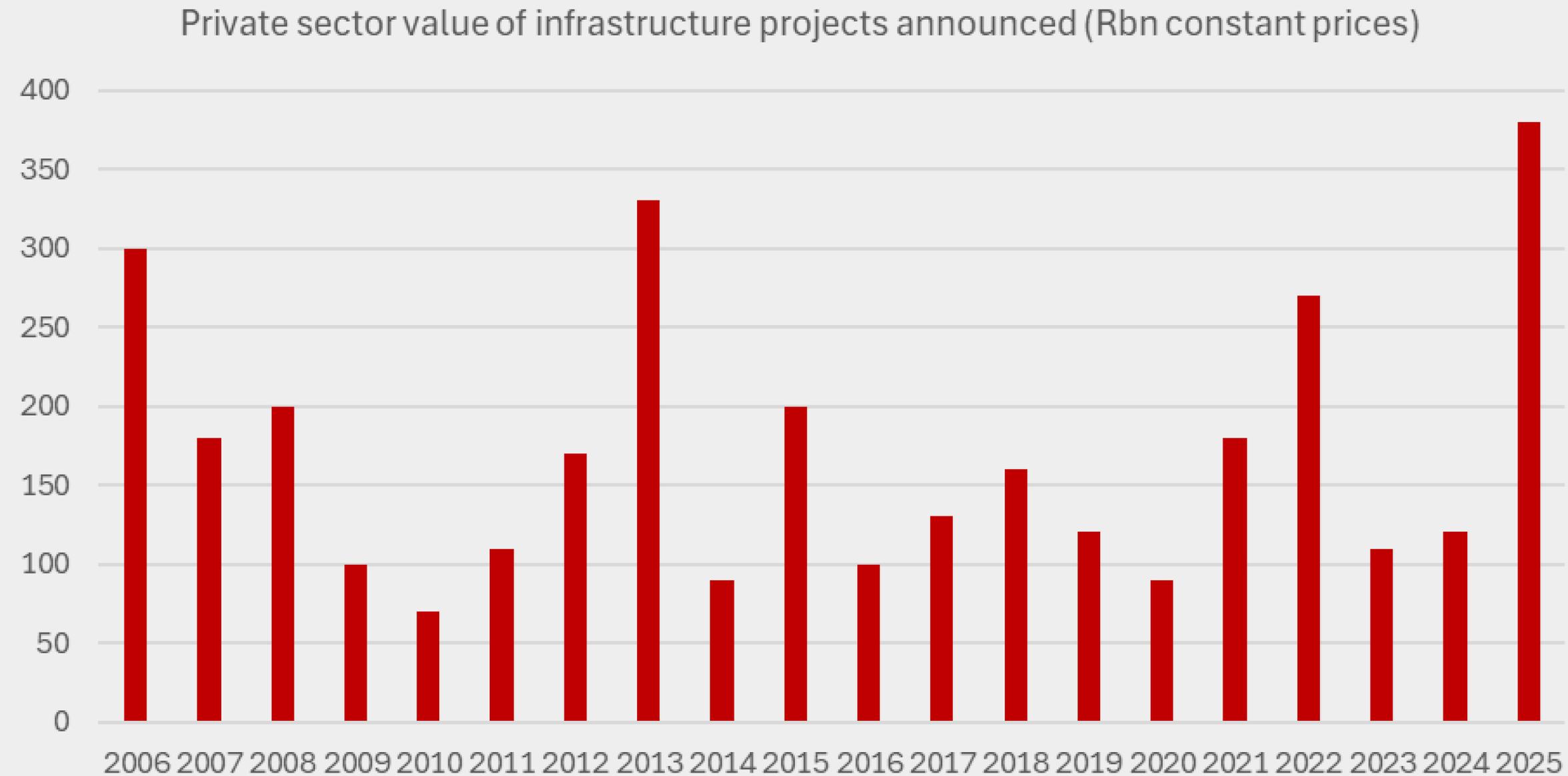


SA Trade Balance 3M trailing sum

Source: LSEG Datastream / Rezco

Private Sector :Confidence leads to investment (slowly)

And government are talking about R1tn infrastructure plans

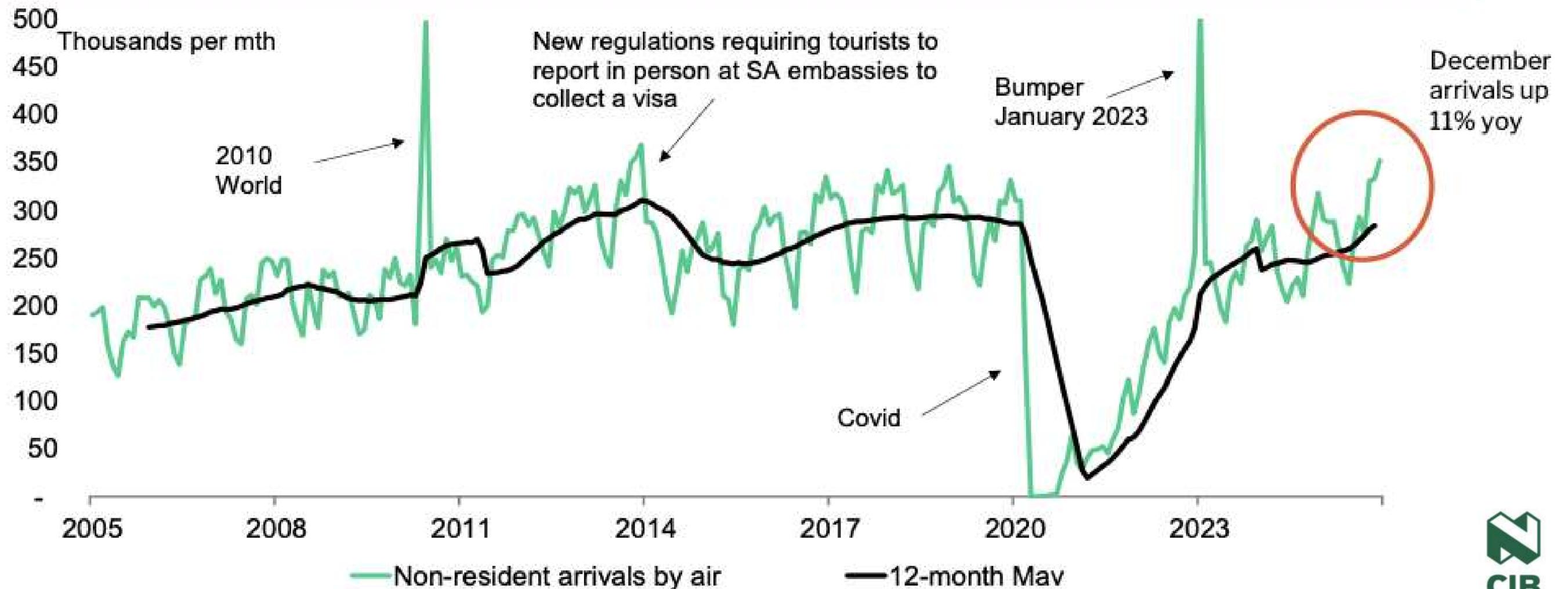


Source: Nedbank Capital Expenditure Project Listing

Tourism continues to build

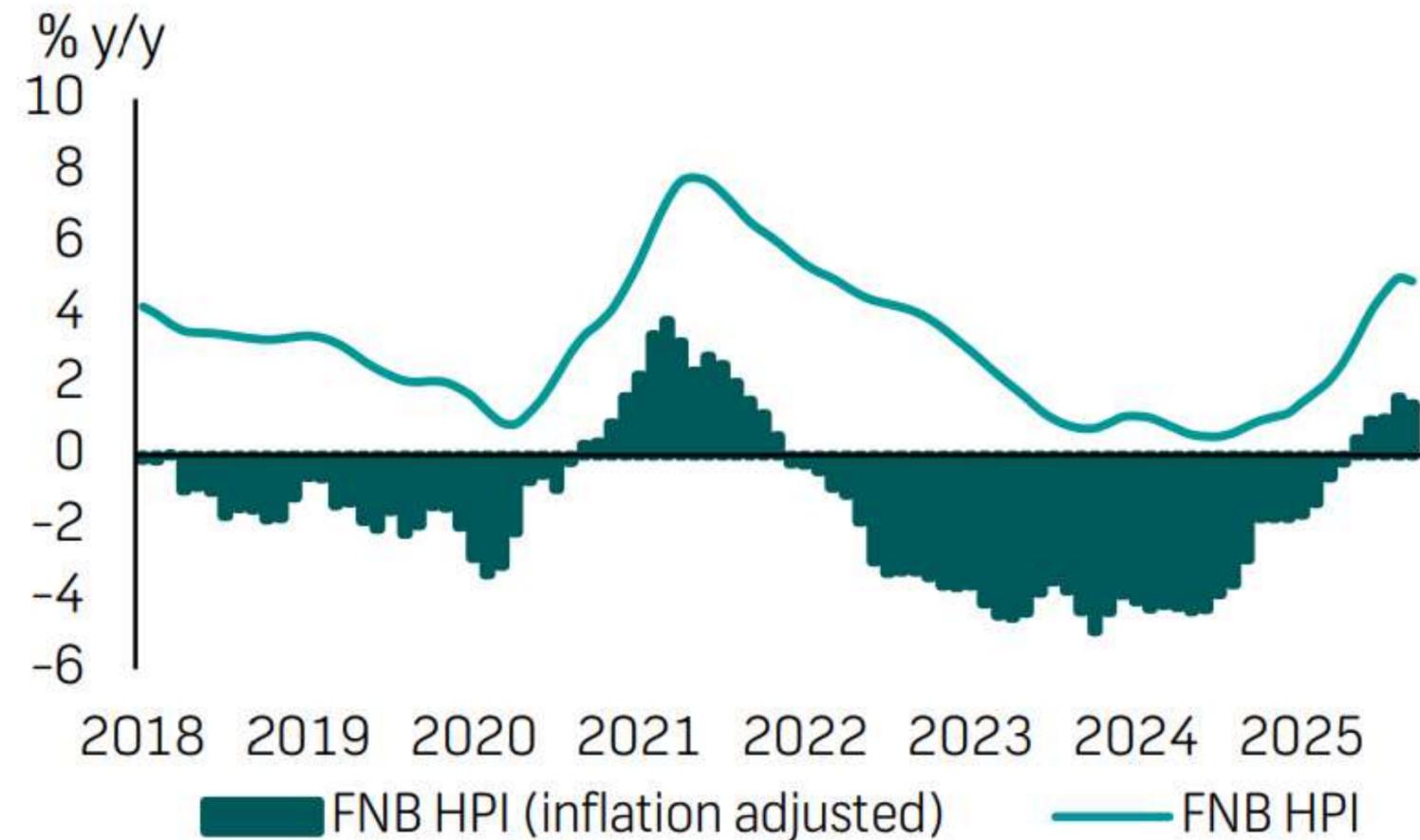
And attracting investment - Club Med opening soon

Air passenger arrivals into SA (non-residents)



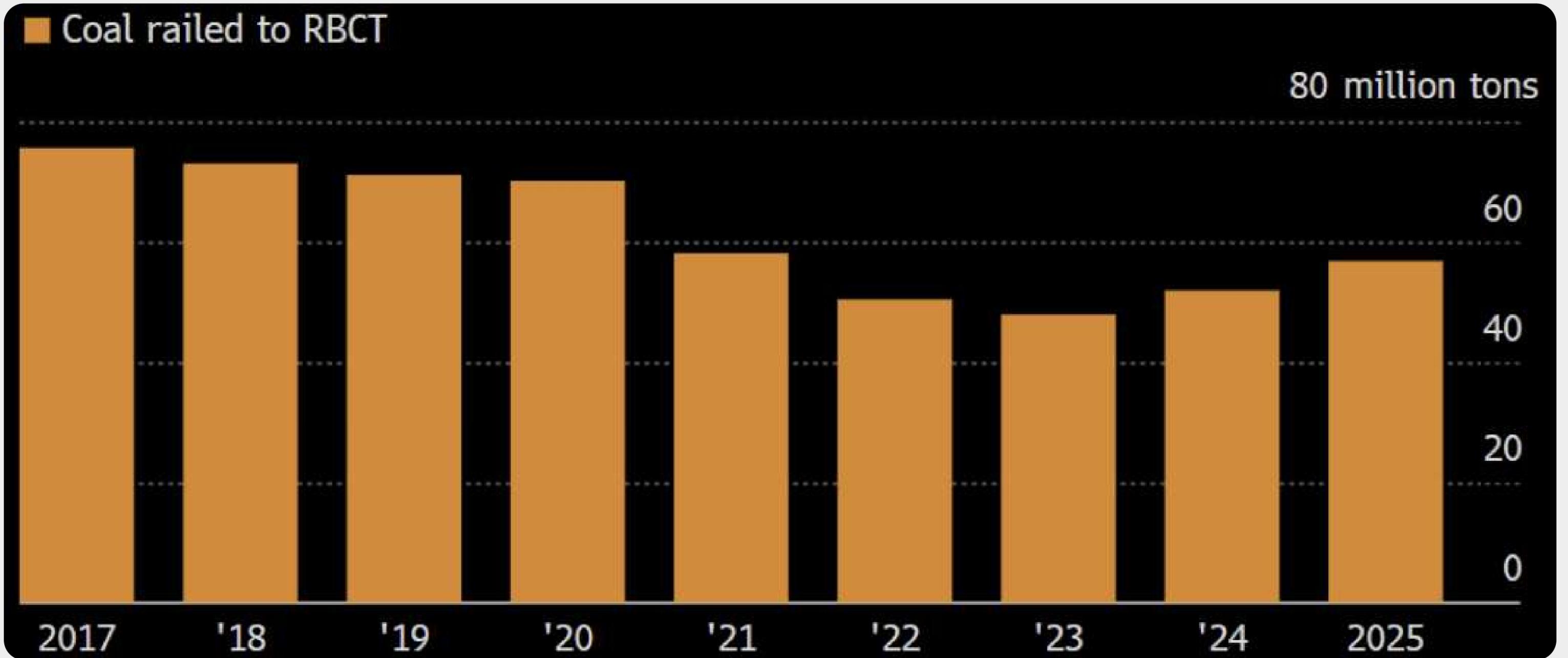
House Prices an Important Driver of Consumer Confidence and Spending

Figure 1: FNB HPI



Source: FNB Economics

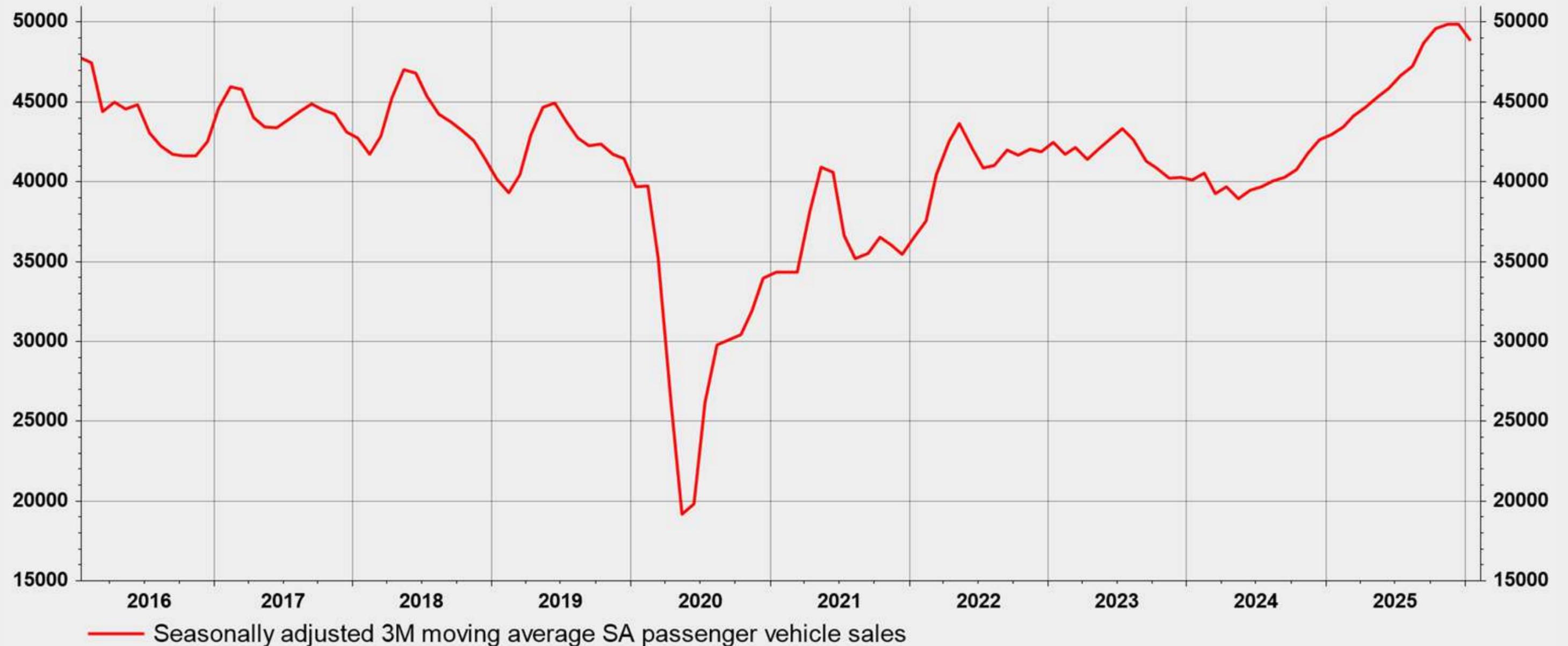
Steady Incremental Improvements



Vehicle sales

Supported by financing and desirability of new ranges

SA new passenger vehicle sales 3M moving average



Source: LSEG Datastream / Rezco

Thank You



Recording: a link will be emailed to registrants after the webinar



CPD points: allocated to those who registered with their ID number



Q&A: submit questions anytime via the Questions tab; we'll answer live or on the board



Slides: we'll share the PDF after the session (where permitted)



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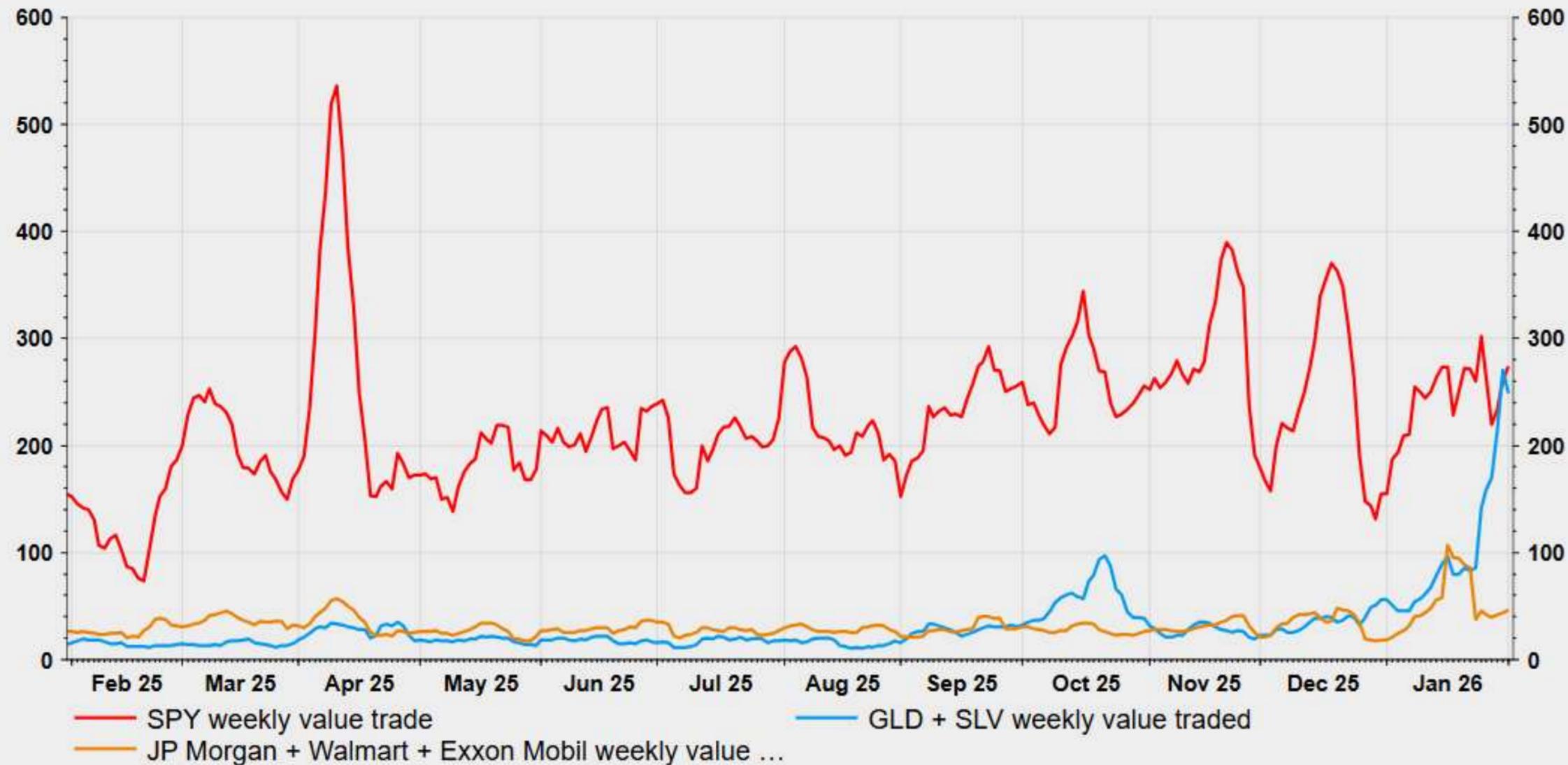
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While the portfolio manager will attempt to minimise risk, the value of investments in discretionary accounts and the income derived from those investments may fluctuate, and it is possible that the investor could incur losses, including the loss of principal invested. Past performance is not necessarily indicative of future performance. An investor whose reference currency differs from that in which the fund or segregated account is denominated may be subject to exchange rate movements, which may cause fluctuations in the value of their investments. In addition, investments involving exposure to a currency other than that in which the segregated account or Fund is denominated may also cause values to fluctuate.

USA Gold & Silver ETF Value Traded Matching S&P 500

Precious Metals have become a Casino!



Source: LSEG Datastream / Rezco

Rezco Value Trend

Risk Budget applied to SA, Offshore Cash to Diversify

EUR Cash

10.0%

USD Short Duration...

10.3%

US Inflation Protect...

2.9%

ZAR Cash

18.8%

RSA Gov Bonds

5.1%

Global Equity

2.1%

SA Equity

50.9%

