

Globalisation 1.0 is dead.

Hide . Survive . Thrive

“The old World Order of the post-Cold War era is not in transition but in the midst of a rapture”

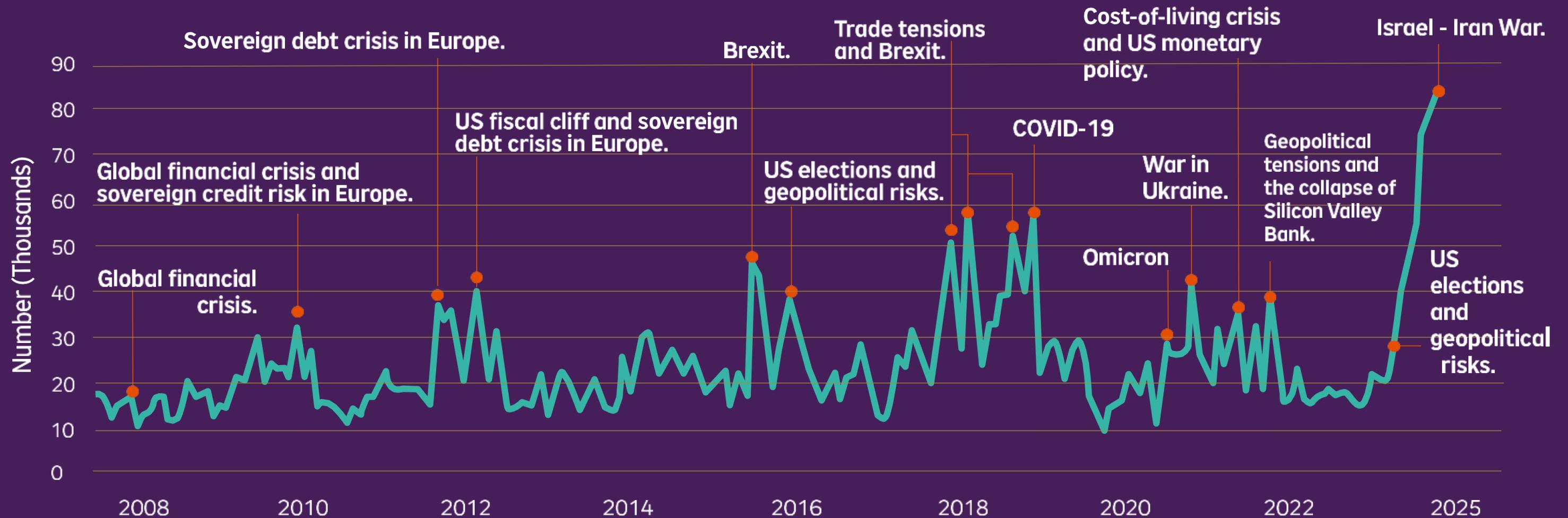
Canadian Prime Minister Mark Carney at Davos, 20 January 2026



Volatility Uncertainty Complexity and Ambiguity

Which risks will be rewarded?

World Uncertainty Index

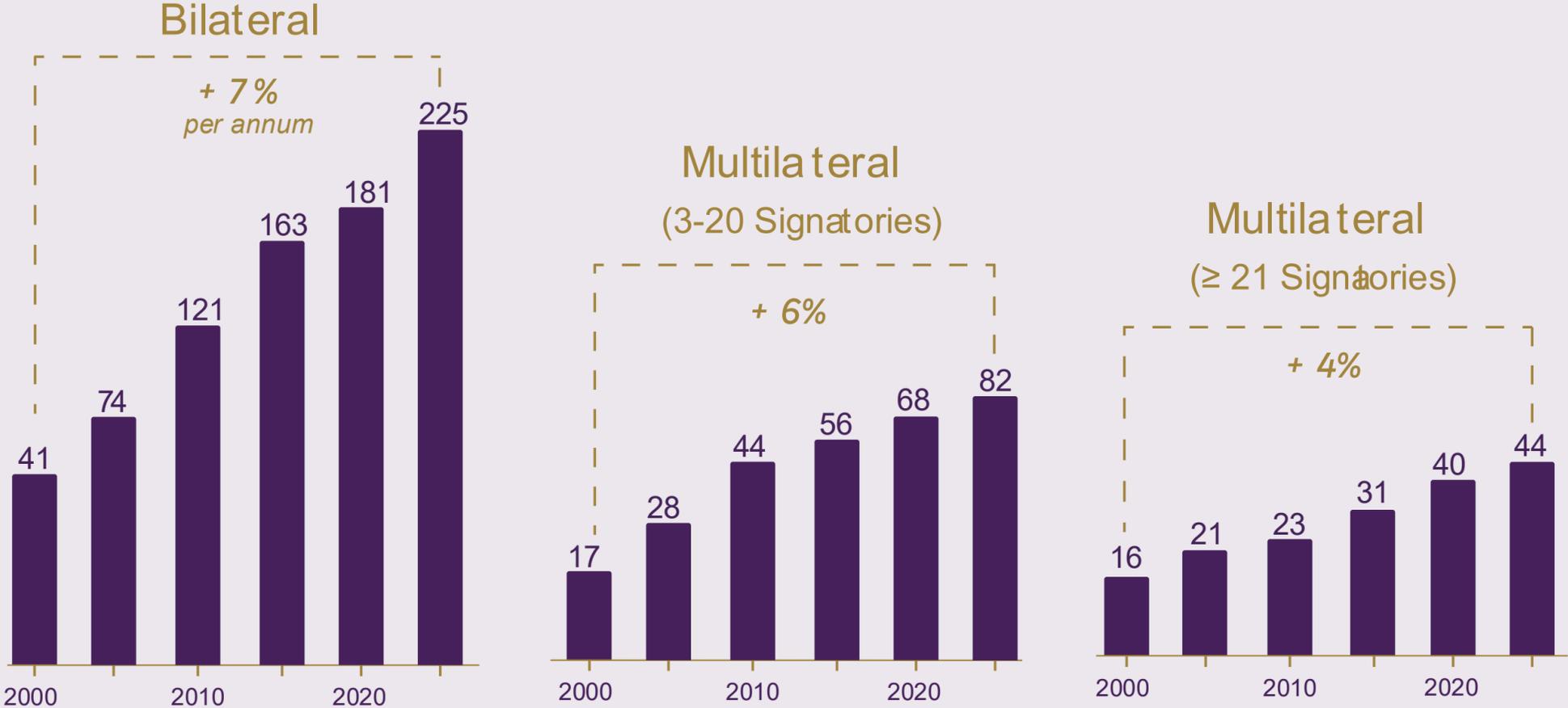


Source: Economist Intelligence Unit

The great geopolitical transition

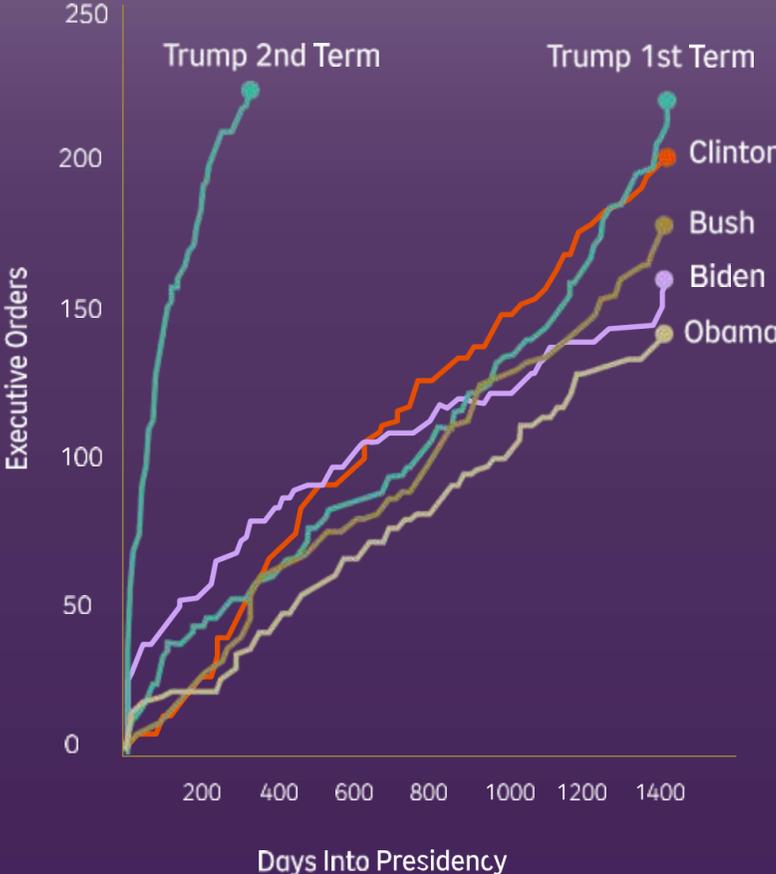
Multi-lateral to multi-polar world

Cumulative Count of Regional Trade Agreements



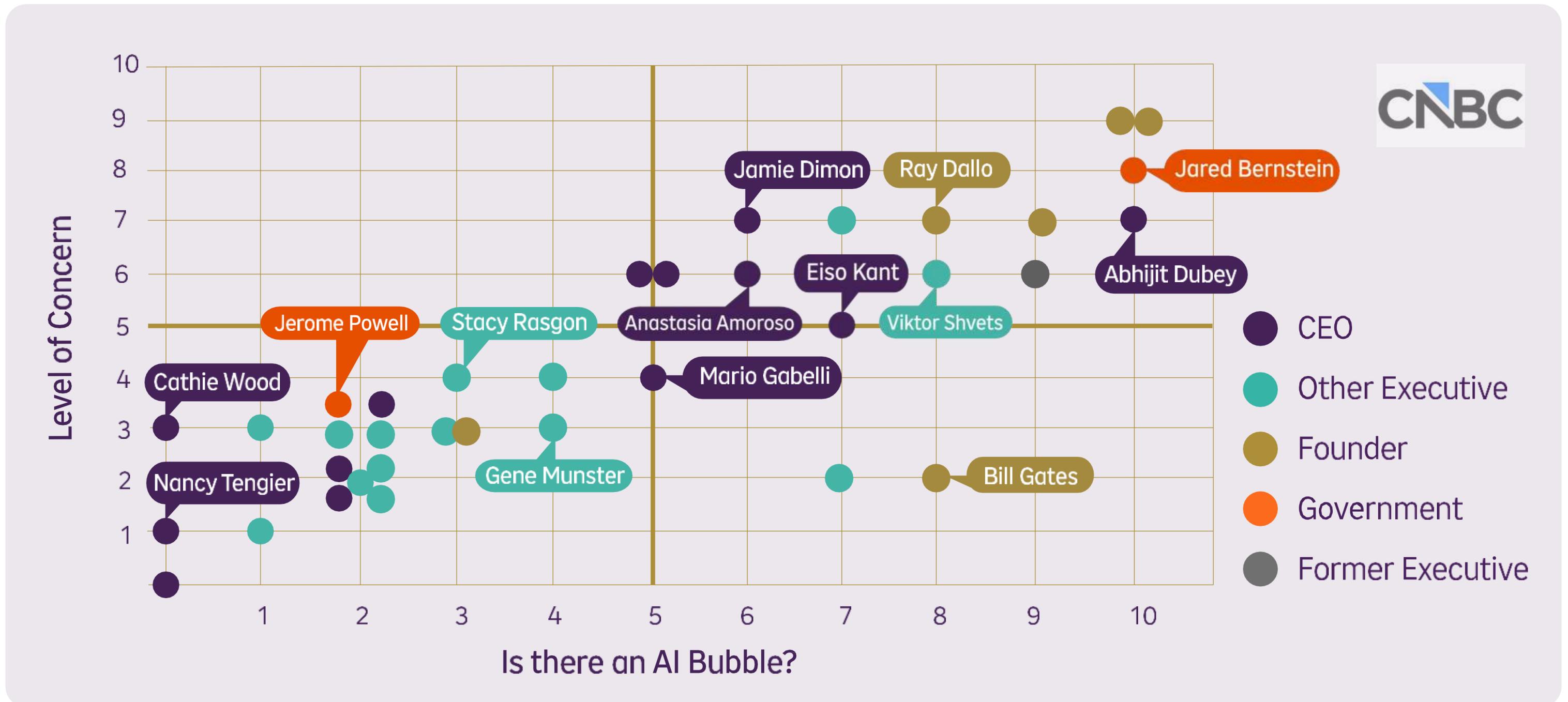
Source: Regional Trade Agreements Database, World Trade Organization, November 4, 2025

Exhibit 42: Cumulative Number of Executive Orders Made by President



Ambiguity

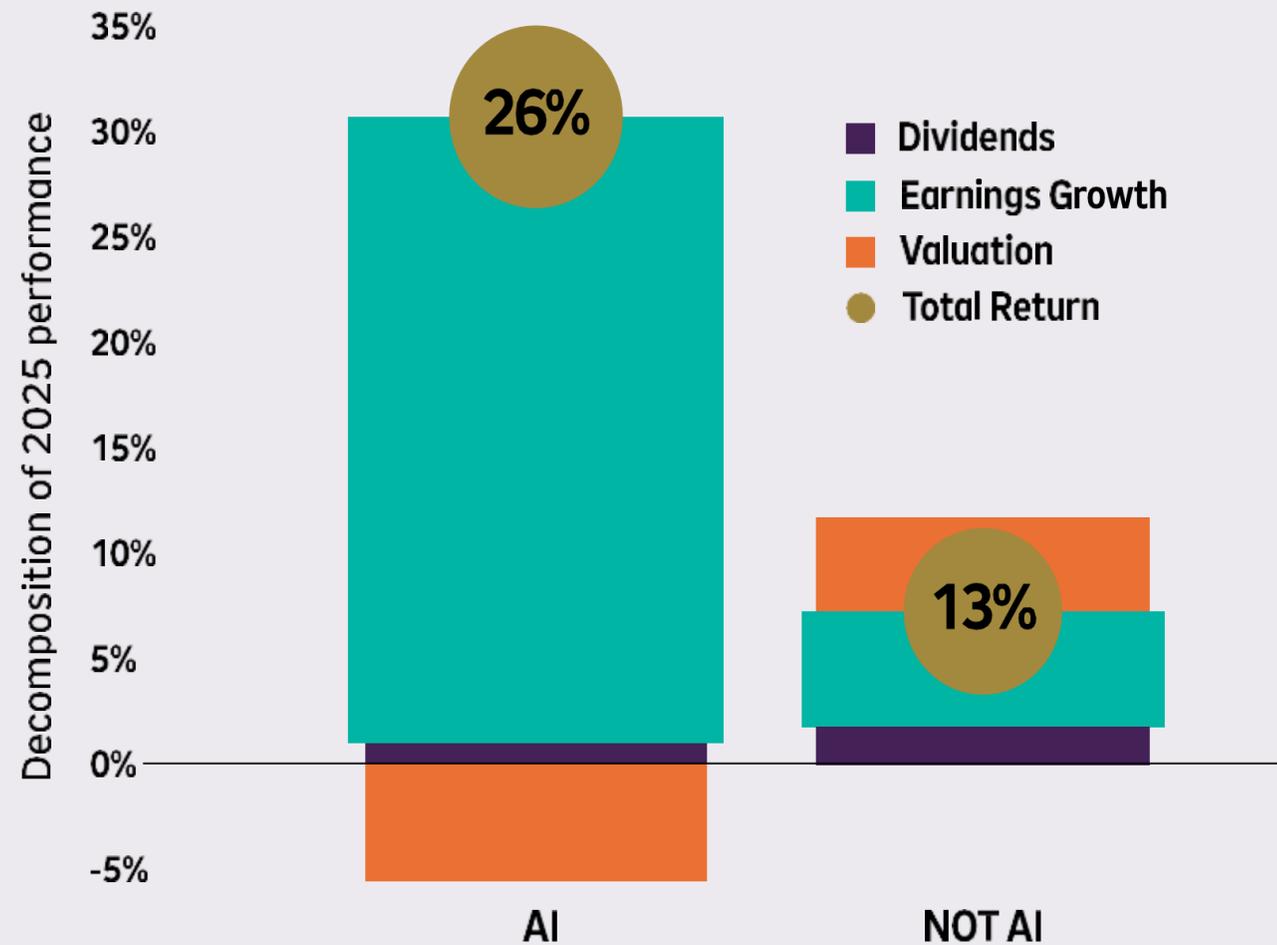
Is there an AI bubble or significant opportunity?



A new global growth engine has taken over

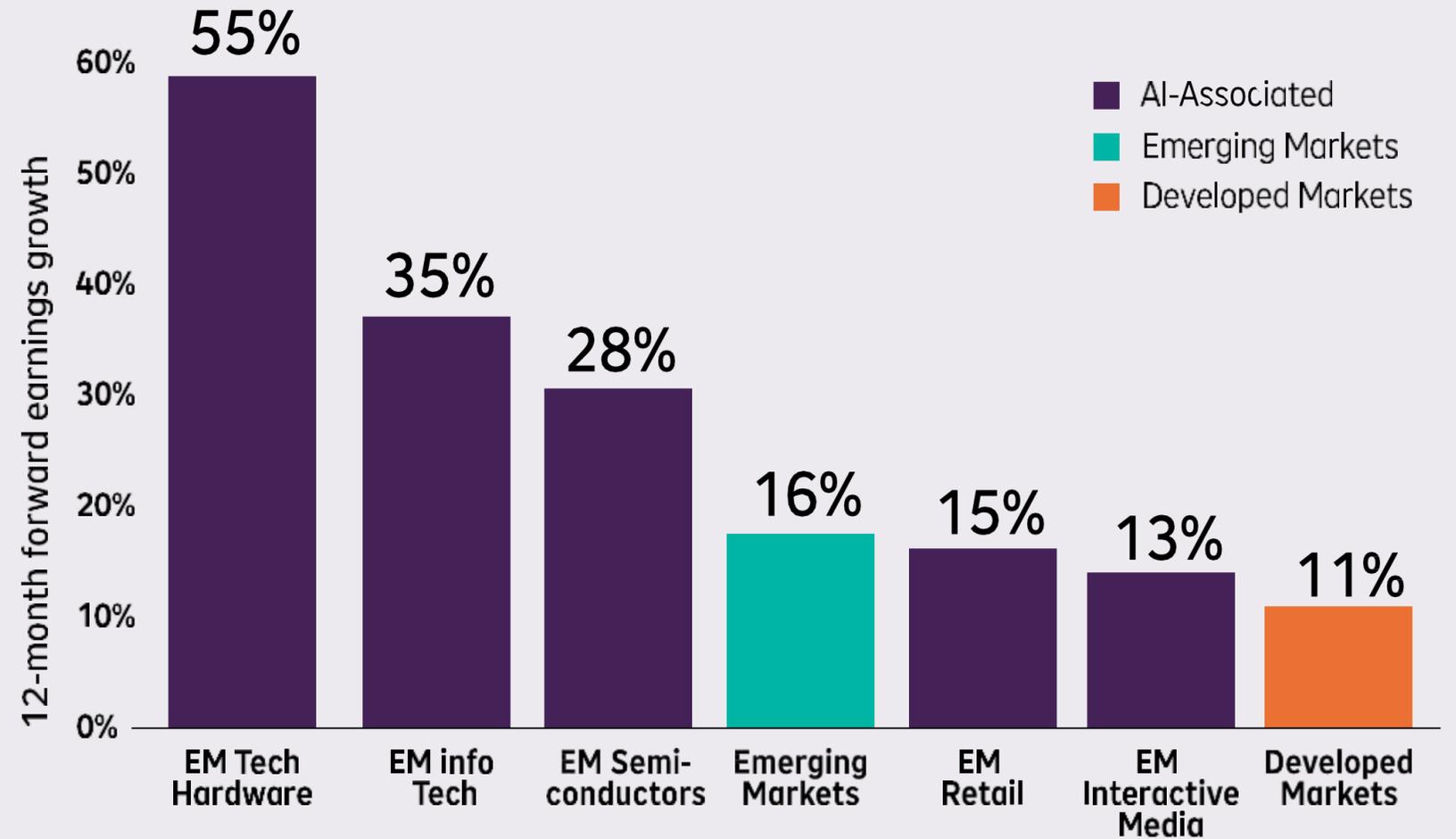
Figure 2: US Equity Market

Decomposition of return - AI vs. non AI



Source: Bloomberg, data as of Dec. 31, 2025.

Figure 4: Emerging Market



Source: LSEG Refinitiv, as of Dec. 8, 2025.

Risk Regimes Framework.



Not all risks are equal or rewarded ...



some are **Noise,**

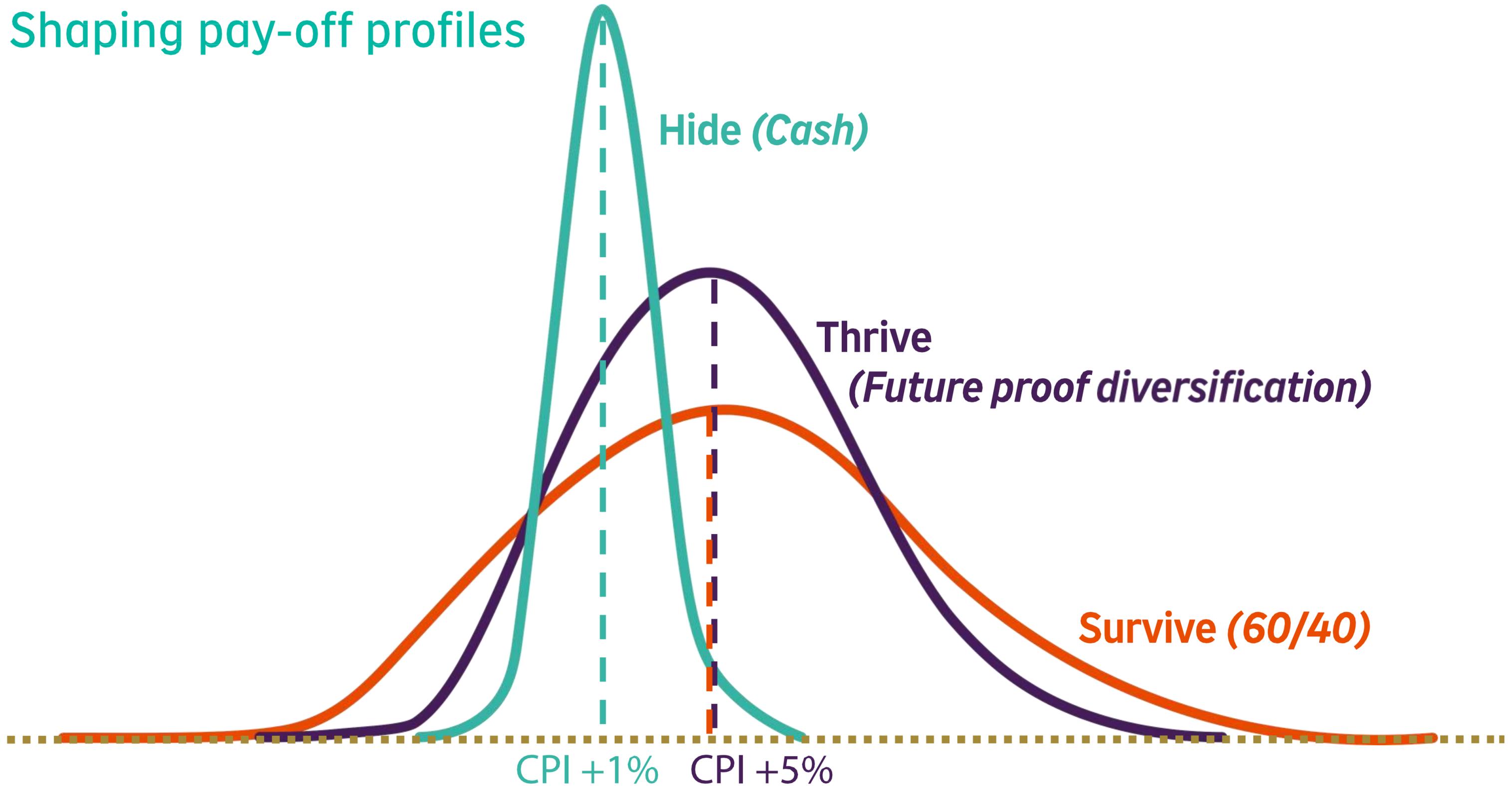
some are **Shocks,**

some are **Cycles,**

and a few **Change History!**

Risk Management

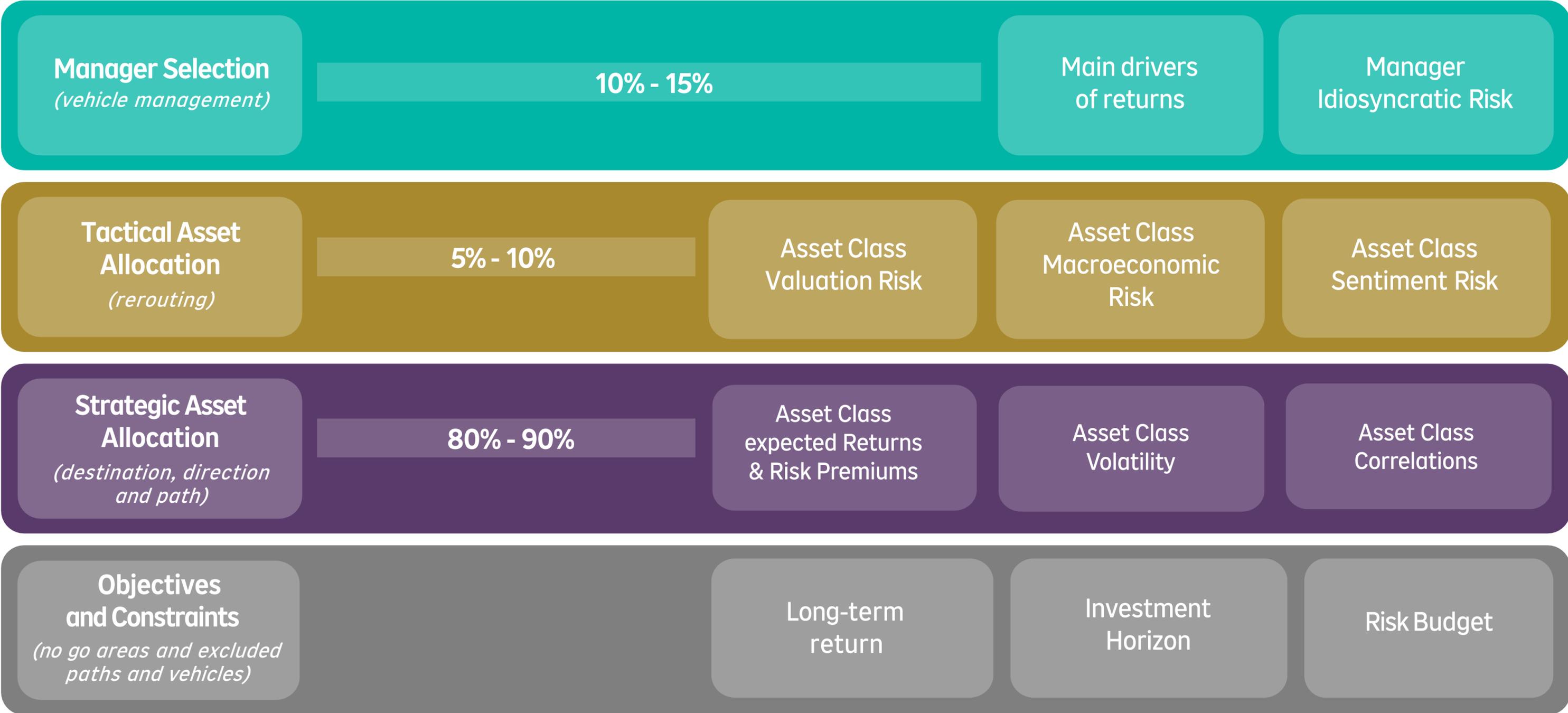
Shaping pay-off profiles



Not all risk signals are equal or rewarded

Risk Regime	Market Tantrum	Event Risk	Episodic (cyclical) Risk	Secular Risk
Risk Regime Period				
	Immediate	Immediate - Short-term	Medium-term	Long-term
Alpha Signal	Less Predictable	Less to Mildly Predictable	Moderately Predictable	Highly Predictable
Risk Causes	Information Gap	Conflicts, Political Change & Bubble Burst	Systememic Contagion & Mean-reversion	Societal Evolution & Generational Shift
Investment Decisions / Opportunity	Manager Diversification	Tactical Manager Allocation	Tactical Asset Allocation	Strategic Asset Allocation
	Reversible (temporary impact)		Irreversible (permanent impact)	

The building blocks of portfolio risks



Asset Class View - Q1 2026

Major Asset Class	Asset Classes	Scenario Weighted Expected Return	Previous Tactical Positions	Latest Tactical Positions	Previous Quarter View	Latest Quarter View
Equity	South African Equity	26%	1,50%	2,00%	Att ractive	Att ractive
	Developed Markets Equity	12%	0,00%	0,50%	Neutral	Att ractive
	Emerging Markets Equity	17%	0,50%	0,50%	Att ractive	Att ractive
Property	SA Listed Property	10%	0,00%	0,00%	Neutral	Neutral
	Developed Markets Listed Property	12%	-1,00%	-1,00%	Unatt ractive	Unatt ractive
Cash and Bonds	SA Long Bonds	6%	0,00%	0,00%	Neutral	Neutral
	SA Short Bonds	7%	1,00%	-0,50%	Att ractive	Unatt ractive
	Developed Markets Cash and Short Bonds	4%	-3,00%	-4,00%	Unatt ractive	Unatt ractive
Alternative	Gold	5%	1,00%	1,50%	Att ractive	Off Benchmark position
	Developed Markets Infrastructure Equity	9%		1,00%	Att ractive	Att ractive
Currency	USD/ZAR		-2,50%	-1,50%	Unatt ractive	Unatt ractive
Total			0,00%	0,00%		

Manager Selection and Portfolio Construction.



How to drive good portfolio outcomes?

Separating beta, identifying skill, and constructing portfolios deliberately

**Capture
Beta**

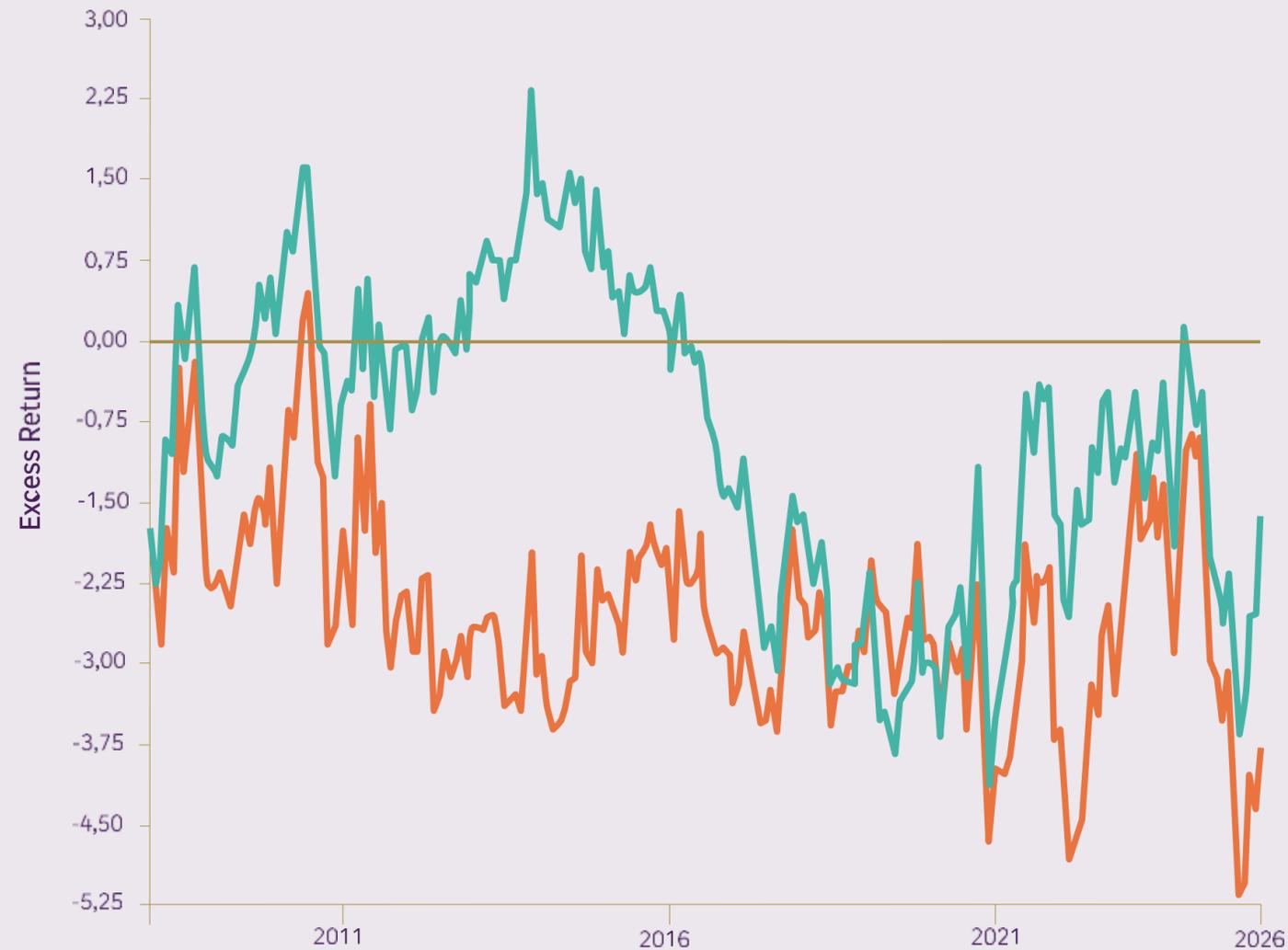
**Select
Skill**

**Diversify
Alpha**

**Size with
Conviction**

Beta matters

SA Equity - Rolling 3 years excess returns



- FTSE/JSE All Share Capped TR ZAR
- (ASISA) South African EQ SA General
- (ASISA) South African EQ General

SA Equity - Rolling 3-years Beta

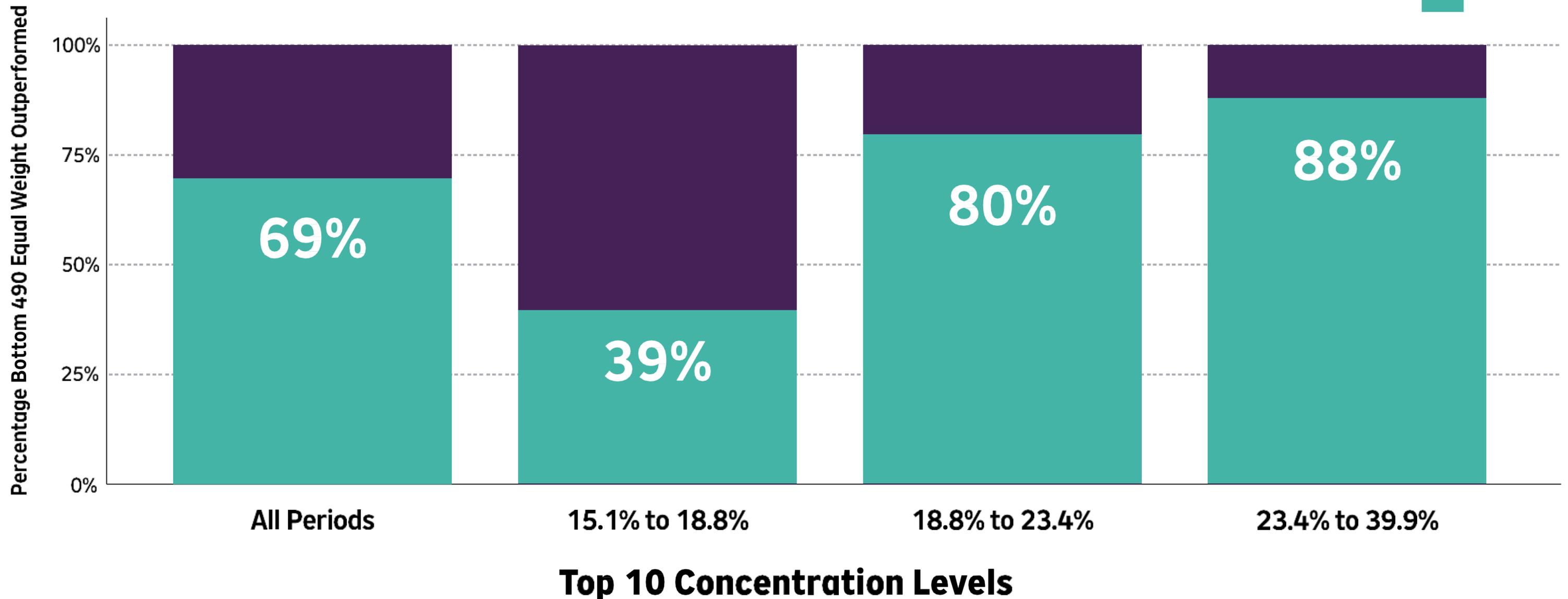


- FTSE/JSE All Share Capped TR ZAR
- (ASISA) South African EQ SA General
- (ASISA) South African EQ General

Beta matters - but its risks must be managed

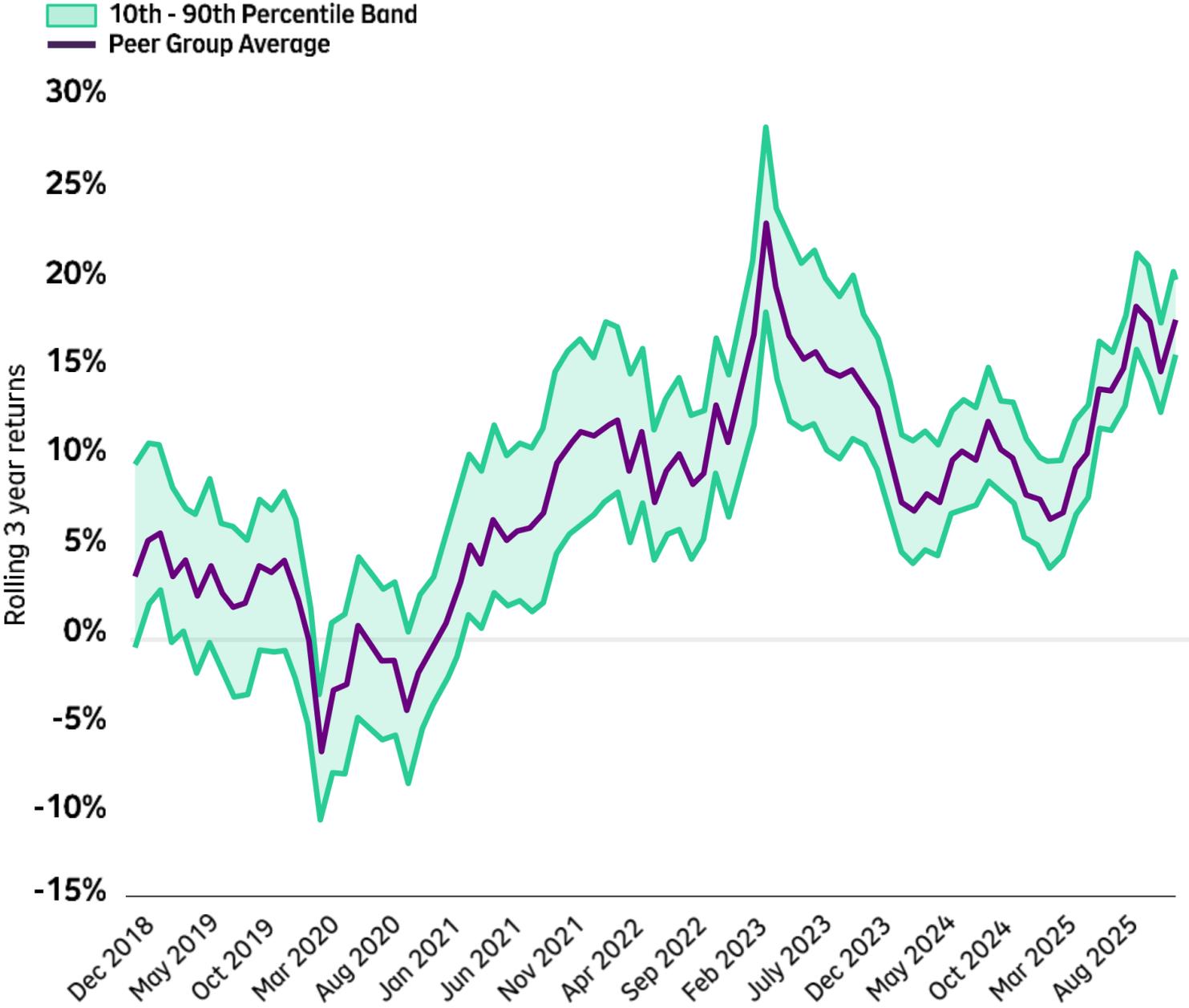
Bottom 490 Equal Weight Outperformance At Top 10 Concentration

Forward 5 Year Excess Returns Bottom 490 Equal Weight - Top 10 Equal Weight

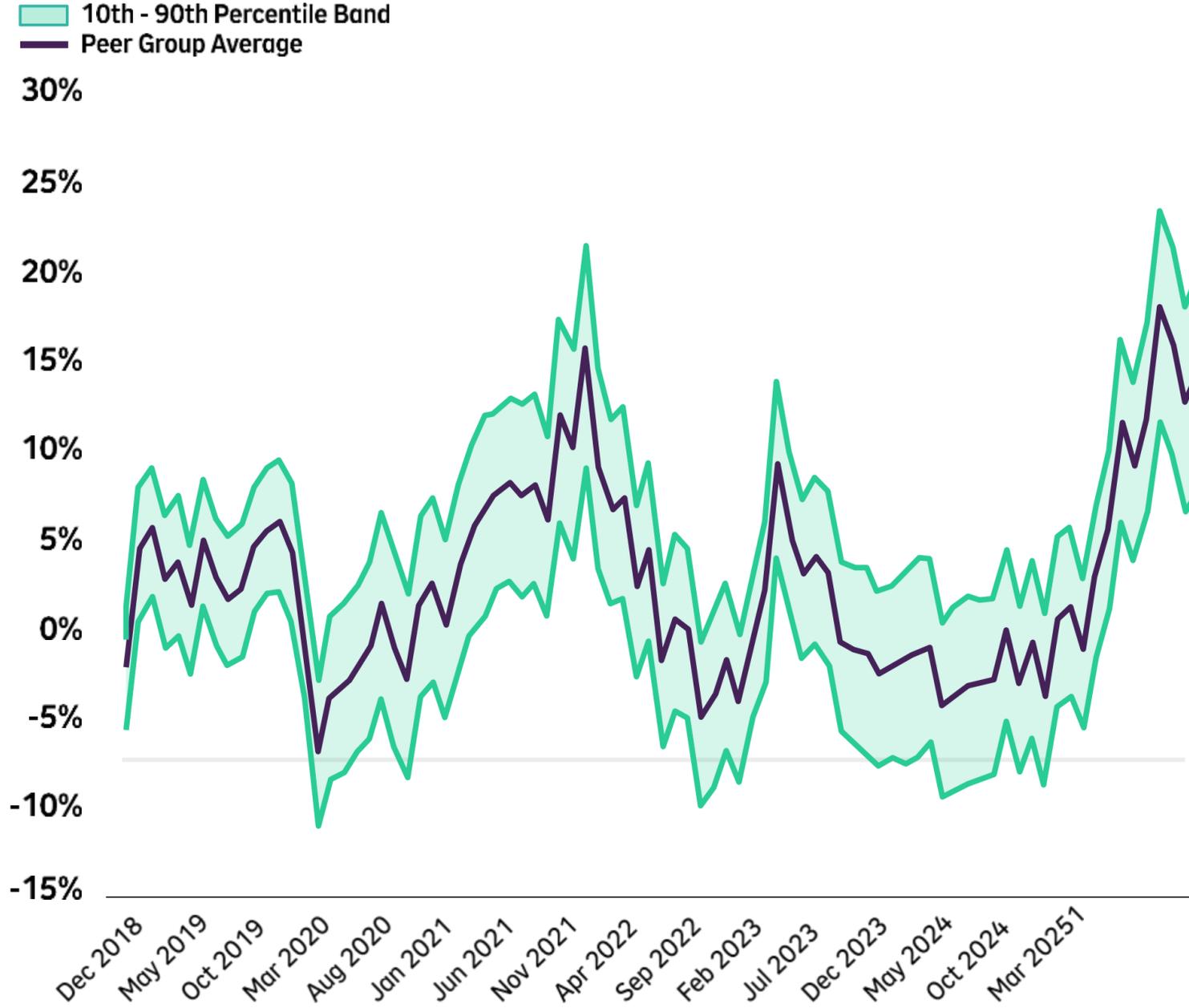


Beta is cheap. Alpha must be earned.

SA Equity Manager Performance Dispersion



Global Equity Manager Performance Dispersion

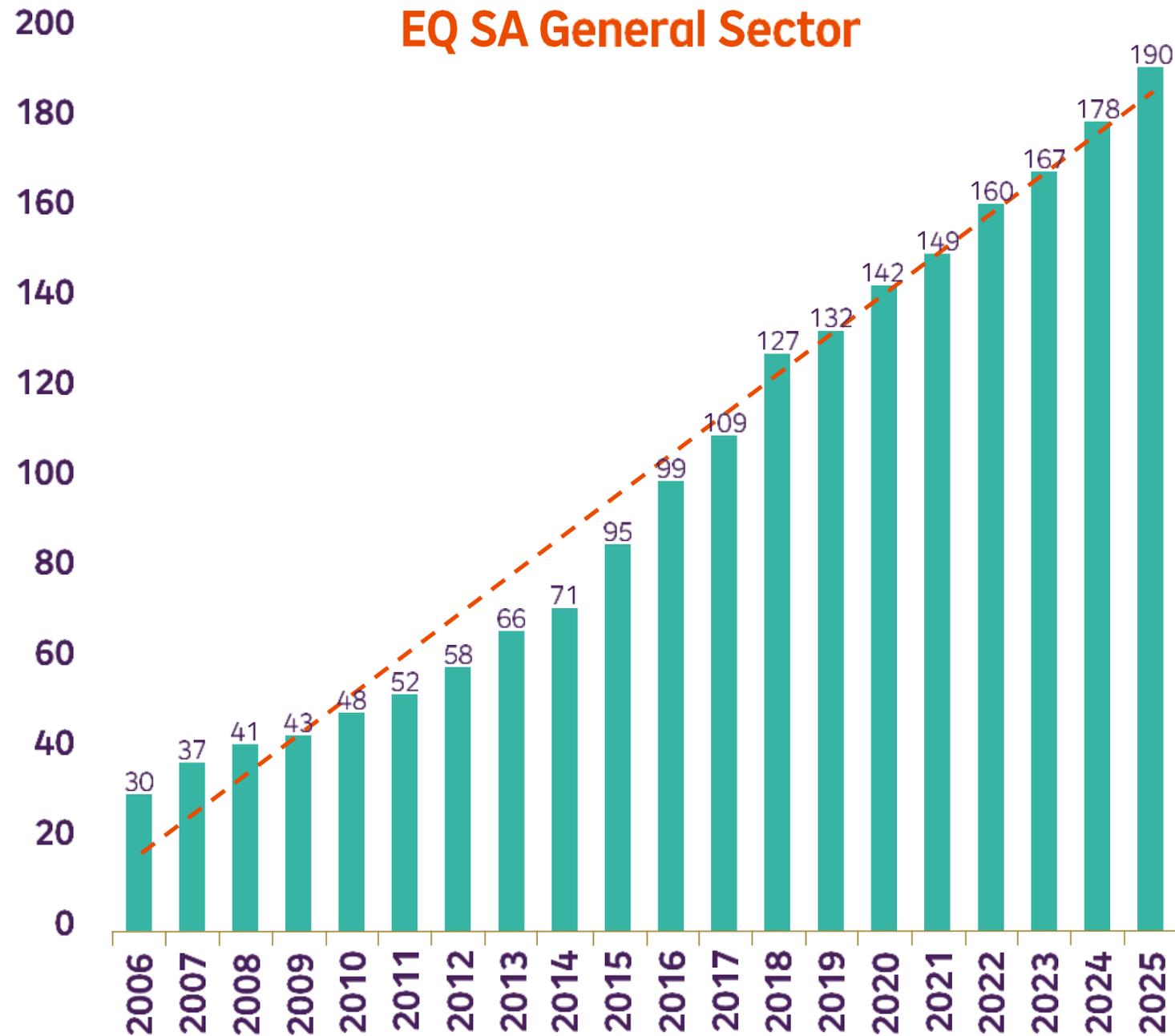


Source: Morningstar Direct

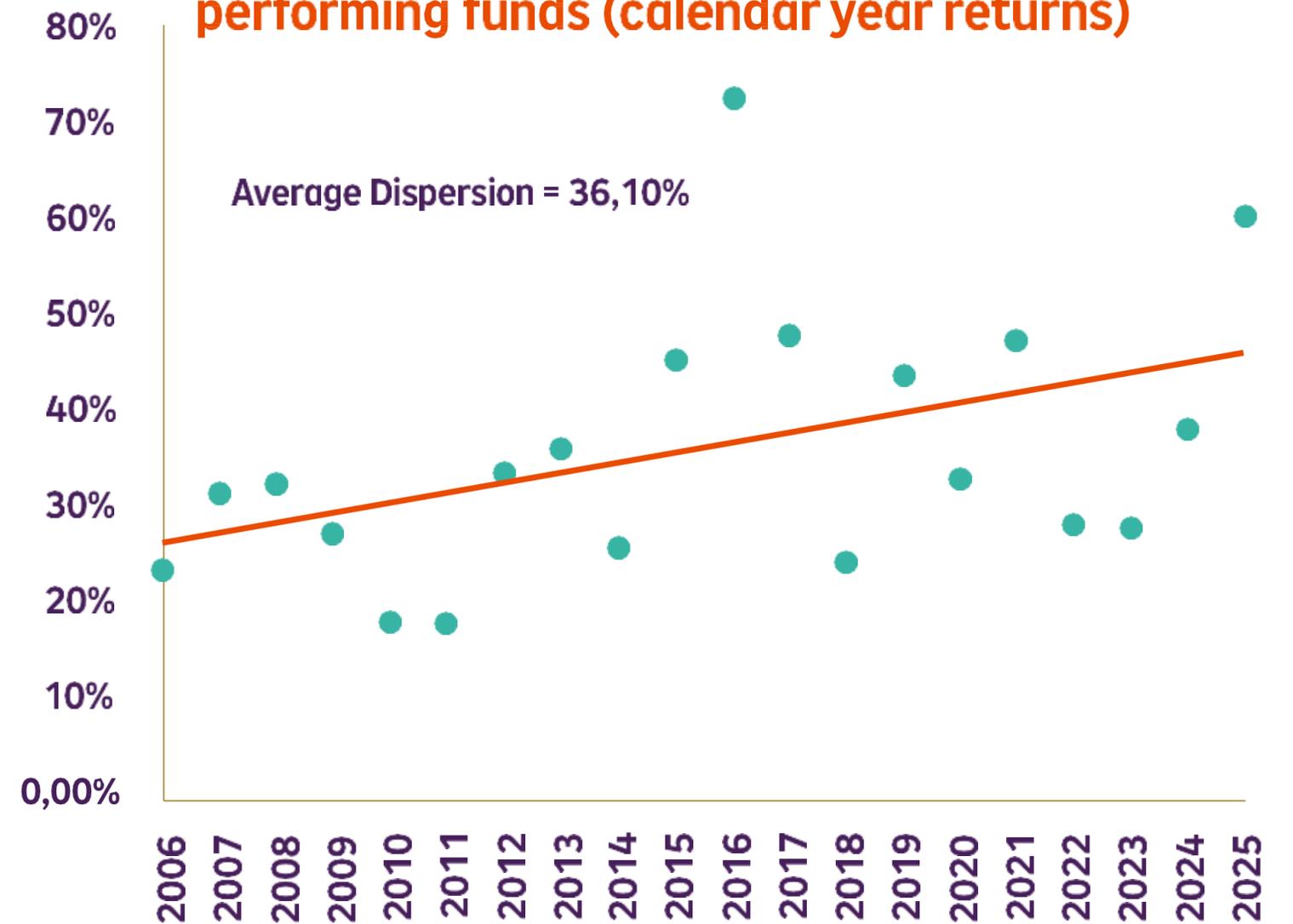
Paradox of choice:

Increasing number of strategies, with increasing return dispersion

Number of funds in the ASISA South African EQ SA General Sector



Increasing dispersion of return between best and worst performing funds (calendar year returns)

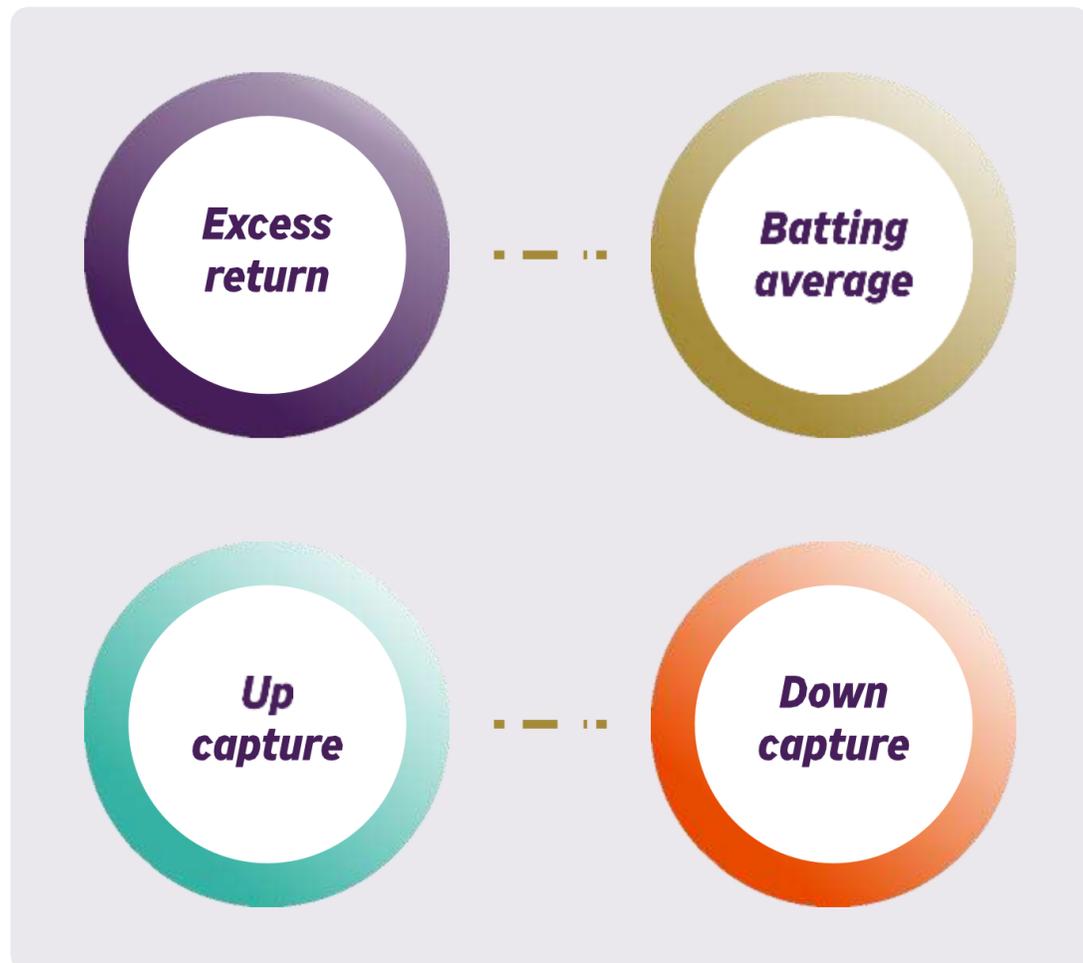


Source: Morningstar Direct

What do we mean by skill?

Our manager research and selection framework

Quantitative screening (backward-looking)

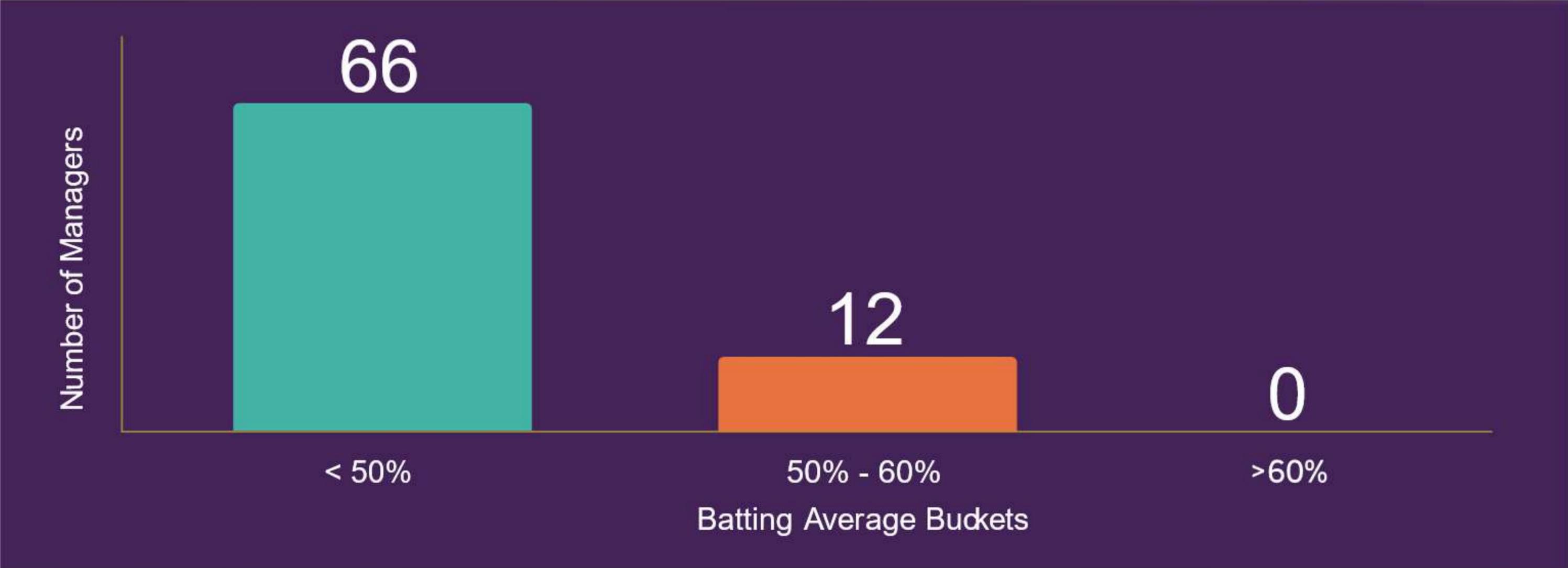


Qualitative rating (forward-looking)



Sustainable alpha is rare – identifying it matters

Batting Average Distribution



ASISA South African EQ SA General - Over the last 10 years

Source: Morningstar Direct

What “skilled” means for us.

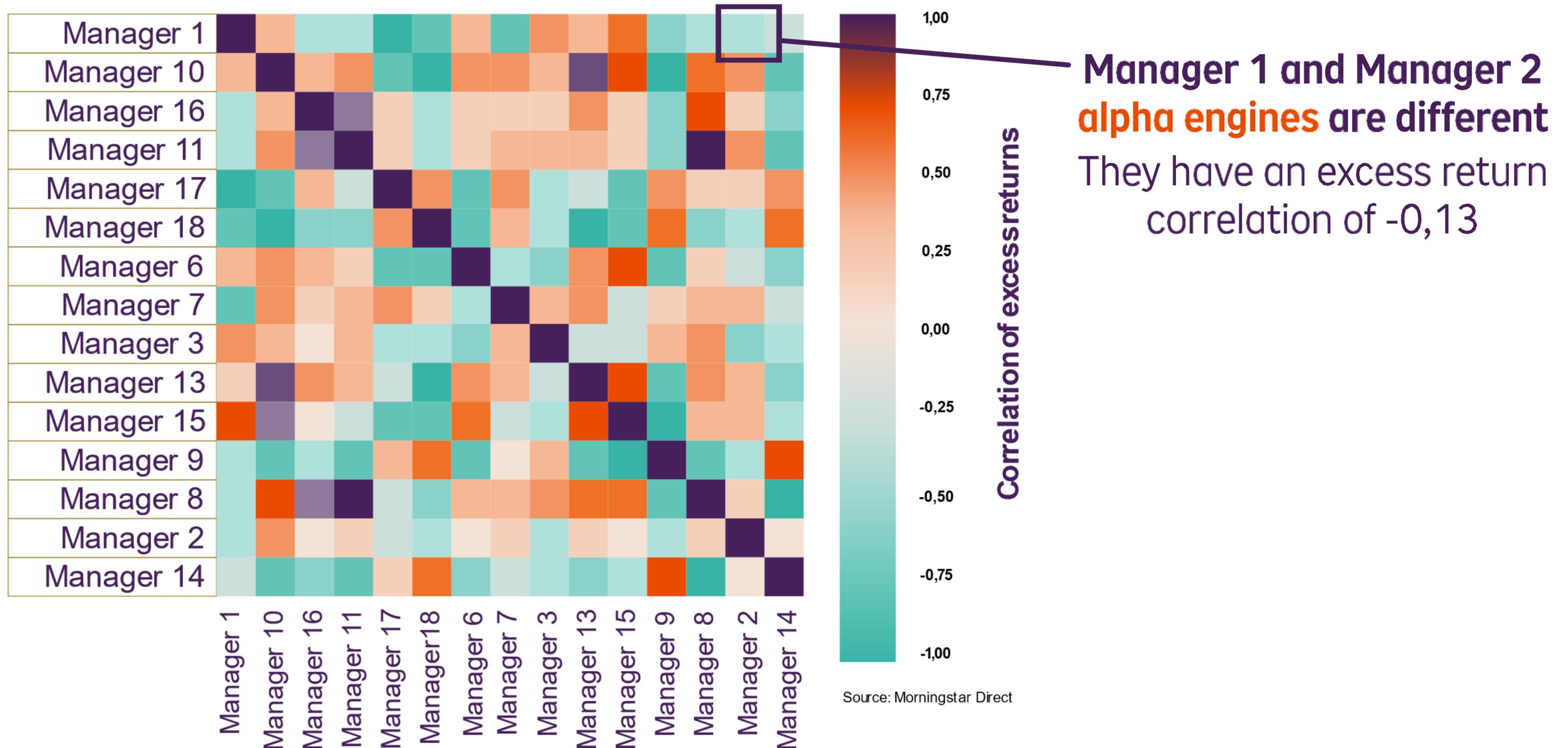
Our manager selection rulebook

ASISA South Africa Real Estate General	Batting Average	Alpha	Upcapture	Downcapture
Manager 1	1	1	1	2
Manager 2	1	1	1	3
Manager 3	2	1	2	2
Manager 4	2	2	1	3
Manager 5	2	2	1	4
Manager 6	2	2	2	3
Manager 7	2	2	3	2
Manager 8	2	3	1	4
Manager 9	3	1	4	4
Manager 10	3	2	1	4
Manager 11	3	3	2	3
Manager 12	3	3	3	2
Manager 13	3	4	2	2
Manager 14	3	4	4	1
Manager 15	4	3	2	4
Manager 16	4	3	3	3
Manager 17	4	4	4	1
Manager 18	4	4	4	1

This is not hindsight. This is the filter we use to identify and retain skilled managers

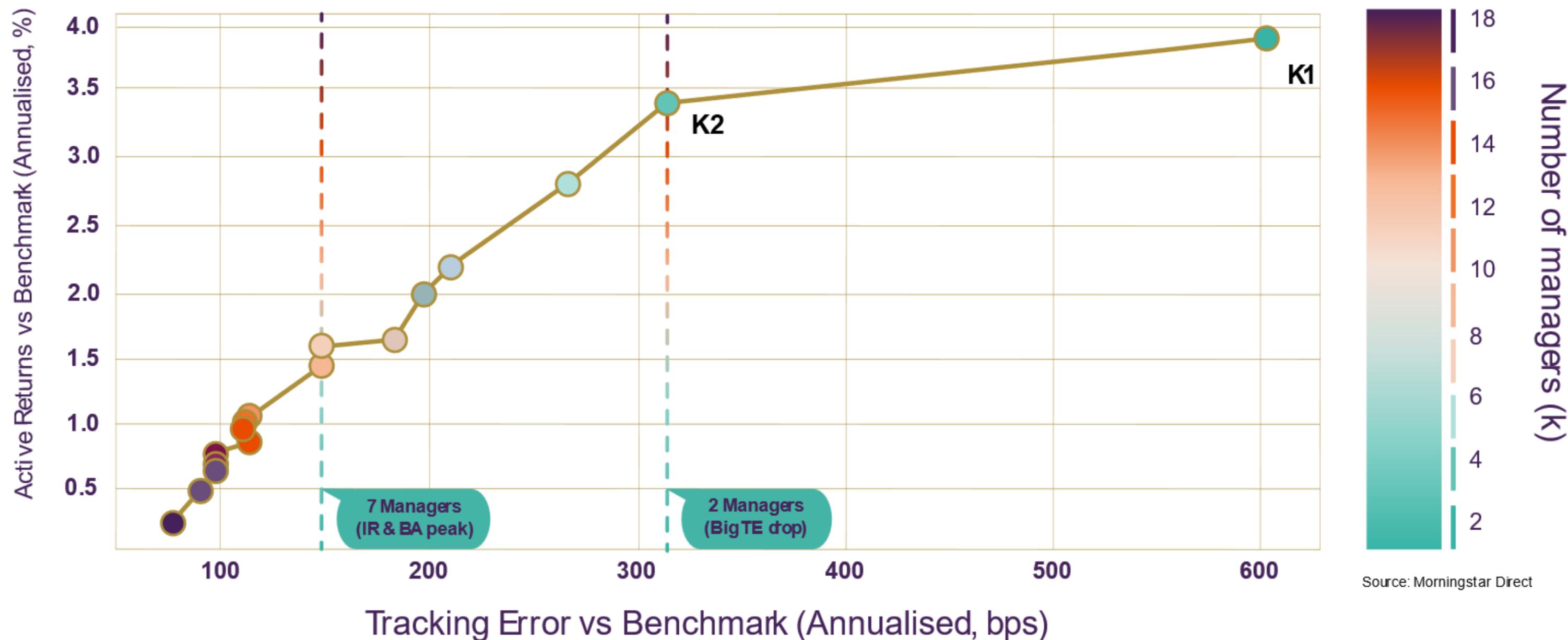
Diversification of Alpha

Even skilled managers express alpha differently



From 'optical' to 'optimal' diversification

How many managers is enough?

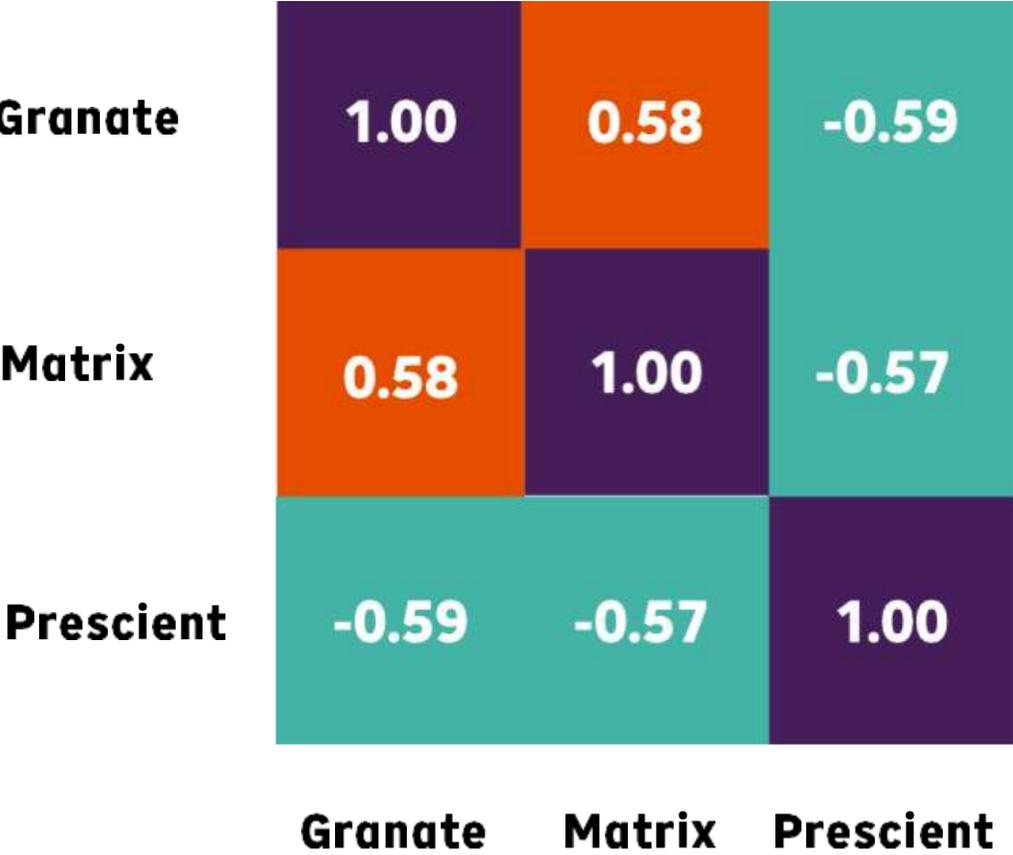


Source: Morningstar Direct

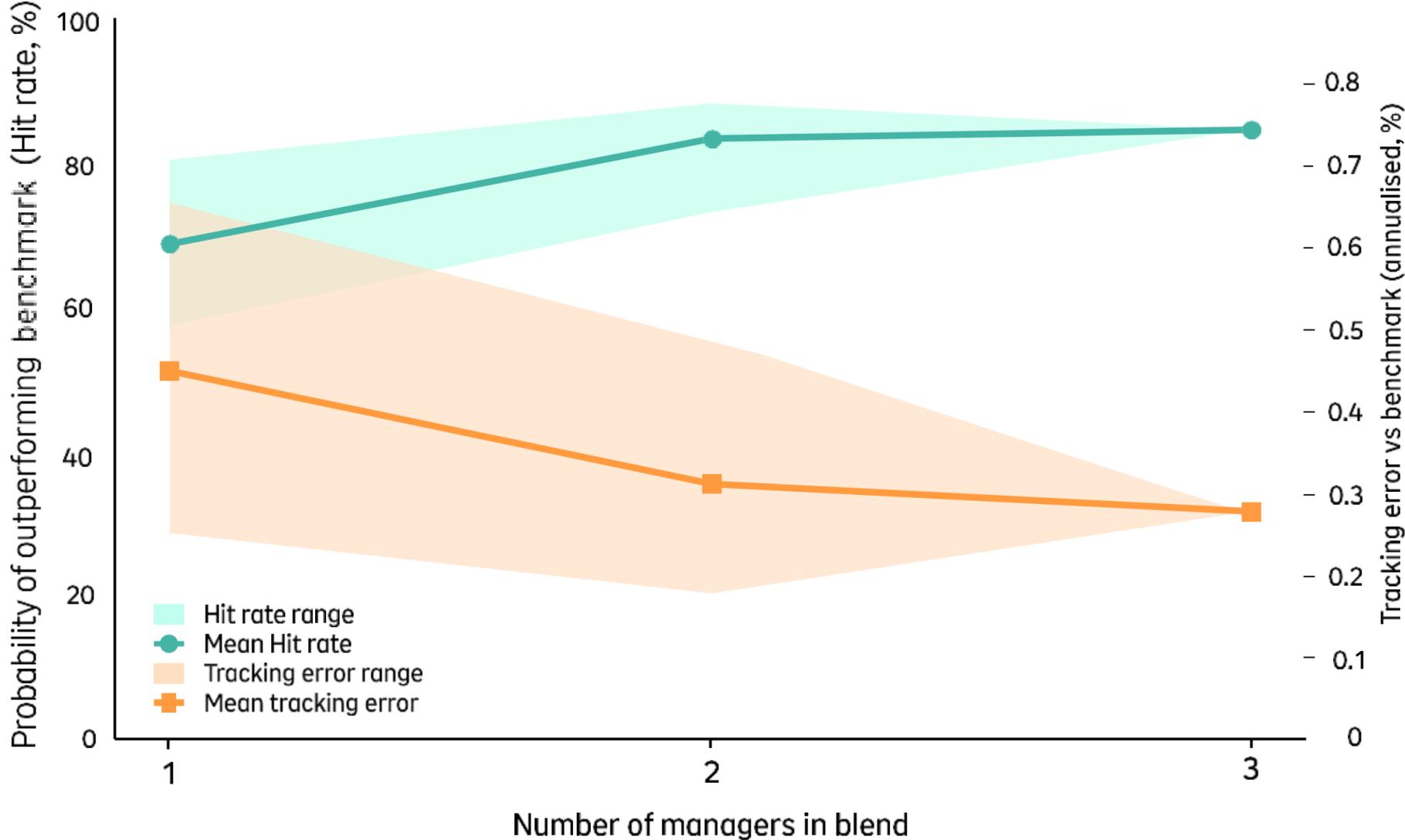
Diversifying optimally improves the probability of success

Hollard BCI Yield Plus

Correlation of Excess Returns (vs Benchmark)



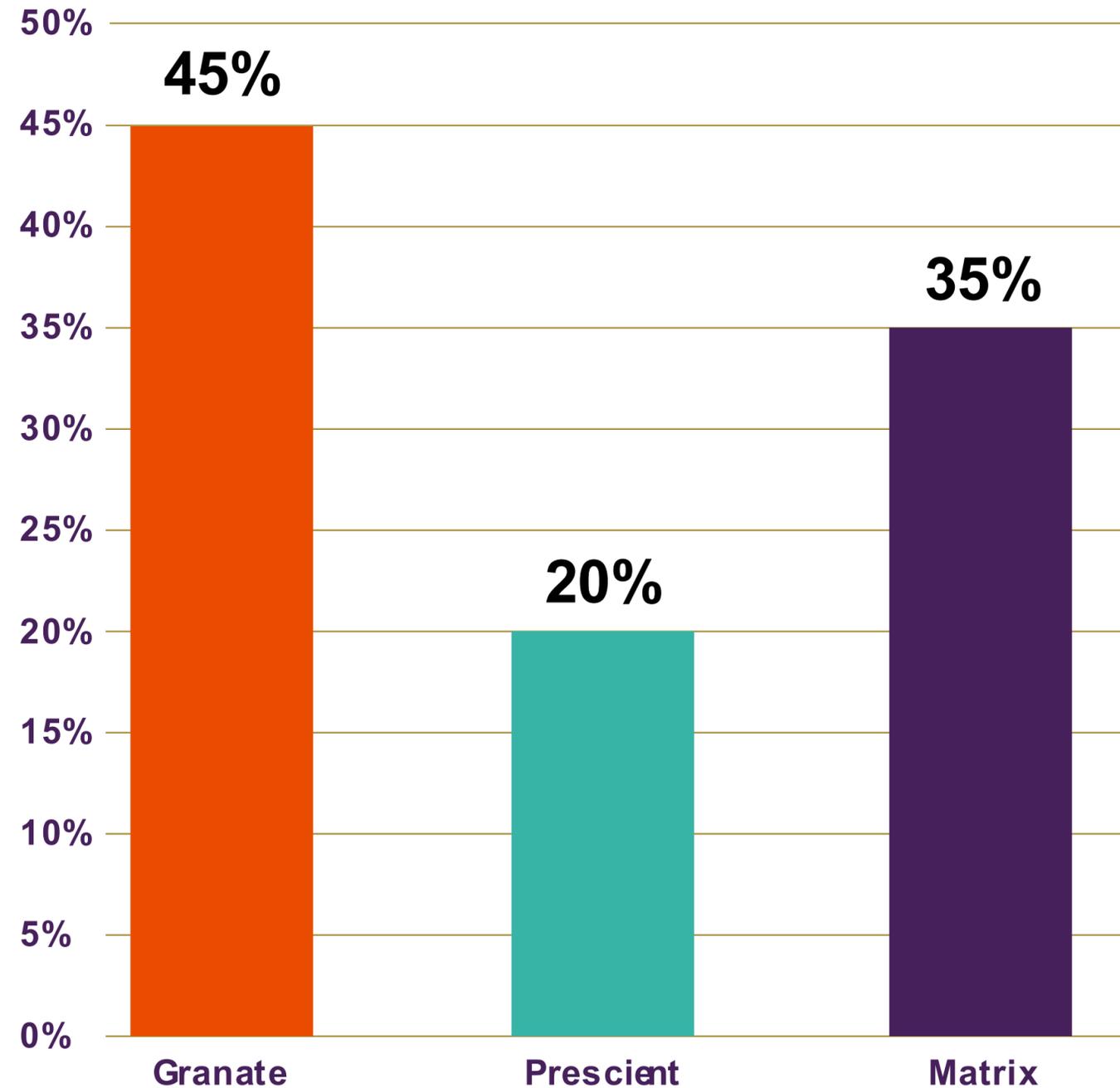
Diversification increase probability of outperformance while reducing tracking error (vs Benchmark)



Source: Morningstar Direct

Proactive sizing

Hollard BCI Yield Plus Fund - Current Manager Composition



Investment Style	Granate (Core)	Prescient (Satellite)	Matrix (Satellite)
Strategy Description	Short Duration, Peer Cognisant	Short Duration, Real Return focused	Dynamic Short Duration, hedge fund skillset
Low	30%	20%	20%
Strategic	40%	30%	30%
High	60%	50%	50%
Current	45%	20%	35%

Source: Hollard Investment Managers

Sizing changes outcomes even with the same three managers

Sizing decisions are an important lever that can change the path of outcomes

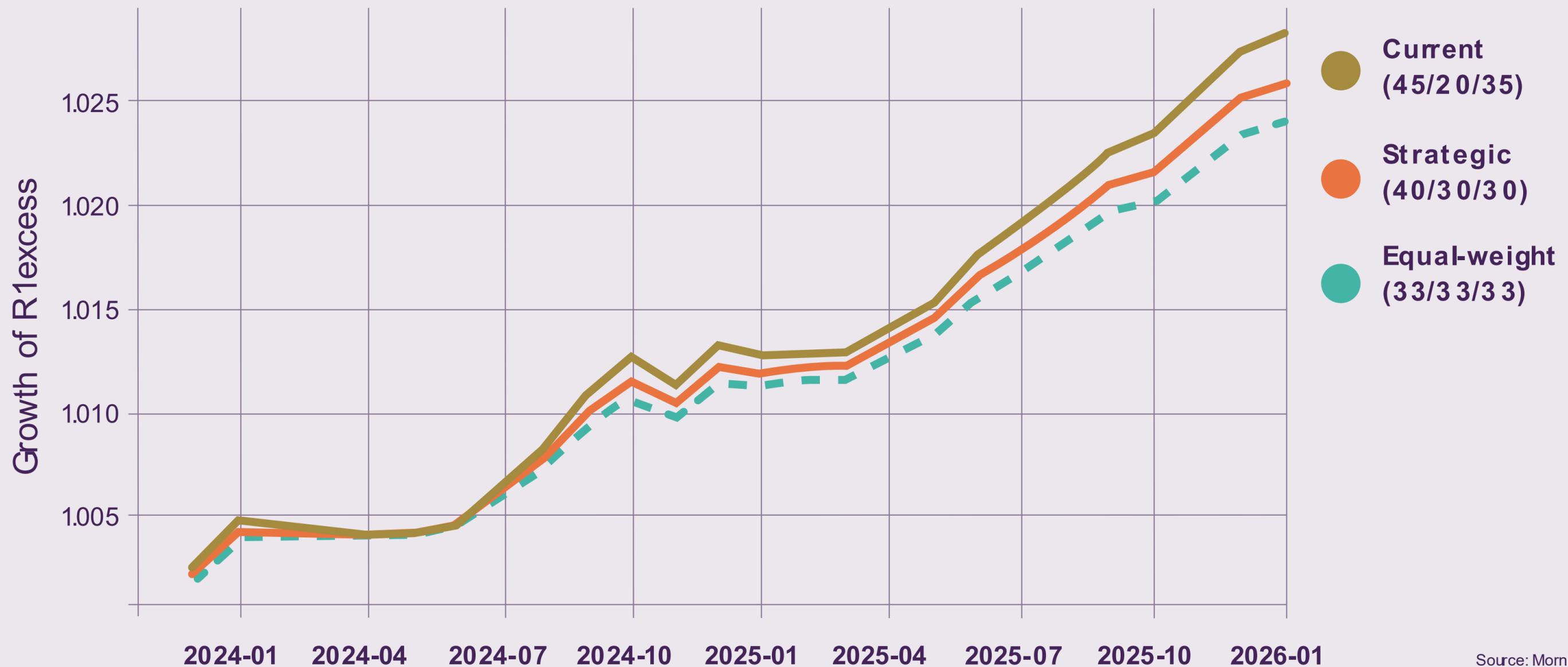


Sizing Matters

Proactive sizing reflects an understanding of the manager roles

Cumulative excess return vs Benchmark

Current blend vs Equal and Strategic



Source: Morningstar Direct

Conclusion.

