The world's largest 500 asset managers

A Thinking Ahead Institute and Pensions & Investments joint study | October 2023



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The Thinking Ahead Institute

The Thinking Ahead Institute (TAI) is a not-for-profit research and innovation network motivated to influence the investment industry for the good of savers worldwide and to mobilise capital for a sustainable future. Since its establishment in 2015, almost 90 investment organisations have collaborated to bring this vision to light through designing fit-for-purpose investment strategies, working towards better organisational effectiveness and strengthening stakeholder legitimacy.

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Executive summary

Overview and key findings

Executive summary

Total discretionary assets under management (AUM) of the 500 managers included in the ranking amounted to USD 113.7 trillion at the end of 2022, down by 13.7% from the end of 2021.

BlackRock has held its position as the largest asset manager in the ranking since 2009, Vanguard has remained second in the last decade, and Fidelity Investments maintains its top three status for the third consecutive year.

AUM change by region: Japan saw a 5.5% decrease, followed by North America with a 14.2% decrease, and Europe (incl the U.K.) experienced a 16.8% decrease. Managers from the rest of the world category had a relatively more resilient year, with their AUM decreasing by 3.6%.

AUM for North America accounted for 59.5% of the total AUM in the top 500 managers, with USD 67.7 trillion at the end of 2022.

Top 500 managers amounted USD 113.7 trillion AUM at the end of 2022

Total AUM decreased by 13.7% compared to end of 2021

AUM decreased in all regions ranging from - 16.8% to -3.6%

Executive summary

The top 20 managers' share of the total assets decreased from 45.2% in 2021 to 44.2% in 2022. Their total AUM decreased by 15.5% to USD 50.3 trillion.

There are 14 U.S. managers in the Top 20, accounting for 80.1% of the top 20 AUM, the rest are European managers.

Of the Top 20, over half of them (12) are independent asset managers, followed by banks (6) and insurer-owned managers (2).

Traditional equity and fixed income continued to make up most assets, accounting for 77.4% of all assets (45.1% equity and 32.3% fixed income). This represents a 2.4% decrease from the previous year.¹

Investment in passive strategies now accounts for 34.7% of the total, marking a 4.0% increase in its share of investments, while actively managed assets represent 65.3%, experiencing a 2.0% decrease compared to the previous year.²

Top 20 managers' AUM share is 44.2%

Top 20 consists of 14 U.S. managers, the remaining being European

Passive investments participation in total investments increased by 4.0%

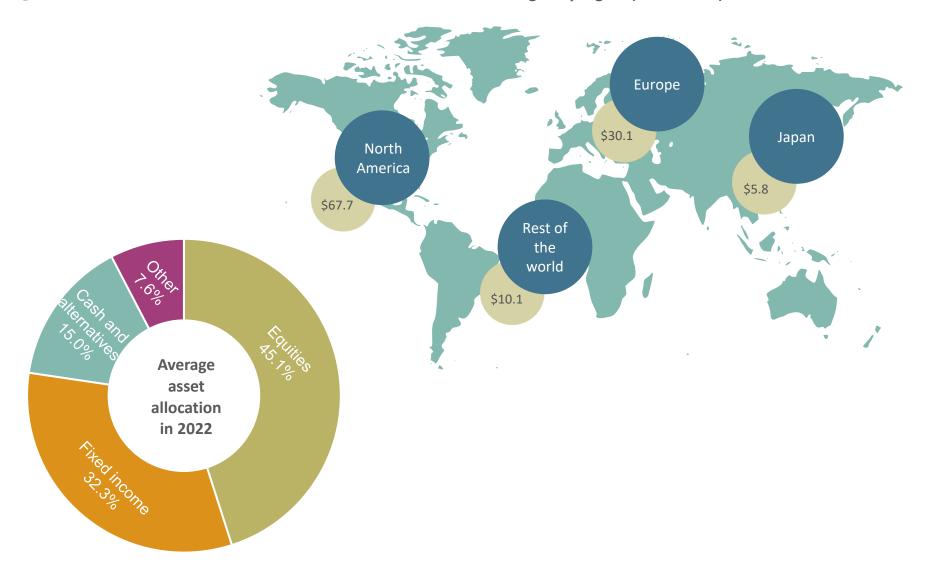
Figures to end 2022, unless otherwise stated

¹Based on a subset of 191 asset managers in the 2022 ranking who provided relevant data for all years since 2018.

²Based on a subset of 189 asset managers in the 2022 ranking who provided relevant data for all years since 2018. © 2023 Thinking Ahead Institute. All rights reserved. Proprietary and Confidential.

Key data

Assets managed by region (USD trillion)



Asset management industry trends



Macro uncertainty complicated by systemic risk

- Throughout 2022, major stock markets witnessed considerable turbulence and uncertainty, effectively erasing most of the gains achieved in the record-breaking year of 2021. High inflation and interest rates disrupted the markets worldwide, also influenced by heightened geopolitical tensions. While macro uncertainty remains high, a common theme was to expect a higher for longer regime in interest rates in which concerns about inflation and growth remain elevated.
- With the removal of tailwind conditions for asset values, the asset management business has had to deal with considerable stress with costs on a natural rise. This margin pressure has led to asset managers adopting bigger change profiles in which a focus on private markets, increased personalisation and use of technology are common strategies.
- The potential for a single event to trigger widespread market disruption remains a constant concern. Systemic risk puts emphasis on the need for **forward thinking and re-positioning strategy** with investment processes that are able to model, measure and adapt to systemic risk. Risk systems are under pressure to respond to these new circumstances. The investment environment has become increasingly complex, with a multitude of factors influencing investment decisions and investors having to navigate geopolitical events, technological developments and regulatory changes in addition to economic indicators.

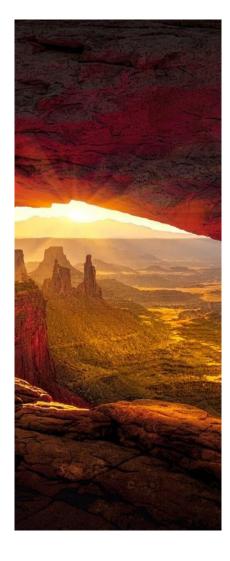
Asset management industry trends

Sustainability stays top of mind

- Sustainability and ESG factors continue to be integral to investment programs, even though the journey is increasingly challenged with **politicisation** and increasing levels of **regulation**. Standardisation of sustainability reporting has been a theme and has received a boost from the ISSB issuing global sustainability disclosure standards. The other main theme is increasing attention given to climate risk and emissions reporting and management
- Rightsizing of sustainability efforts has received more attention, with investment organisations needing to balance regulatory compliance, enabling positive sustainability impacts and navigating through the challenge of net-zero commitments, while also maintaining fiduciary integrity.
- Making the transition to a sustainable investment organisation critically needs strong culture and enhanced capabilities. Most investment organisations have an ESG knowledge and skills gap to fill and will have to improve ESG data practices to make it decision-useful.
- **Stewardship** is an important element of the new emerging investment model, where sustainability resourcing involves thinking through motivations, strategy and ambition. **Collaboration within and across organisations** can make available resources more productive and help achieve positive outcomes which for many asset managers includes real-world impact outcomes.



Asset management industry trends



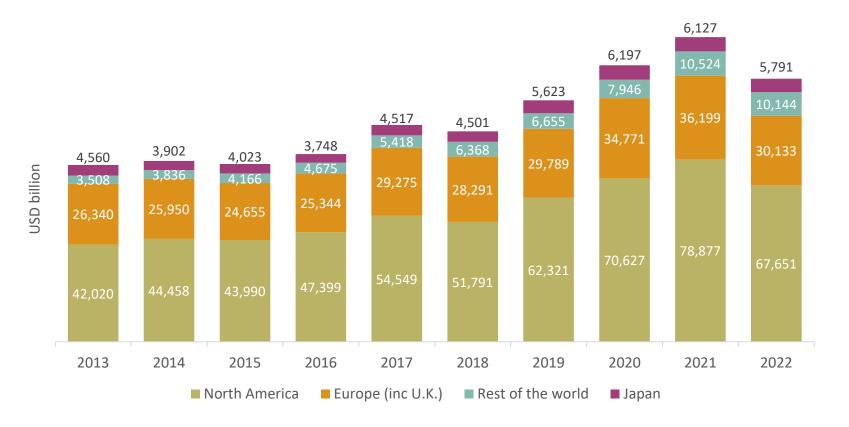
Emerging influence of technology and AI

- There are promising technological advancements in the development of artificial intelligence (AI) and automation, which can benefit asset managers in building resilience and meeting current challenges. These technologies have potential to significantly improve efficiency and operational performance, giving leaders in this area an opportunity to build a strategic advantage. The use of generative AI and large language models (LLMs) has significantly enhanced the scope of technological application at asset manager organisations and in respect of their clients.
- There are many benefits AI brings to the investment industry; however, risks should also be considered and managed. Regulatory uncertainty, challenges in explaining and documenting the workings and outputs of complex models and ensuring appropriate governance around using such models are all new risks that require controls and frameworks to be managed effectively.
- Technology affects all asset management roles with likely redundancy over time particularly in the operational and distribution areas. The front-line investment professionals must adapt to the opportunities for technology to improve efficiency but are as yet less at risk from being replaced. The competition for talent in technology roles has rocketed. In this hypercompetitive landscape, attracting talent is evolving into a dynamic interplay of factors which include compensation, flexibility, but also empowerment and creating the right culture.

Section 1 | Total value of assets

Total value of assets managed

Split by manager domicile

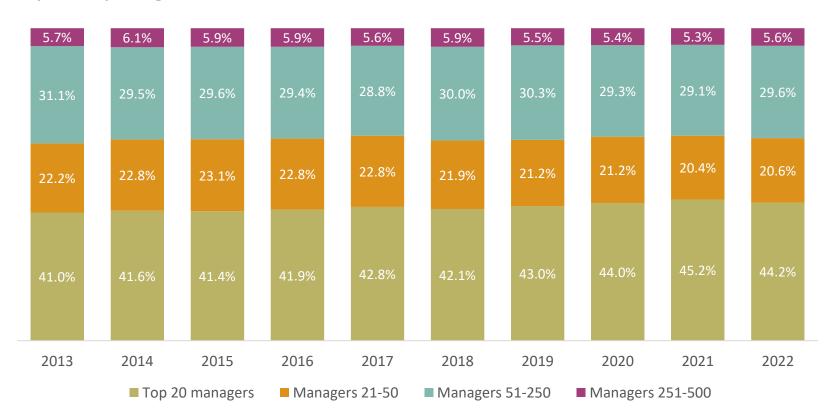


The AUM variation for managers in Europe (inc. the U.K.), North
America and Japan were -16.8%, 14.2% and -5.5% respectively in
2022.

Assets managed by firms in the Rest of the world category decreased by 3.6% during 2022.

Total value of assets managed

Split by segment



The top 20 retained a substantial portion of the AUM, accounting for 44.2% of the total, a decrease from 2021.

Conversely, managers ranked 21 to 50 saw their AUM share increase from 20.4% in 2021 to 20.6% in 2022. This marks the first increase since 2015.

Similarly, managers ranked 51 to 250 and 251 to 500, saw their participation increase by 0.5% and 0.3% in 2022.

Evolution of median AUM



For 2022, there is a significant downturn, with the total AUM growth decreasing -13.7%.

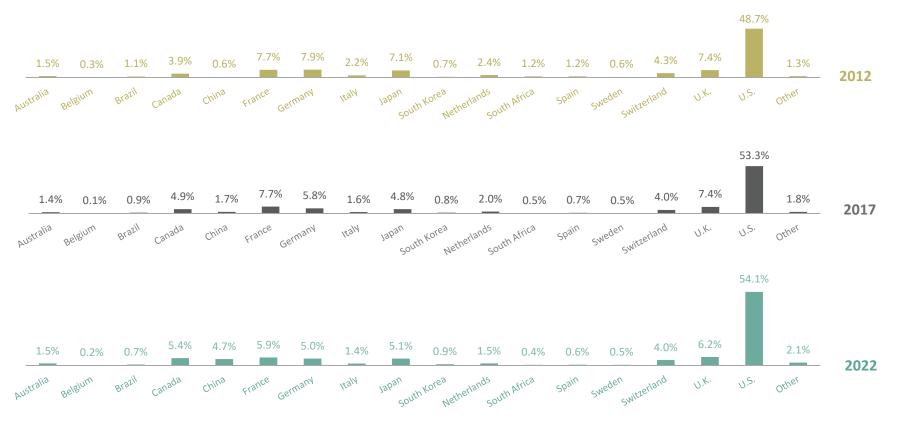
Median AUM for the Top 500 landed at USD 56 trillion in 2022, down 9.4% since 2021.

Thinking Ahead Institute
An innovation network founded by WTW

Distribution of assets by country

Five-year intervals (2012 to 2022, in USD)

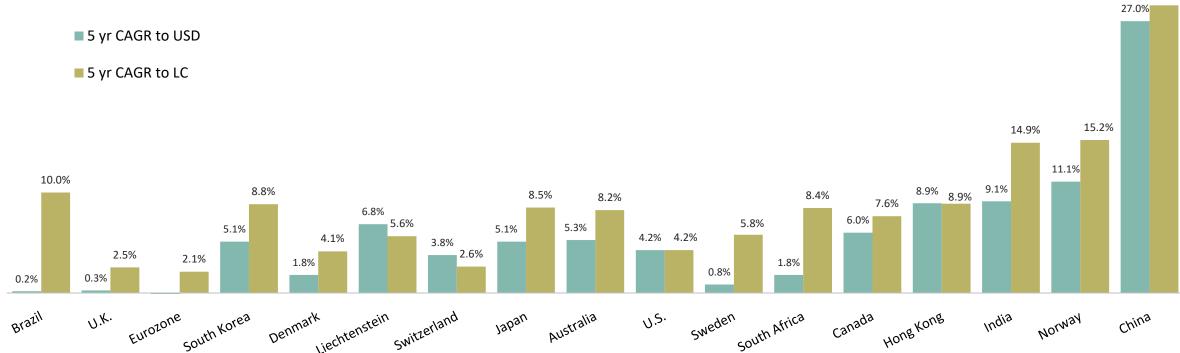
The last decade has seen an increase in assets mostly from U.S., Canada, China, South Korea, India (33 bps), Hong Kong and Liechtenstein (18 bps). In contrast, many European countries and Japan have lost market share during this period.



28.6%

2017-2022 average annualised growth of AUM by market

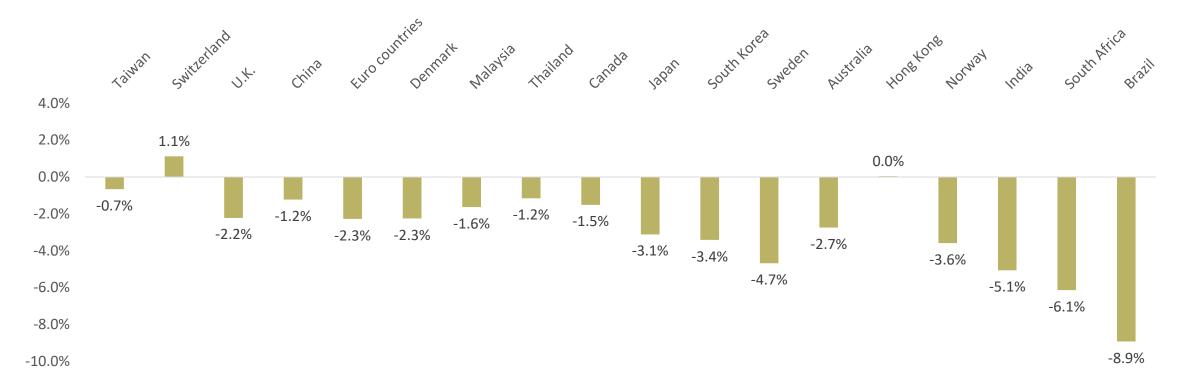
USD terms vs. local currency (LC) terms



Regions with a higher compound annual growth in Local Currency terms indicate depreciation of their currencies against the USD over the period 2017-2022.

Annualised change in exchange rates (LC against USD)

31 December 2017 to 31 December 2022



5,178

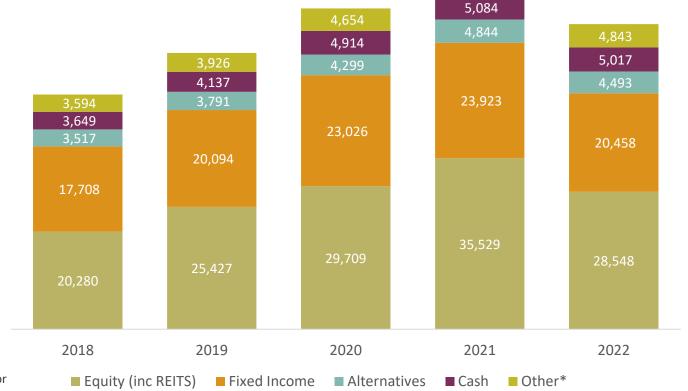
AUM by asset allocation

Average asset allocation for 2022 was 45.1% to Equity, 32.3% to Fixed Income, 7.9% to Cash, 7.1% to Alternatives and 7.6% to Other*.

Year-on-year AUM decrease in 2022 was led by Equity (inc. REITS) with a 19.6% drop, followed by Fixed Income with a 14.5% drop and alternatives with a 7.2% drop.

USD billion

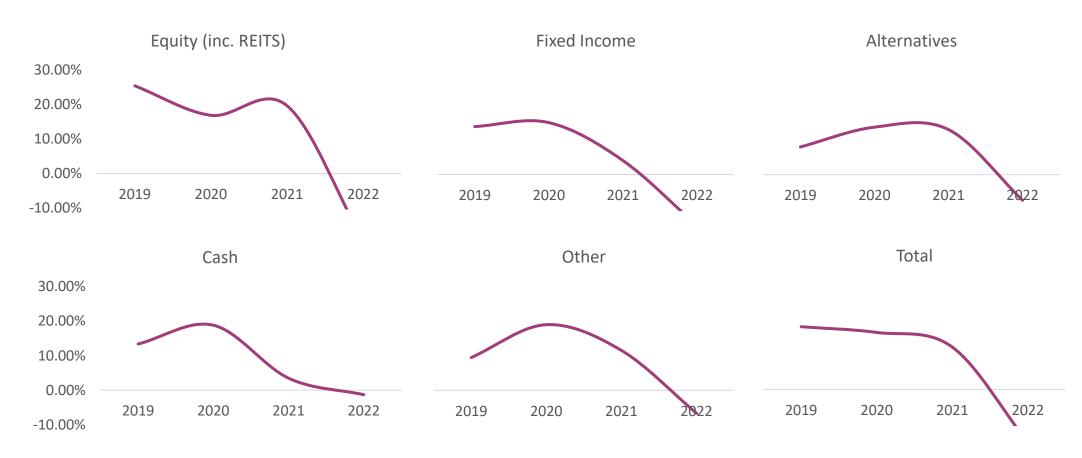
Other and cash had declines of 6.5% and 1.3% respectively.



*Other includes balanced funds/strategies, multi-asset funds, infrastructure, commodities, private debt, derivatives, currency, transition accounts, structured products and more.

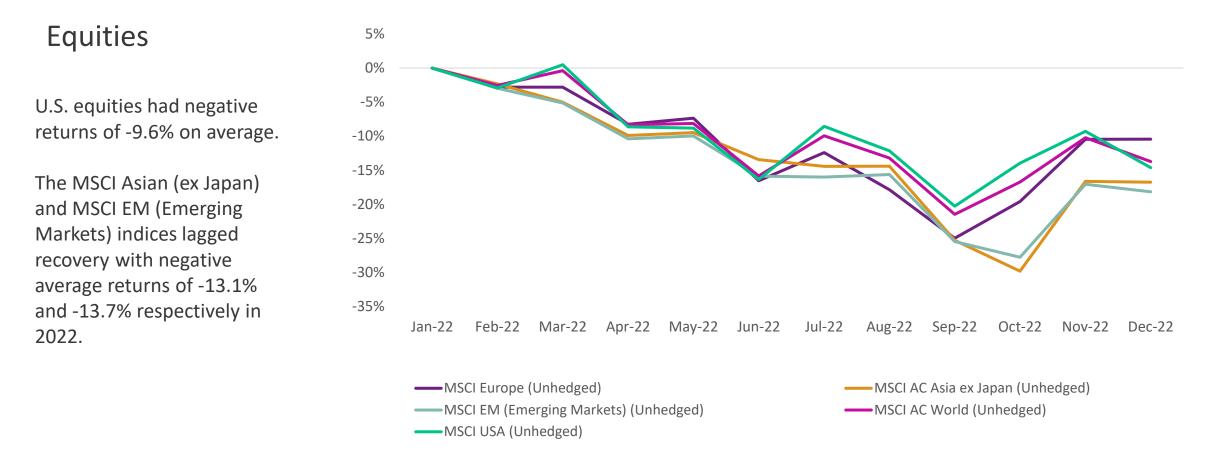
Based on a subset of 191 asset managers in the 2022 ranking who provided relevant data for all years since 2018.

Growth of asset classes



Year-on-year (YoY) growth, based on a subset of 191 asset managers in the 2022 ranking who provided relevant data for all years since 2018.

Performance of benchmark indices

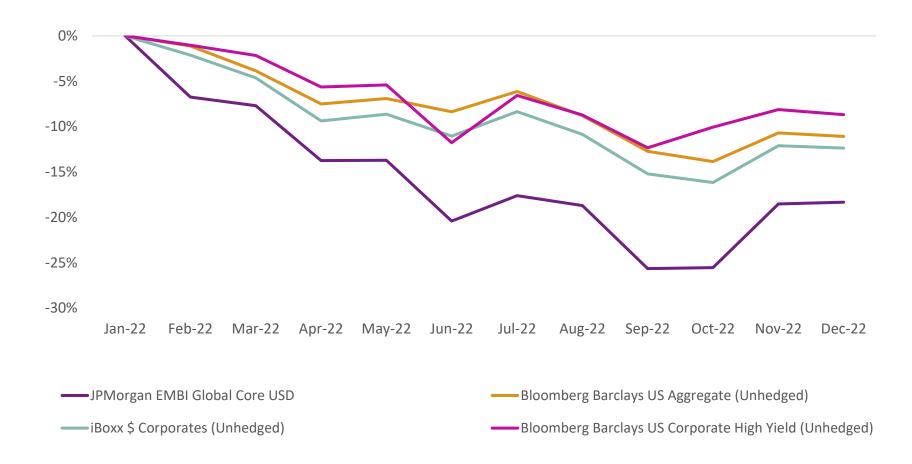


Performance of benchmark indices

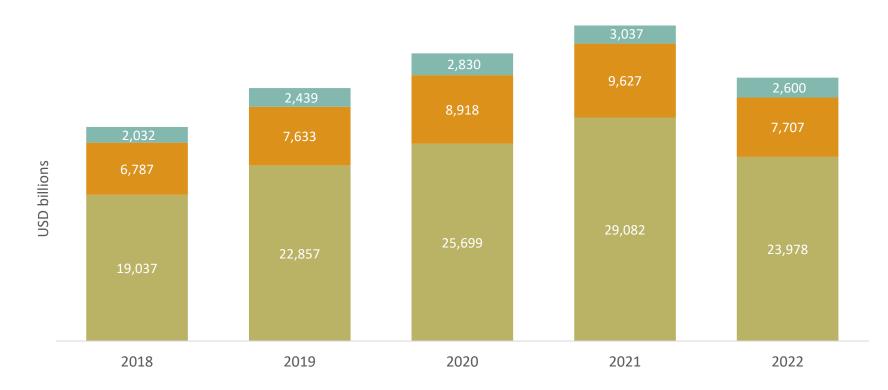
Fixed income

All selected indices had negative returns, with the JPMorgan EMBI Global Core index, experiencing a decrease of 18.3% over the year, showing the most significant decline.

On the other hand, the Bloomberg Barclays US Corporate High Yield index had the best performance with average negative returns of 6.7% in 2022.



Asset allocation by vehicle



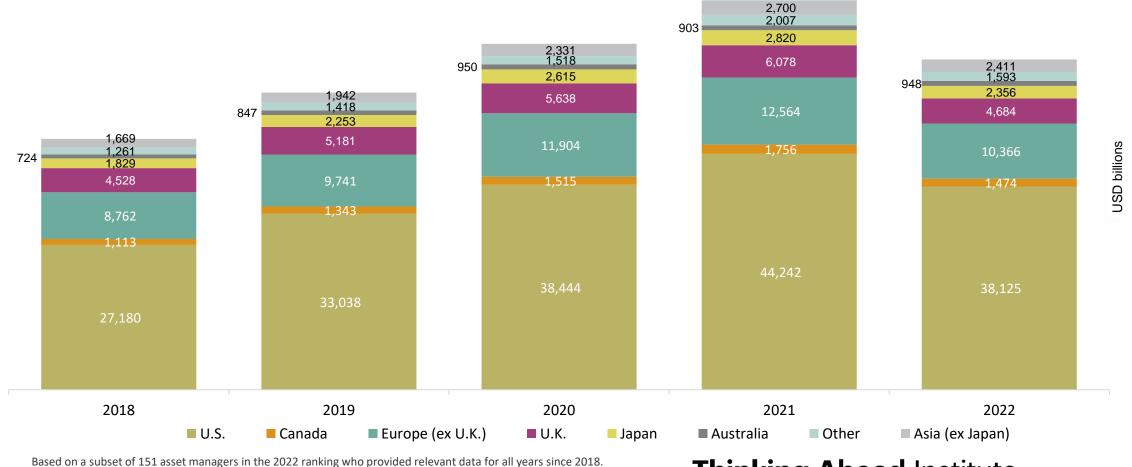
Mutual Funds/UCITs comprised 69.9% of surveyed assets in 2022. Its participation has been relatively stable during the last five years, increasing by 27bps in 2022.

YoY AUM growth in 2022 was -14.4% and -19.9% for other pooled/commingled and separate accounts, respectively. Mutual Funds/UCITs also decreased by 17.6%.

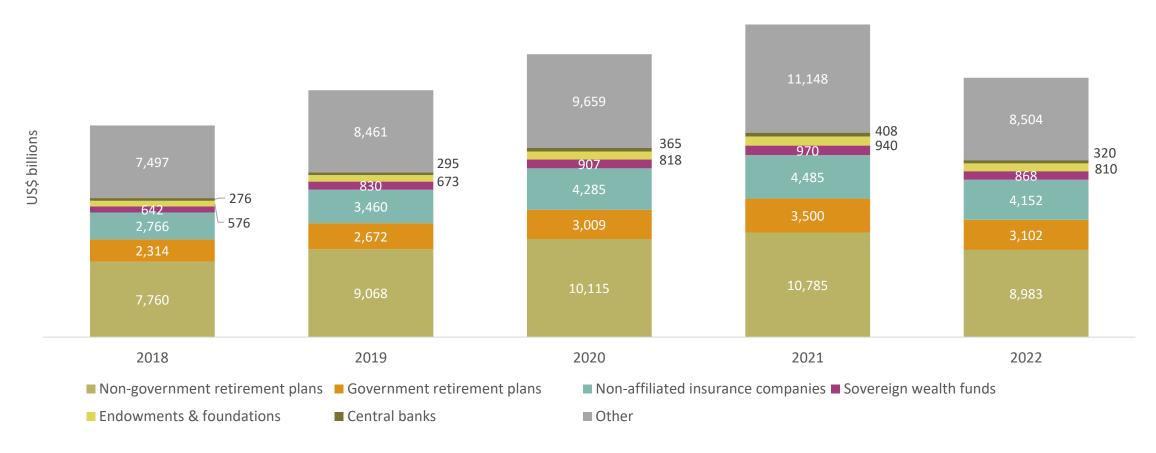
■ Mutual Funds/UCITs ■ Separate Accounts ■ Other pooled/commingled

Based on a subset of 135 asset managers in the 2022 ranking who provided relevant data for all years since 2018.

Asset participation by regional client exposure

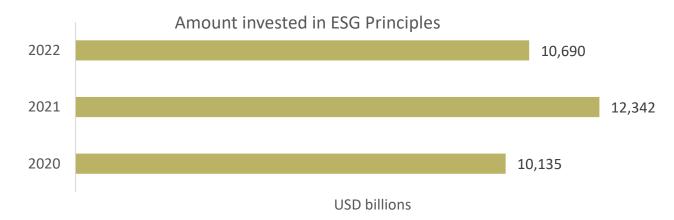


Asset allocation based on client category

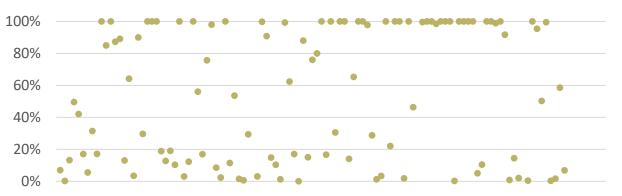


Based on a subset of 146 asset managers in the 2022 ranking who provided relevant data for all years since 2018.

Allocation to ESG principles



Dispersion on ESG Principles allocation in 2022



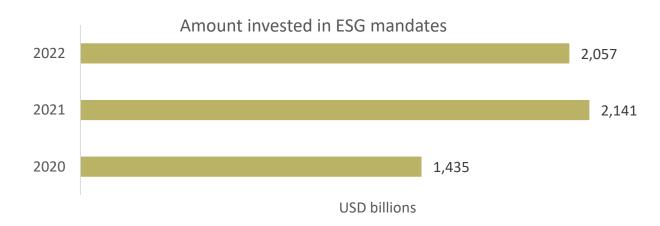
Based on a subset of 111 asset managers in the 2022 ranking who provided relevant data for all years since 2020.

Amount allocated to ESG principles decreased by 13.4% in 2022.

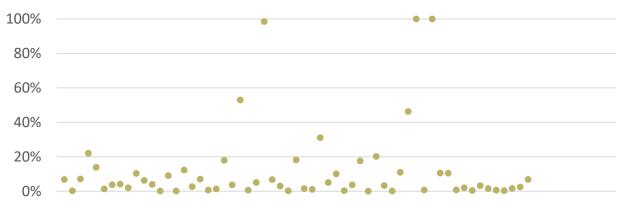
Despite this decrease in ESG investments to 10,690bn, their proportion within the portfolio surged to 26.4%, marking the highest level across these three years.

N=111	25th percentile	Median	75th percentile	Average	
2022	12.1%	62.4%	100.0%	55.8%	
2021	10.1%	63.9%	100.0%	55.5% 53.4%	
2020	10.6%	50.9%	100.0%		

Allocation to ESG mandates







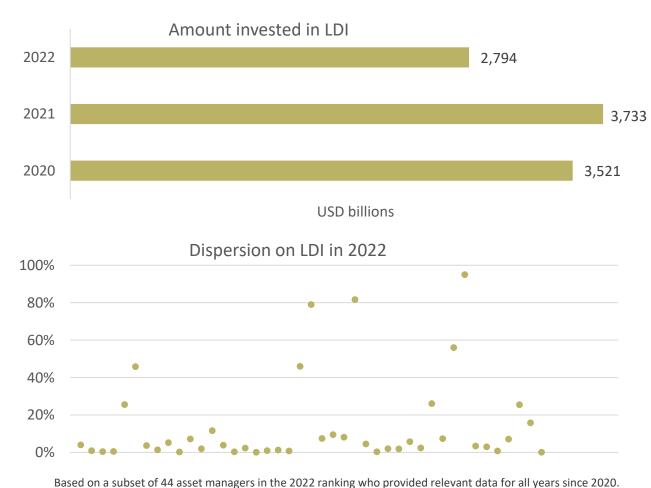
Based on a subset of 59 asset managers in the 2022 ranking who provided relevant data for all years since 2020.

Dollar amount allocated to ESG mandates decreased by 3.9% in 2022.

Despite this decrease in ESG mandates to 2,057 bn, their participation in total investments surged to 6.3%, the highest level observed across these three years.

N=59	25th percentile	Median	75th percentile	Average	
2022	1.1%	3.7%	10.5%	12.1%	
2021	0.6%	3.9%	10.1%	11.4%	
2020	0.5%	2.5%	7.8%		

Allocation to LDI



Assets amount invested in LDI saw a 25.1% decrease in 2022, in contrast with the 6% increase in the previous year.

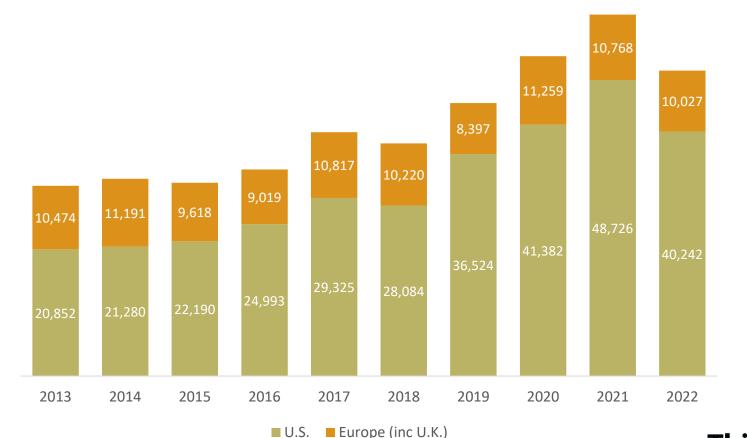
N=44	25th percentile	Median	75th percentile	Average	
2022	0.9%	3.8%	11.1%	13.8%	
2021	1.0%	4.1%	11.3%	14.0%	
2020	1.0%	4.6%	13.0%	13.6%	

no provided relevant data for all years since 2020.

Section 2 | Analysis of the largest 20 and 50 asset managers

Total value of assets managed by Top 20

Split by manager domicile



In 2022, there were 14 U.S. managers in the Top 20 accounting for 80.1% of the assets. The remaining assets were managed by European firms.

Assets of U.S. top 20 companies decreased in 2022 by 17.4% (from USD 48,726 billion to USD 40,242 billion).

Assets of European (including U.K.) top companies also suffered a hit, decreasing by 6.9% (from USD 10,768 billion to USD 10,027 billion) over 2022.

Annual growth of 500 vs. growth of Top 20

In USD

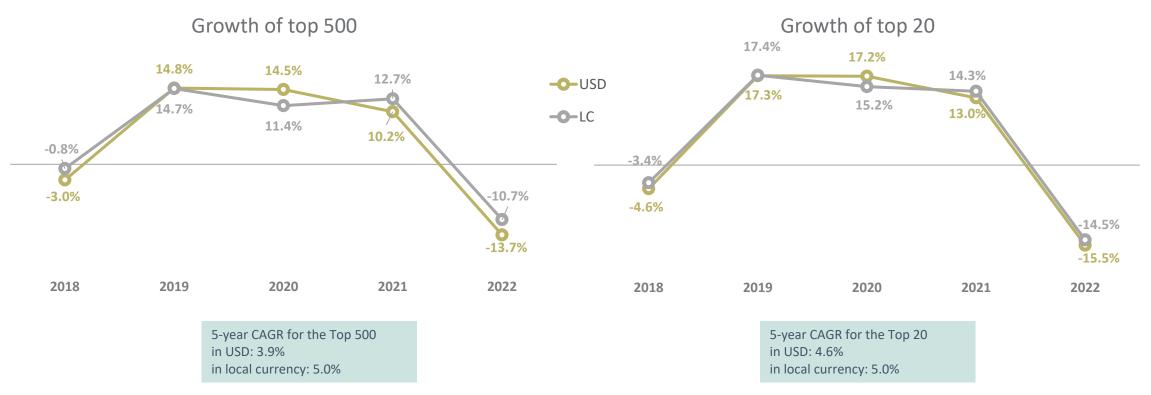


In six of the last ten years, the growth in assets managed by the largest 20 firms has exceeded the growth rate of the broader group of 500 firms. In 2022, the top 20 managers had a decrease of 15.5 % versus a decrease of 13.7% for the top 500.

The 10-year CAGR of the top 20 was 5.9% versus 5.2% of the top 500.

Annual growth of AUM

Local currency and USD



Asset decrease in local currency terms in 2022 was 10.7% for the Top 500 and 14.5% for the Top 20.

Top 20 managers

By manager type



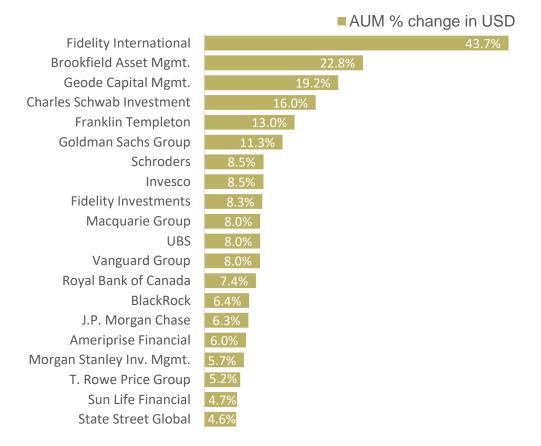
Over the last 10 years, there has been an increase of independent managers in the Top 20.

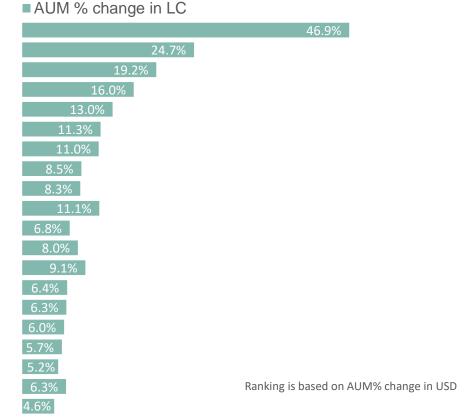
The distribution of assets varies by manager type, with independent managers dominating the Top 20, amounting to 69.8% of the top 20 total assets and 60% of the companies. Bank assets represent 22.9% of assets while making up 30% of the companies and insurers manage 7.3% of assets while representing 10% of the companies.

The average independent managers had USD2.9 trillion in AUM as of the end of 2022, while the average insurers were USD1.8 trillion and banks on average had USD1.9 trillion.

Growth in manager AUM 2017 – 2022

The fastest growing firms among the top 50 by CAGR





Growth in manager AUM 2017 – 2022

Largest ranking gains in the top 50

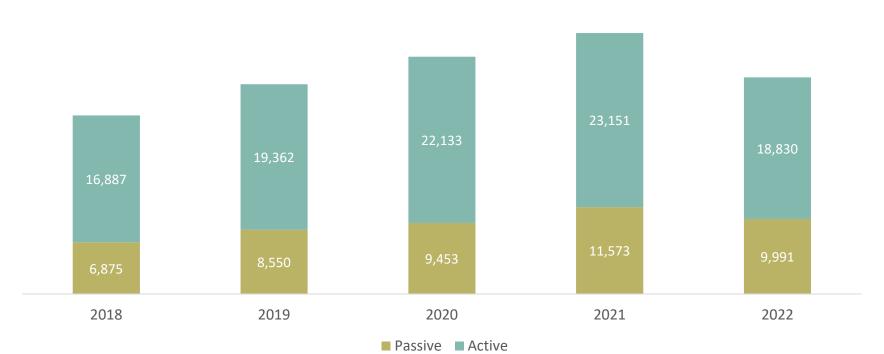
Manager	Market	Rank change	Manager	Market	Rank change
Fidelity International	U.K.	+102 (142 → 40)	Sun Life Financial	Canada	+6 (31 → 25)
Brookfield Asset Mgmt.	Canada	+37 (71→34)	Goldman Sachs Group	U.S.	+5 (11 → 6)
Geode Capital Mgmt.	U.S.	+30 (60→30)	UBS	Switzerland	+5 (15 → 10)
Charles Schwab Investment	U.S.	+24 (59→35)	T. Rowe Price Group	U.S.	+4 (20 → 16)
Franklin Templeton	U.S.	+21 (35→14)	New York Life Investments	U.S.	+4 (45 → 41)
Schroders	U.K.	+13 (41 → 28)	Legal & General Group	U.K.	+2 (14 → 12)
Invesco	U.S.	+11 (24 → 13)	Manulife	Canada	+2 (34 → 32)
Royal Bank of Canada	Canada	+11 (47→36)	Mitsubishi UFJ Financial Group	Japan	+2 (39→37)
Ameriprise Financial	U.S.	+10 (36→26)	Fidelity Investments	U.S.	+1 (4 → 3)
Macquarie Group	Australia	+10 (58→48)	J.P. Morgan Chase	U.S.	+1 (6 → 5)
Morgan Stanley Inv. Mgmt.	U.S.	+6 (25 → 19)	Amundi	France	+1 (10 → 9)

Note: Power Financial (Canada), Postal Savings Bank of China and Federated Hermes (U.S.) were not included, due to being accounted in 2017 as Great-West Lifeco Inc.; Federated Investors and Hermes Investment Mgmt.; and China Post Fund respectively.

Section 3 | Passive management

Passive management

Passive vs active split

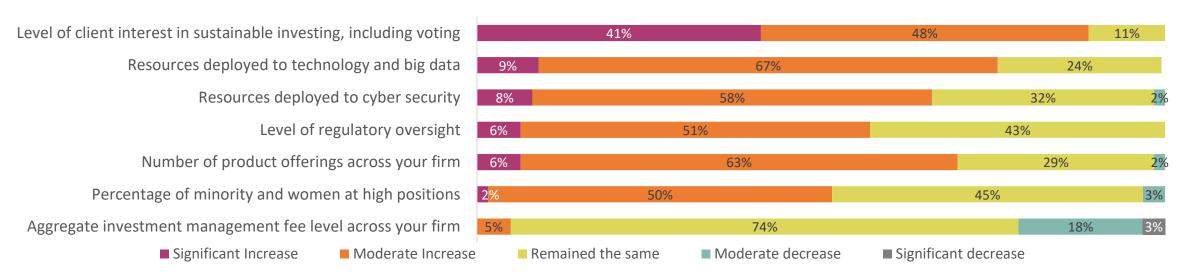


Passive strategies accounted for 34.7% of assets, an increase of 4.0% from last year participation (of 33.3%).

Overall, **Active** assets decreased 19.0%, while **Passive** assets decreased 13.7% in 2022.

Section 4 | Manager insights on the industry

Manager insights on the industry



- Client interest in sustainable investing, including voting, increased across 89% of the firms surveyed.
- 77% of managers increased resources deployed to technology and big data and 66% to cyber security.
- 57% of managers surveyed experienced an increase in the level of regulatory oversight.
- The number of product offerings during the year increased across 69% of surveyed firms.
- 52% of managers increased the minorities and women at high positions.
- Aggregate investment management fee levels decreased for 21% of the surveyed managers and increased for 5% of the managers.

Manager insights on the industry



157 asset managers ranked in this report provided Information on the diversity of their workforce, decreasing from 164 managers in last year's report.

Women and minority groups still have a relatively low representation in senior management positions, despite seeing a marginal increase since 2021.

Quotes from the top 20 managers

- 17 of the top 20 asset managers discussed the significance of artificial intelligence and technology investments
- 6 companies recognised the vital importance of integrating new technologies into their operations and acknowledged that a wellequipped workforce is key to staying competitive
- 4 companies emphasised the strategic importance of technology investments, recognising technology as a catalyst for innovation
- 2 companies committed to guiding their clients through digital transformation, offering tailored solutions that optimise processes, enhance customer experiences, and boost overall efficiency.

Investment in Technology

"BNY Mellon to Establish Global Digital R&D Hub in Dublin. Bank will drive innovation in the areas of artificial intelligence (AI), machine learning, and data analytics for clients globally (...)" BNY Mellon

"Around USD 4bn spent on technology in 2022" UBS

Data and Al Governance

"We strive for a responsible use of Artificial Intelligence (AI) in our business activities based on a strong AI Governance Framework" Allianz Group

Al's Impact on Business Efficiency

"The resulting cost savings could boost profit margins — companies with high staffing costs or a large share of tasks that could be automated stand to benefit the most. But they could also get left behind if they don't adapt"

BlackRock

"Generative Artificial Intelligence has enormous economic potential, and it could raise global labor productivity growth by over one percentage point per year in the decade following widespread adoption" **Goldman Sachs**

Section 5 | **Definitions**

Definitions

- This analysis is focused on Discretionary AUM. These refer to assets managers take decisions on as opposed to assets they advise on.
- Examples of assets which would not be consistent with the term 'discretionary AUM' include the following:
 - Saving/Current Accounts
 - Assets under administration and custody
 - Advisory portfolios
 - Assets held for purely transactional purposes
 - Company assets unrelated to investment business
- Alternatives can include Private equity (including venture capital), Hedge funds, Funds of funds, Real estate, Infrastructure,
 Commodities, Real assets, Illiquid credit and Insurance-linked investments strategies.
- The asset class Other mainly includes Multi-Asset portfolios, Balanced strategies, Overlay mandates and Absolute Return strategies.

Definitions

- ESG Principles involve an investment approach where environmental, social and governance (ESG) criteria are partially or exclusively used in security selection. Examples of ESG factors are climate change, child-labor policies and executive pay. Includes socially responsible investing (SRI) and impact investing.
- Passive AUM refers to those assets invested in any strategy where an index is being tracked of any type, for example, the MSCI World, Barclays Global High Yield or Bloomberg Commodity Indices.

Section 6 Thinking Ahead Institute (TAI) / Pensions and Investments (P&I) 500 ranking

Rank	Manager	Market	Total assets	Rank Manager	Market	Total assets
•	1.BlackRock	U.S.	\$8,594,488	26.Ameriprise Financial	U.S.	\$956,300
2	2.Vanguard Group	U.S.	\$7,252,612	27.Power Financial	Canada	\$917,607
;	3.Fidelity Investments	U.S.	\$3,655,574	28.Schroders	U.K.	\$887,227
4	4.State Street Global	U.S.	\$3,481,473	29.Deutsche Bank	Germany	\$876,789
	5.J.P. Morgan Chase	U.S.	\$2,766,000	30.Geode Capital Mgmt.	U.S.	\$866,352
(6.Goldman Sachs Group	U.S.	\$2,547,000	31.Sumitomo Mitsui Trust Holdings	Japan	\$855,024
-	7.Allianz Group	Germany	\$2,285,496	32.Manulife	Canada	\$844,776
8	8.Capital Group	U.S.	\$2,175,965	33.Aegon Group	Netherlands	\$797,852
9	9.Amundi	France	\$2,031,753	34.Brookfield Asset Mgmt.	Canada	\$790,000
10	0.UBS	Switzerland	\$1,845,000	35.Charles Schwab Investment	U.S.	\$757,647
1	1.BNY Mellon	U.S.	\$1,836,032	36.Royal Bank of Canada 1	Canada	\$737,999
1:	2.Legal & General Group	U.K.	\$1,444,393	37.Mitsubishi UFJ Financial Group	Japan	\$728,633
1;	3.Invesco	U.S.	\$1,409,204	38.Postal Savings Bank of China ²	China	\$715,966
14	4.Franklin Templeton	U.S.	\$1,387,686	39.Federated Hermes	U.S.	\$668,901
15	5.Prudential Financial	U.S.	\$1,377,417	40.Fidelity International	U.K.	\$663,100
10	6.T. Rowe Price Group	U.S.	\$1,274,700	41.New York Life Investments	U.S.	\$653,638
1	7.BNP Paribas	France	\$1,269,246	42.Affiliated Managers Group	U.S.	\$650,800
18	8.Northern Trust	U.S.	\$1,249,500	43.AllianceBernstein	U.S.	\$646,400
19	9.Morgan Stanley Inv. Mgmt.	U.S.	\$1,234,226	44.Nippon Life Insurance 3	Japan	\$642,528
20	0.Natixis Investment Managers	France	\$1,151,280	45.Principal Financial	U.S.	\$635,300
2	1.Wellington Mgmt.	U.S.	\$1,149,360	46.Dimensional Fund Advisors	U.S.	\$583,714
22	2.Nuveen	U.S.	\$1,090,174	47.MetLife Investment Mgmt.	U.S.	\$579,837
23	3.HSBC Holdings	U.K.	\$1,087,000	48.Macquarie Group	Australia	\$542,791
24	4.AXA Group	France	\$995,407	49.Generali Group	Italy	\$538,762
2	5.Sun Life Financial	Canada	\$978,776	50.Dai-ichi Life Holdings	Japan	\$538,289

RankManager	Market	Total assets	RankManager	Market	Total assets
51.Ping An Bank	China	\$517,931	76.SEI Investments	U.S.	\$315,612
52.KKR	U.S.	\$503,897	77.Jackson Financial	U.S.	\$290,549
53.Credit Suisse	Switzerland	\$477,259	78.Janus Henderson Group	U.K.	\$287,290
54.Nomura Asset Mgmt.	Japan	\$468,829	79.Russell Investments	U.S.	\$276,485
55.MassMutual	U.S.	\$466,000	80.Banco do Brasil 5	Brazil	\$274,013
56. Allspring Global Investments	U.S.	\$464,898	81.Societe Generale	France	\$273,277
57.Asset Management One	Japan	\$459,526	82. Swiss Life Asset Managers	Switzerland	\$270,767
58.abrdn	U.K.	\$452,400	83.Dekabank Group	Germany	\$270,554
59.Union Investment	Germany	\$440,996	84.Baillie Gifford	U.K.	\$268,705
60.Voya Financial	U.S.	\$438,964	85.Harvest Fund Mgmt. 6	China	\$268,275
61.Neuberger Berman	U.S.	\$427,269	86.Aviva	U.K.	\$267,766
62.Zenkyoren ³	Japan	\$424,700	87. China Southern Asset Mgmt.	China	\$264,000
63.Intesa Sanpaolo	Italy	\$414,514	88.Prudential	U.K.	\$259,800
64.LBBW	Germany	\$404,763	89.NISA Investment	U.S.	\$259,207
65.E Fund Mgmt.	China	\$397,881	90.China Asset Mgmt.	China	\$256,824
66.U.S. Bancorp ⁴	U.S.	\$390,000	91.Sumitomo Life Insurance	Japan	\$256,597
67.Nordea	Denmark	\$383,122	92.ICBC Credit Suisse Asset Mgmt.	China	\$248,334
68.Ares Mgmt.	U.S.	\$351,997	93.Resona Holdings ³	Japan	\$241,356
69.Mercer	U.S.	\$344,915	94.Pictet Asset Mgmt.	Switzerland	\$236,705
70.Meiji Yasuda Life Insurance ³	Japan	\$329,510	95.GF Securities	China	\$235,116
71.MEAG	Germany	\$327,956	96.Samsung Group 7	South Korea	\$234,958
72.TD Asset Mgmt. 1	Canada	\$326,073	97.Zurich Financial Services	Switzerland	\$231,976
73.Shinkin Central Bank ³	Japan	\$323,492	98.Scotiabank 1	Canada	\$229,660
74.Dodge & Cox	U.S.	\$322,933	99.Zurcher Kantonalbank	Switzerland	\$225,839
75.Agricultural Bank of China	China	\$317,636	100.BMO Wealth Mgmt. ¹	Canada	\$225,498

RankManager	Market	Total assets	RankManager	Market	Total assets
101.Bosera Asset Mgmt.	China	\$218,606	126.Swedbank	Sweden	\$165,282
102.Guggenheim Investments	U.S.	\$217,928	127.Wilmington Trust	U.S.	\$165,219
103.Lazard	U.S.	\$216,125	128.Caixabank	Spain	\$163,344
104.China Merchants Fund	China	\$213,682	129.WTW	Ireland	\$163,007
105.TCW Group	U.S.	\$205,174	130.China Universal Asset Mgmt.	China	\$161,000
106.CCB Principal Asset Mgmt.	China	\$205,020	131.Penghua Fund Mgmt.	China	\$160,810
107.CITIC Securities	China	\$204,701	132.Ninety One	South Africa	\$159,294
108.SEB	Sweden	\$203,298	133.EFG International	Switzerland	\$154,974
109.American Century	U.S.	\$201,805	134.Danske Bank	Denmark	\$153,680
110.Banco Santander	Spain	\$200,688	135.Victory Capital	U.S.	\$152,952
111.Mirae Asset Financial Group 7	South Korea	\$198,000	136.Union Bancaire Privee	Switzerland	\$152,012
112.Conning	U.S.	\$190,954	137. Virtus Investment Partners	U.S.	\$149,376
113.Anima Holding	Italy	\$189,019	138.CBRE Investment Mgmt.	U.S.	\$149,300
114.Raymond James	U.S.	\$186,000	139.Man Group	U.K.	\$143,300
115.Robeco Group	Netherlands	\$182,623	140.IFM Investors	Australia	\$143,169
116.Mesirow	U.S.	\$180,781	141.Pacific Century Group	Hong Kong	\$143,100
117.St. James's Place	U.K.	\$178,944	142.Mn Services	Netherlands	\$143,044
118.Royal London Group	U.K.	\$177,497	143.CVC Capital Partners	Luxembourg	\$141,976
119.Achmea	Netherlands	\$177,203	144.CIBC Asset Mgmt.	Canada	\$140,907
120.Robert W. Baird	U.S.	\$177,104	145.Arrowstreet Capital	U.S.	\$138,246
121.Fisher Investments	U.S.	\$173,042	146.Talanx Group	Germany	\$137,278
122.PNC Financial	U.S.	\$172,502	147.Credit Mutuel	France	\$136,212
123.Landesbank Hessen-Thuringen	Germany	\$169,731	148.Partners Group	Switzerland	\$135,400
124.OFI AM	France	\$168,770	149.Vontobel Asset Mgmt.	Switzerland	\$134,906
125.Itau Unibanco ⁵	Brazil	\$166,608	150.StepStone Group	U.S.	\$134,001

RankManager	Market	Total assets	RankManager	Market	Total assets
151.BBVA	Spain	\$133,010	176.Groupama Asset Mgmt.	France	\$99,810
152.Payden & Rygel	U.S.	\$133,000	177.MLC Asset Mgmt.	Australia	\$98,465
153.Rothschild	France	\$132,903	178.Poste Italiane	Italy	\$98,077
154. Yinhua Fund Mgmt.	China	\$129,942	179.Colliers International Group	Canada	\$98,000
155.Artisan Partners	U.S.	\$127,892	180.Zhong Ou Asset Mgmt.	China	\$97,000
156.Starwood Capital	U.S.	\$125,324	181.Hines	U.S.	\$95,789
157.Brown Advisory Group	U.S.	\$122,000	182.AQR Capital Mgmt.	U.S.	\$94,834
158.Dierickx Leys	Belgium	\$120,093	183.BrightSphere	U.S.	\$93,600
159.Aon	U.K.	\$119,057	184.Prologis	U.S.	\$91,628
160.Sumitomo Mitsui Financial Group	Japan	\$119,014	185.LSV Asset Mgmt.	U.S.	\$91,100
161.BCV	Switzerland	\$117,884	186.Sompo Holdings	Japan	\$89,379
162.PRIMECAP	U.S.	\$117,232	187.Income Research & Mgmt.	U.S.	\$88,998
163.Bayerischen Landesbank	Germany	\$117,008	188.Shinhan BNPParibas 7	South Korea	\$88,433
164.Fiera Capital	Canada	\$117,008	189.RhumbLine Advisers	U.S.	\$88,016
165.F Van Lanschot	Netherlands	\$115,075	190.Svenska Handelsbanken	Sweden	\$87,620
166.Caixa Economica Federal ⁵	Brazil	\$114,016	191.Pathway Capital	U.S.	\$87,223
167.Banco Bradesco	Brazil	\$110,960	192.CI Financial	Canada	\$86,962
168.Hamilton Lane	U.S.	\$107,530	193.State Bank of India	India	\$86,707
169.IDUNA Gruppe	Germany	\$107,519	194.LGT Capital Partners	Liechtenstein	\$86,366
170.Swiss Re	Switzerland	\$105,700	195.Covea Group 7	France	\$86,339
171.OP Financial Group	Finland	\$104,855	196.Record Currency Mgmt.	U.K.	\$86,011
172.Pendal Group ⁴	Australia	\$104,500	197.Fullgoal Fund Mgmt.	China	\$84,500
173.KB Asset Mgmt. 7	South Korea	\$104,421	198.AMP Capital	Australia	\$84,340
174.Hightower Advisors	U.S.	\$104,306	199.Hanwha Group ⁷	South Korea	\$83,731
175.Storebrand Group	Norway	\$103,376	200.National Bank of Canada ¹	Canada	\$82,936

RankManager	Market	Total assets	RankManager	Market	Total assets
201.GAM Holding	Switzerland	\$81,203	226.BTG Pactual	Brazil	\$66,981
202.Cohen & Steers	U.S.	\$80,425	227. Versicherungskammer Bayern	Germany	\$66,220
203.Securian Financial	U.S.	\$78,500	228.KLP Group	Norway	\$64,965
204.LaSalle Investment	U.S.	\$78,451	229.Bank Degroof Petercam	Belgium	\$63,622
205.Connor, Clark & Lunn Financial	Canada	\$76,446	230.Banco BPM	Italy	\$63,409
206.Industrial Alliance Insurance	Canada	\$75,820	231.Sterling Capital	U.S.	\$62,842
207.Haitong Securities	China	\$75,814	232.Guotai Junan	China	\$62,569
208.Intermediate Capital Group	U.K.	\$75,000	233.Sanlam	South Africa	\$62,561
209. Tokio Marine Holdings	Japan	\$74,800	234.Monte dei Paschi di Siena	Italy	\$61,630
210.Flossbach Von Storch	Germany	\$74,724	235.Mawer Investment Mgmt.	Canada	\$61,000
211.Resolute Investment	U.S.	\$74,100	236.Quintet Private Bank	Luxembourg	\$60,847
212.Erste-Sparinvest Kapitalanlage	Austria	\$74,030	237.Jupiter Asset Mgmt.	U.K.	\$60,532
213.GCM Grosvenor	U.S.	\$73,667	238.Baloise Asset Mgmt.	Switzerland	\$60,415
214.Metzler Asset Mgmt.	Germany	\$73,657	239.Mediolanum	Italy	\$60,205
215.New England Asset Mgmt.	U.S.	\$72,907	240.Charter Hall	Australia	\$59,758
216.Alan Biller and Associates	U.S.	\$72,630	241.Gruppo Azimut	Italy	\$58,819
217.Old Mutual Investment Group	South Africa	\$72,308	242.La Poste ²	France	\$58,712
218.Edmond de Rothschild Group	Switzerland	\$71,719	243.ICICI Prudential Mutual Fund	India	\$58,612
219.Fort Washington	U.S.	\$71,609	244.Perpetual	Australia	\$58,535
220.Bank of China Investment Mgmt.	China	\$70,169	245.Nykredit Asset Mgmt.	Denmark	\$58,279
221.ASR	Netherlands	\$69,387	246.Pinnacle Investment	Australia	\$57,761
222.Everbright Securities	China	\$68,107	247.Oddo	France	\$57,644
223.Lombard Odier Investment	Switzerland	\$67,746	248.Grantham, Mayo v. Otterloo	U.S.	\$57,627
224.Challenger	Australia	\$67,500	249.Ashmore Group	U.K.	\$57,200
225.QIC ²	Australia	\$67,024	250.Desjardins Group	Canada	\$56,229

RankManager	Market	Total assets	RankManager	Market	Total assets
251.Mapfre	Spain	\$56,165	276.Shinsei Bank	Japan	\$45,789
252.William Blair	U.S.	\$55,930	277.Magellan Asset Mgmt.	Australia	\$45,322
253.Raiffeisen Zentralbank	Austria	\$55,640	278.Westpac Banking ⁴	Australia	\$44,548
254.J. Safra Sarasin Group	Switzerland	\$55,552	279.Beutel, Goodman	Canada	\$43,600
255.Patrizia Immobilien	Germany	\$55,400	280.Mondrian Investment Partners	U.K.	\$43,300
256.Polen Capital	U.S.	\$54,833	281.Huatai-PineBridge Investment	China	\$43,000
257.Universal-Investment	Germany	\$54,442	282.Korea ITMC 7	South Korea	\$42,636
258.HDFC Asset Mgmt.	India	\$54,127	283.Dexus	Australia	\$42,306
259.Aristotle	U.S.	\$54,120	284.Breckinridge Capital	U.S.	\$42,249
260.Goodman Group	Australia	\$53,986	285.Impax Asset Mgmt. 4	U.K.	\$41,756
261.Rabobank Group	Netherlands	\$53,908	286.Mitsubishi Estate Group ⁴	Japan	\$41,690
262.Fukoku Mutual Life Insurance	Japan	\$53,608	287.HUK Coburg	Germany	\$41,506
263.Heitman	U.S.	\$53,268	288.Tikehau Capital	France	\$41,419
264.Angelo, Gordon	U.S.	\$53,000	289.Berenberg Group	Germany	\$41,098
265.Adams Street Partners	U.S.	\$52,536	290.Portfolio Advisors	U.S.	\$40,830
266.La Francaise	France	\$52,307	291.Silchester International 8	U.K.	\$40,300
267.Liberty Holdings	South Africa	\$51,367	292. Asahi Mutual Life Insurance	Japan	\$39,653
268.Pzena Investment	U.S.	\$51,366	293.Kiwoom AMC ⁷	South Korea	\$39,491
269.Folksam	Sweden	\$50,442	294.Marathon-London 8	U.K.	\$39,000
270.PAG	Hong Kong	\$50,000	295.Causeway Capital	U.S.	\$38,701
271.DNB	Norway	\$49,966	296.Thornburg Investment	U.S.	\$38,696
272.HuaAn Funds	China	\$48,050	297.Commerce Trust	U.S.	\$37,285
273.GoldenTree Asset Mgmt.	U.S.	\$47,933	298.Providence	U.S.	\$37,184
274.Fortis	Canada	\$47,246	299. Wiener Städtische Versicherung	Austria	\$36,721
275.Tianhong Asset Mgmt.	China	\$46,347	300.Guardian Capital	Canada	\$36,606

RankManager	Market	Total assets	RankManager	Market	Total assets
301.Coronation Fund Managers	South Africa	\$35,395	326.Laboral Kutxa	Spain	\$30,355
302.Calamos Advisors	U.S.	\$35,372	327.Generation Investment Mgmt.	U.K.	\$30,000
303.Mitsui Fudosan Investment 3	Japan	\$34,868	328. Yuanta Securities Investment	Taiwan	\$29,918
304.Caitong Fund Mgmt.	China	\$34,651	329.lbercaja	Spain	\$29,795
305.Carmignac	France	\$34,266	330.NN Investment Partners	Netherlands	\$29,676
306.Gothaer Versicherungsgruppe	Germany	\$34,234	331.AGF Mgmt.	Canada	\$29,529
307.Nurnberger	Germany	\$34,233	332.Comgest	France	\$29,491
308.SDIC UBS Fund Mgmt.	China	\$34,222	333.GAMCO Investors	U.S.	\$29,261
309.Royal Bank of Scotland	U.K.	\$34,125	334.Hungkuk ITMC ⁷	South Korea	\$29,204
310.Mirabaud Group	Switzerland	\$34,105	335.XP Asset Mgmt. 5	Brazil	\$29,027
311.SECOR Asset Mgmt.	U.S.	\$33,931	336.Shenkman Group	U.S.	\$28,842
312.Arca SGR	Italy	\$33,789	337.Bank of Nanjing	China	\$28,552
313.Kyobo Life Insurance 7	South Korea	\$33,787	338.Carnegie Investment	Sweden	\$28,536
314.Stockbridge Capital Group	U.S.	\$33,724	339.Hotchkis & Wiley	U.S.	\$28,329
315.Kotak Mahindra Asset Mgmt.	India	\$33,295	340.UTI Mutual Fund	India	\$28,223
316.Aditya Birla Sun Life Mutual	India	\$33,255	341.QBE	Australia	\$28,167
317.Lendlease Investment Mgmt.	Australia	\$32,595	342.Los Angeles Capital	U.S.	\$28,058
318.Kutxabank ²	Spain	\$32,558	343.DMFCO ⁴	Netherlands	\$27,755
319.CIM Group ⁴	U.S.	\$32,554	344.Axis Mutual Fund	India	\$27,485
320.Alte Leipziger Group	Germany	\$32,232	345.Alexander Forbes ⁴	South Africa	\$26,755
321.MMI Holdings	South Africa	\$31,983	346.Blue Sky Group	Netherlands	\$26,687
322.Ruffer ⁹	U.K.	\$31,954	347.Intact Financial	Canada	\$26,281
323.Orbis Investments	Bermuda	\$31,378	348.EARNEST Partners	U.S.	\$26,237
324.Colchester Global Investors	U.K.	\$31,222	349.Rockpoint Group	U.S.	\$25,840
325.MissionSquare Investments	U.S.	\$30,704	350.Canso Investment Counsel	Canada	\$25,838

RankManager	Market	Total assets	RankManager	Market	Total assets
351.Knights of Columbus Asset	U.S.	\$25,778	376.GPT Group	Australia	\$22,002
352.Commonfund	U.S.	\$25,310	377.Baring Private Equity Asia	China	\$22,000
353.Co-operators Group	Canada	\$25,247	378.Lindsell Train	U.K.	\$21,992
354.Bank Syz	Switzerland	\$25,011	379. First Seafront Fund Mgmt.	China	\$21,989
355.Capula Investment Mgmt. ²	U.K.	\$25,000	380.Alger Associates	U.S.	\$21,698
356.Hayfin Capital Mgmt.	U.K.	\$25,000	381.Lion Fund Mgmt.	China	\$21,657
357.Sarofim Group	U.S.	\$25,000	382.Madison Investments	U.S.	\$21,622
358.Diamond Hill Capital	U.S.	\$24,763	383.ACORE Capital	U.S.	\$21,169
359.Zheshang Fund Mgmt.	China	\$24,545	384.IGIS Asset Mgmt. 7	South Korea	\$21,093
360.Navigator Global Investments	Australia	\$24,500	385.PCCP	U.S.	\$20,868
361.Woori Asset Mgmt. 7	South Korea	\$24,431	386.Silvercrest Asset Mgmt.	U.S.	\$20,851
362.Triodos Bank	Netherlands	\$24,118	387.Bankinter	Spain	\$20,848
363.Canyon Partners	U.S.	\$23,962	388.PSG Konsult 5	South Africa	\$20,829
364.Eagle Capital	U.S.	\$23,915	389.ANZ Banking Group 4	Australia	\$20,531
365.RWC Asset Mgmt.	U.K.	\$23,875	390.Pacific Asset Mgmt.	U.S.	\$20,214
366.One Investment	Australia	\$23,767	391.DuPont Capital	U.S.	\$20,144
367.SCOR	France	\$23,676	392.Gruppo Credito Emiliano	Italy	\$20,063
368.Luther King Capital	U.S.	\$23,593	393.Uniqa Finanz Group	Austria	\$19,669
369.LFPI	France	\$23,485	394.EdgePoint Investment Group	Canada	\$19,637
370.NFU Mutual	U.K.	\$23,152	395.Callodine Group	U.S.	\$19,359
371.Wasatch Global Investors	U.S.	\$22,398	396.Cathay Securities	Taiwan	\$19,098
372.Polar Capital Holdings	U.K.	\$22,319	397.Ziraat Portfoy	Turkey	\$19,098
373.King Street Capital	U.S.	\$22,200	398.Safra Asset Mgmt.	Brazil	\$18,707
374.Allan Gray Proprietary	South Africa	\$22,126	399.Close Brothers Group 10	U.K.	\$18,451
375.IBK AMC 7	South Korea	\$22,086	400.Unigestion	Switzerland	\$18,391

RankManager	Market	Total assets	RankManager	Market	Total assets
401.ACTIAM ²	Netherlands	\$18,329	426.Axiom Investors	U.S.	\$16,581
402.Morrison	Australia	\$18,277	427.Fuller & Thaler	U.S.	\$16,360
403.Burgundy Asset Mgmt. ²	Canada	\$18,233	428.Baoying Fund	China	\$16,218
404.Minsheng Royal Fund	China	\$17,843	429. Ariel Investments	U.S.	\$16,185
405.Troy Asset Mgmt.	U.K.	\$17,763	430. Johnson Investment Counsel	U.S.	\$16,130
406.Boyd Watterson	U.S.	\$17,707	431.Champlain Investment	U.S.	\$15,983
407.China Galaxy Securities	China	\$17,443	432.Rongtong Fund Mgmt.	China	\$15,925
408. Sage Advisory Services	U.S.	\$17,322	433.Callan	U.S.	\$15,421
409. Systematica Investments	Jersey	\$17,300	434. Ardea Investment Mgmt.	Australia	\$15,236
410.Davis Advisors	U.S.	\$17,274	435.Sit Investment	U.S.	\$15,223
411.Leith Wheeler Investment ³	Canada	\$17,274	436.Walton Street Capital	U.S.	\$15,176
412.Angel Oak Capital	U.S.	\$17,252	437.Cantillon Capital Mgmt.	U.S.	\$15,040
413.Brandes Investment	U.S.	\$17,238	438.Jacobs Levy Equity	U.S.	\$15,039
414.Intech	U.S.	\$17,107	439.SWS MU Fund Mgmt.	China	\$14,960
415.Bahl & Gaynor	U.S.	\$17,103	440.Belle Haven Investments	U.S.	\$14,717
416.UNICAJA	Spain	\$17,059	441.Intercontinental Real Estate	U.S.	\$14,714
417.Adrian Lee & Partners	U.K.	\$17,000	442.Grayscale Investments	U.S.	\$14,600
418.Caixa Geral de Depositos	Portugal	\$16,983	443.Independent Franchise	U.K.	\$14,519
419.London Co.	U.S.	\$16,903	444.Opportunity ⁵	Brazil	\$14,449
420.Crestline Investors	U.S.	\$16,860	445.Beacon Capital	U.S.	\$14,429
421.Sprucegrove Investment	Canada	\$16,802	446.Lupus Alpha Asset Mgmt.	Germany	\$14,411
422.Longfellow Investment	U.S.	\$16,792	447.Beach Point Capital	U.S.	\$14,397
423.CCLA Investment Mgmt. 3	U.K.	\$16,780	448.Reichmuth ¹¹	Switzerland	\$14,075
424.Garcia Hamilton	U.S.	\$16,764	449.Cliffwater	U.S.	\$14,074
425.Hyundai Investment AMC ⁷	South Korea	\$16,692	450.Bandhan Mutual Fund	India	\$13,951

RankManager	Market	Total assets	RankManager	Market	Total assets
451.Letko Brosseau 4	Canada	\$13,900	476.TATA Financial Services 8	India	\$11,859
452.Zacks Investment	U.S.	\$13,884	477.Edelweiss Asset Mgmt.	India	\$11,840
453.KGAL	Germany	\$13,854	478. Yousif Capital	U.S.	\$11,738
454.BOCI-Prudential	Hong Kong	\$13,776	479.Waterfall Asset Mgmt.	U.S.	\$11,600
455.DSP Mutual Fund	India	\$13,650	480.CornerStone Partners	U.S.	\$11,567
456.Chuangjin Hexin Fund Mgmt.	China	\$13,586	481.Ak Asset Mgmt.	Turkey	\$11,507
457.Amalgamated Bank	U.S.	\$13,439	482.Westbrook Partners	U.S.	\$11,480
458.Capital Investment Trust	Taiwan	\$13,328	483.Alphinity Investment ²	Australia	\$11,408
459.Westfield Capital	U.S.	\$13,316	484.KDB AMC ⁷	South Korea	\$11,318
460.Fiduciary Mgmt./Milwaukee	U.S.	\$13,199	485.FirstRand Group	South Africa	\$11,295
461.Abbott Capital	U.S.	\$13,145	486.Glenmede Investment	U.S.	\$11,285
462.CenterSquare Investment	U.S.	\$13,096	487.V-I Asset Mgmt. 7	South Korea	\$11,246
463.Jensen Investment	U.S.	\$13,067	488.Midas Asset AMC 7	South Korea	\$11,185
464.American Realty Advisors	U.S.	\$13,062	489.SPARX Group	Japan	\$11,182
465.Daol Financial Group ⁷	South Korea	\$12,976	490.SPX ⁵	Brazil	\$10,928
466.Matthews Asia	U.S.	\$12,966	491.Global Endowment Mgmt.	U.S.	\$10,901
467.Platinum Asset Mgmt. 9	Australia	\$12,902	492.Mediobanca	Italy	\$10,895
468.Renta 4	Spain	\$12,821	493.TISCO Asset Mgmt.	Thailand	\$10,807
469.Fubon Group	Taiwan	\$12,785	494.Chinatrust Financial Holding	Taiwan	\$10,755
470. Yarra Capital Mgmt.	Australia	\$12,732	495.Cooke & Bieler	U.S.	\$10,678
471.Driehaus Capital	U.S.	\$12,672	496.Brown Capital	U.S.	\$10,615
472.Grupo Novo Banco	Portugal	\$12,524	497. Great Lakes Advisors	U.S.	\$10,509
473.Polaris Capital	U.S.	\$12,425	498.DB Asset Mgmt. 7	South Korea	\$10,438
474.T&D Asset Mgmt.	Japan	\$12,108	499.Gruppo Bancario Iccrea	Italy	\$10,334
475.VINCI PARTNERS	Brazil	\$11,932	500.SulAmerica Investimentos ⁴	Brazil	\$10,324

(in USD million)

U.S. data was sourced from the Money Managers Survey of Pension & Investments, and data for other regions were sourced from annual reports, websites, and direct communication with asset managers through Thinking Ahead Institute / Pensions & Investments Global Manager Survey.

Endnotes in ranking:

- ¹ As of Oct. 31, 2022
- ² As of June 30, 2022
- ³ As of March 31, 2022
- ⁴ As of Sept. 30, 2022
- ⁵ As of Feb. 28, 2023
- ⁶ As of March 20, 2023
- ⁷ As of Dec. 30, 2022
- ⁸ As of March 31, 2023
- ⁹ As of Jan. 31, 2023
- ¹⁰ As of July 31, 2022
- ¹¹ As of Jan. 3, 2023

Limitations of reliance

Limitations of reliance and contact details



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